# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-O**

(Mark One)  ⊠ Quarterly report pursuant to section 13	or 15 (d) of the Securities Exch	nange Act of 1934
For the	Quarterly Period ended September 3	0, 2019.
☐ Transition report pursuant to section 13	or 15 (d) of the Securities Exc	hange Act of 1934.
For the t	ransition period from to	
	Commission file number 000-28249	
AMERINST I	<b>NSURANCE G</b>	GROUP, LTD.
(Exact N	ame of Registrant as Specified in its (	Charter)
BERMUDA (State or other jurisdiction of Incorporation or Organization)		98-0207447 (I.R.S. Employer Identification No.)
c/o Citadel Management Bermuda Lim 25 Church Street, Continental Buildi P.O. Box HM 1601, Hamilton, Bermu	ng	HMGX
(Address of Principal Executive Offices)	ua	(Zip Code)
	(441) 295-6015 (Telephone number)	
Securities	registered pursuant to Section 12(b) o	of the Act:
Title of each class	Trading Symbol(s)	Name of each exchange on which registered
THE OF CACH Class	Symbol(3)	on when registered
Indicate by check mark whether the Registrant (1) of 1934 during the preceding 12 months (or for such shor filing requirements for the past 90 days. Yes 🗵 No	ter period that the Registrant was requi	by Section 13 or 15 (d) of the Securities Exchange Act red to file such reports) and (2) has been subject to such
Indicate by check mark whether the registrant has s 405 of Regulation S-T ( $\S232.405$ of this chapter) during t such files). Yes $\boxtimes$ No $\square$		we Data File required to be submitted pursuant to Rule norter period that the registrant was required to submit
Indicate by check mark whether the registrant is a l company. See the definitions of "accelerated filer," "large 12b-2 of the Exchange Act.		
Large accelerated filer		Accelerated filer
Non-accelerated filer		Smaller reporting company ⊠
Emerging Growth Company		
If an emerging growth company, indicate by check any new or revised financial accounting standards pursua		b use the extended transition period for complying with ct. $\square$
Indicate by check mark whether the registrant is a s	shell company (as defined in Rule 12b-2	2 of the Exchange Act). YES $\square$ NO $\boxtimes$ .
Securities registered pursuant to Section 12(b) of the	ne Act: None.	
As of November 1, 2019, the Registrant had 995,25	53 common shares, \$1.00 par value per	share, outstanding.

#### **Introductory Note**

#### **Caution Concerning Forward-Looking Statements**

Certain statements contained in this Form 10-Q, or otherwise made by our officers, including statements related to our future performance, our outlook for our businesses and respective markets, projections, statements of our management's plans or objectives, forecasts of market trends and other matters, are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, and contain information relating to us that is based on the beliefs of our management as well as assumptions made by, and information currently available to, our management. The words "expect," "believe," "may," "could," "should," "would," "estimate," "anticipate," "intend," "plan," "target," "goal" and similar expressions as they relate to us or our management are intended to identify forward-looking statements. Such statements reflect our management's current views with respect to future events and are subject to certain risks, uncertainties and assumptions that could cause actual results to differ materially from those reflected in any forward-looking statements. Our actual future results may differ materially from those set forth in our forward-looking statements. Factors that might cause such actual results to differ materially from those reflected in any forward-looking statements include, but are not limited to the factors discussed in detail in Item 2, "Management's Discussion and Analysis of Financial Condition and Results of Operations" in this Form 10-Q, as well as:

- our ability to generate increased revenues and positive earnings in future periods;
- the occurrence of catastrophic events with a frequency or severity exceeding our expectations;
- the legislative and administrative impact of the current United States administration on our business;
- subjection of our non-U.S. companies to regulation and/or taxation in the United States;
- a decrease in the level of demand for professional liability insurance and reinsurance or an increase in the supply of professional liability insurance and reinsurance capacity;
- our ability to meet the performance goals and metrics set forth in our business plan without a significant depletion of our cash resources while maintaining sufficient capital levels;
- the effects of security breaches, cyber-attacks or computer viruses that may affect our computer systems or those of our customers, third-party managers and service providers;
- a worsening of the current global economic market conditions and changing rates of inflation and other economic conditions;
- increased competitive pressures, including the consolidation and increased globalization of reinsurance providers;
- actual losses and loss expenses exceeding our loss reserves, which are necessarily based on the actuarial and statistical projections of ultimate losses;
- increased or decreased rate pressure on premiums;
- adequacy of our risk management and loss limitation methods;
- the successful integration of businesses we may acquire or new business ventures we may start;
- acts of terrorism, political unrest, outbreak of war and other hostilities or other non-forecasted and unpredictable events;
- · compliance with and changes in the legal or regulatory environments in which we operate; and
- other risks, including those risks identified in any of our other filings with the Securities and Exchange Commission.

The foregoing review of important factors should not be construed as exhaustive and should be read in conjunction with other cautionary statements that are included herein. Readers are cautioned not to place undue reliance on these forward-looking statements, which reflect our management's analysis only as of the date they are made. We undertake no obligation to release publicly the results of any future revisions we may make to forward-looking statements to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

# Part I—FINANCIAL INFORMATION

### Item 1. Financial Statements.

# ${\bf AMERINST\ INSURANCE\ GROUP, LTD.}$

# CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited, expressed in U.S. dollars)

	As of September 30, 2019	As of December 31, 2018
ASSETS		
Investments:		
Fixed maturity investments, at fair value (amortized cost \$14,801,687 and \$14,806,427)	\$14,918,441	\$14,588,080
Equity securities, at fair value (cost \$12,002,872, and \$12,145,120)	15,914,233	13,445,226
TOTAL INVESTMENTS	30,832,674	28,033,306
Cash and cash equivalents	5,978,562	5,498,914
Restricted cash and cash equivalents	930,874	472,132
Assumed reinsurance premiums receivables	2,886,098	2,651,863
Accrued investment income	105,660	88,569
Property and equipment	983,448	776,382
Deferred income taxes	2,785,000	2,730,000
Deferred policy acquisition costs	2,111,128	1,869,368
Prepaid expenses and other assets	1,974,296	1,981,913
TOTAL ASSETS	\$48,587,740	\$44,102,447
LIABILITIES AND SHAREHOLDERS' EQUITY		
LIABILITIES		
Unpaid losses and loss adjustment expenses	\$15,797,403	\$12,989,260
Unearned premiums	5,705,725	5,051,847
Assumed reinsurance payable	1,077,067	2,171,767
Accrued expenses and other liabilities	5,764,045	5,934,408
TOTAL LIABILITIES	\$28,344,240	\$26,147,282
COMMITMENTS AND CONTINGENCIES		
SHAREHOLDERS' EQUITY		
Common shares, \$1 par value, 2019 and 2018: 2,000,000 shares authorized, 995,253 issued and outstanding	\$ 995,253	\$ 995,253
Additional paid-in-capital	6,444,036	6,393,730
Retained earnings	21,558,508	19,725,581
Accumulated other comprehensive income	116,754	(218,348)
Shares held by Subsidiary (362,699 and 365,198 shares) at cost	(8,871,051)	(8,941,051)
TOTAL SHAREHOLDERS' EQUITY	20,243,500	17,955,165
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$48,587,740	\$44,102,447

# CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS, COMPREHENSIVE INCOME AND RETAINED EARNINGS

(Unaudited, expressed in U.S. dollars)

	Nine Months Ended September 30, 2019	Nine Months Ended September 30, 2018	Three Months Ended September 30, 2019	Three Months Ended September 30, 2018
REVENUE				
Net premiums earned	\$ 8,141,526	\$ 7,224,922	\$ 2,815,917	\$ 2,554,044
Commission income	4,395,855	4,091,561	1,450,367	1,334,352
Net investment income	355,143	267,908	125,491	92,215
Net realized and unrealized gains on investments	2,595,789	895,340	72,492	567,054
TOTAL REVENUE	15,488,313	12,479,731	4,464,267	4,547,665
LOSSES AND EXPENSES				
Losses and loss adjustment expenses	5,210,575	4,660,077	1,802,187	1,647,362
Policy acquisition costs	3,012,548	2,673,143	1,041,890	944,994
Operating and management expenses	5,138,604	4,874,487	1,636,073	1,515,854
TOTAL LOSSES AND EXPENSES	13,361,727	12,207,707	4,480,150	4,108,210
NET INCOME (LOSS) BEFORE TAX	2,126,586	272,024	(15,883)	439,455
Income tax (benefit) expense	(32,032)	_	6,654	_
NET INCOME (LOSS) AFTER TAX	\$ 2,158,618	\$ 272,024	\$ (22,537)	\$ 439,455
OTHER COMPREHENSIVE INCOME (LOSS)				
Net unrealized holding gains (losses) arising during the period	335,102	(207,907)	68,341	(18,529)
Reclassification adjustment for gains included in net income	_	<u> </u>	_	_
OTHER COMPREHENSIVE INCOME (LOSS)	335,102	(207,907)	68,341	(18,529)
COMPREHENSIVE INCOME	\$ 2,493,720	\$ 64,117	\$ 45,804	\$ 420,926
RETAINED EARNINGS, BEGINNING OF PERIOD	\$19,725,581	\$15,812,419	\$21,581,045	\$20,424,521
Net income (loss)	2,158,618	272,024	(22,537)	439,455
Dividends	(325,691)	(313,417)		_
Cumulative effect of adoption of accounting guidance (ASU 2016-01)	` <u>'</u>	5,092,950	_	_
RETAINED EARNINGS, END OF PERIOD	\$21,558,508	\$20,863,976	\$21,558,508	\$20,863,976
Per share amounts				
Net Income (loss) per share				
Basic	\$ 3.41	\$ 0.42	\$ (0.04)	\$ 0.68
Diluted	\$ 3.40	\$ 0.42	\$ (0.04)	\$ 0.68
Dividends	\$ 0.50	\$ 0.50	\$ 0.00	\$ 0.00
Weighted average number of shares outstanding for the entire period				
Basic	631,721	645,485	632,554	646,647
Diluted	634,276	648,167	632,554	648,605

# CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (Unaudited, expressed in U.S. dollars)

# As of September 30, 2019

	Common Shares	Additional Paid-in Capital	Retained Earnings	Co	ocumulated Other mprehensive ome (Losses)	Shares Held by Subsidiary	Total Shareholders' Equity
BALANCE AT JANUARY 1, 2019	\$995,253	\$6,393,730	\$19,725,581	\$	(218,348)	\$(8,941,051)	\$17,955,165
Net income		_	1,669,711			_	1,669,711
Other comprehensive income							
Unrealized gains on securities, net of reclassification							
adjustment					140,409		140,409
BALANCE AT MARCH 31, 2019	\$995,253	\$6,393,730	\$21,395,292	\$	(77,939)	\$(8,941,051)	\$19,765,285
Net income			511,444				511,444
Issuance of stock option awards	_	32,266	_		_	_	32,266
Other comprehensive income							
Unrealized gain on securities, net of reclassification							
adjustment	_	_	_		126,352	_	126,352
Issuance of shares by subsidiary, net	_	_	_		_	70,000	70,000
Dividends (\$0.50 per share)	_	_	(325,691)		_	_	(325,691)
BALANCE AT JUNE 30, 2019	\$995,253	\$6,425,996	\$21,581,045	\$	48,413	\$(8,871,051)	\$20,179,656
Net loss	_	_	(22,537)		_	_	(22,537)
Issuance of stock option awards	_	18,040			_	_	18,040
Other comprehensive income							
Unrealized gain on securities, net of reclassification adjustment	_	_	_		68,341	_	68,341
BALANCE AT SEPTEMBER 30, 2019	\$995,253	\$6,444,036	\$21,558,508	\$	116,754	\$(8,871,051)	\$20,243,500

# CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (Unaudited, expressed in U.S. dollars)

# As of September 30, 2018

	Common Shares	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income (Losses)	Shares Held by Subsidiary	Total Shareholders' Equity
BALANCE AT JANUARY 1, 2018	\$995,253	\$6,323,450	\$15,812,419	\$ 5,029,160	\$(8,454,506)	\$19,705,776
Net loss		<u> </u>	(315,167)	· · ·		(315,167)
Other comprehensive loss						
Unrealized (losses) on securities, net of reclassification adjustment	_		_	(164,192)	_	(164,192)
Cumulative effect of adoption of accounting guidance (ASU 2016-01))	_	_	5,092,950	(5,092,950)	_	_
BALANCE AT MARCH 31, 2018	\$995,253	\$6,323,450	\$20,590,202	\$ (227,982)	\$(8,454,506)	\$19,226,417
Net income	_		147,736			147,736
Issuance of stock option awards	_	18,700	_	_	_	18,700
Other comprehensive loss						
Unrealized (losses) on securities, net of reclassification						
adjustment	_		_	(25,186)	_	(25,186)
Purchase of shares by subsidiary, net	_	_	_	_	12,542	12,542
Dividends (\$0.50 per share)			(313,417)			(313,417)
BALANCE AT JUNE 30, 2018	\$995,253	\$6,342,150	\$20,424,521	\$ (253,168)	\$(8,441,964)	\$19,066,792
Net income			439,455			439,455
Other comprehensive loss						
Unrealized (losses) on securities, net of reclassification						
adjustment				(18,530)		(18,530)
BALANCE AT SEPTEMBER 30, 2018	\$995,253	\$6,342,150	\$20,863,976	\$ (271,697)	\$(8,441,964)	\$19,487,718

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited, expressed in U.S. dollars)

	Nine Months Ended September 30, 2019	Nine Months Ended September 30, 2018
OPERATING ACTIVITIES		
Net Cash provided by Operating Activities	\$ 1,603,447	\$ 861,395
INVESTING ACTIVITIES		
Purchases of property and equipment	(434,250)	(396,674)
Purchases of available-for-sale securities	(5,492,708)	(6,035,248)
Proceeds from sales of available-for-sale securities	2,232,592	3,419,578
Proceeds from redemptions of hedge fund investments	_	3,085
Proceeds from redemptions of fixed maturity investments	265,000	_
Proceeds from maturities of fixed maturity investments	3,090,000	2,370,000
Net Cash used in Investing Activities	(339,366)	(639,259)
FINANCING ACTIVITIES		
Dividends paid	(325,691)	(313,417)
Net Cash used in Financing Activities	(325,691)	(313,417)
NET INCREASE (DECREASE) IN CASH, CASH EQUIVALENTS AND RESTRICTED CASH	938,390	(91,281)
CASH, CASH EQUIVALENTS AND RESTRICTED CASH AT BEGINNING OF PERIOD	\$ 5,971,046	\$ 5,718,956
CASH, CASH EQUIVALENTS AND RESTRICTED CASH AT END OF PERIOD	\$ 6,909,436	\$ 5,627,675

# NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS September 30, 2019

#### 1. BASIS OF PREPARATION AND CONSOLIDATION

The condensed consolidated financial statements included herein have been prepared by AmerInst Insurance Group, Ltd. ("AmerInst") without audit, pursuant to the rules and regulations of the Securities and Exchange Commission (the "Commission"). These financial statements reflect all adjustments consisting of normal recurring accruals, which are, in the opinion of management, necessary for a fair presentation of our financial position and results of operations as of the end of and for the periods presented in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"). All intercompany transactions and balances have been eliminated on consolidation. These statements are condensed and do not incorporate all the information required under U.S. GAAP to be included in a full set of financial statements. In these notes, the terms "we", "us", "our" or the "Company" refer to AmerInst and its subsidiaries. These condensed statements should be read in conjunction with the audited consolidated financial statements at and for the year ended December 31, 2018 and notes thereto, included in AmerInst's Annual Report on Form 10-K for the year then ended.

#### New Accounting Pronouncements

New Accounting Standards Adopted in 2019

#### Leases

In February 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2016-02, which is codified in Accounting Standards Codification ("ASC") 842, amending the guidance on the classification, measurement and disclosure of leases for both lessors and lessees. The ASU requires lessees to recognize a right-of-use asset and an offsetting lease liability on the balance sheet and to disclose qualitative and quantitative information about leasing arrangements. Subsequently, in July 2018, the FASB issued ASU 2018-10, which clarifies how to apply certain aspects of ASC 842. The amendments in the ASU address a number of issues in the new leases guidance, including (1) the rate implicit in the lease, (2) impairment of the net investment in the lease, (3) lessee reassessment of lease classification, (4) lessor reassessment of lease term and purchase options, (5) variable payments that depend on an index or rate, and (6) certain transition adjustments.

In July 2018, the FASB also issued ASU 2018-11, which adds a transition option for all entities and a practical expedient only for lessors to ASU 2016-02. The transition option, which we elected on adoption of the guidance, allows entities to choose not to apply the new leases standard in the comparative periods they present in their financial statements in the year of adoption. Under the transition option, entities can instead opt to continue to apply the legacy guidance in ASC 840—Leases, including its disclosure requirements, in the comparative periods presented in the year they adopt the new leases standard. This means that entities that elect this option will only provide annual disclosures for the comparative periods because ASC 840 does not require interim disclosures. Entities that elect this transition option will still be required to adopt the new leases standard using the modified retrospective transition method required by the standard, but they will recognize a cumulative-effect adjustment to the opening balance of retained earnings in the period of adoption rather than in the earliest period presented. The practical expedient provides lessors with an option to not separate the non-lease components from the associated lease components when certain criteria are met and requires them to account for the combined component in accordance with the revenue recognition standard in ASC 606 if the associated non-lease components are the predominant components.

The Company adopted the new leasing standard and the related amendments on January 1, 2019. The Company believes the most significant change relates to the recognition of new right of use assets and lease liabilities on the consolidated balance sheet for Protexure's real estate operating lease. These assets and liabilities, which are included in the "Prepaid expenses and other assets "line and "Accrued expenses and other liabilities" line of the Condensed Consolidated Balance Sheets, respectively, represent less than 1% of the Company's total assets and total liabilities. The adoption did not have a material impact on its consolidated financial statements.

#### Accounting Standards Not Yet Adopted

#### Financial Instruments Credit Losses-Measurement of Credit Losses on Financial Instruments

In June 2016, the FASB issued ASU 2016-13, which amends the guidance on impairment of financial instruments and significantly changes how entities will measure credit losses for most financial assets and certain other instruments that are not measured at fair value through net income. The ASU will replace the existing "incurred loss" approach, with an "expected loss" model for instruments measured at amortized cost and require entities to record allowances for available-for-sale debt securities rather than reduce the carrying amount under the existing other-than temporary-impairment model. The ASU also simplifies the accounting model for purchased credit-impaired debt securities and loans. The tentative effective date for the ASU is January 1, 2023. We do not expect the adoption of this ASU to have a material impact on our consolidated financial statements.

#### Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income

In February 2018, the FASB issued ASU 2018-02 "Income Statement—Reporting Comprehensive Income (Topic 220)—Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income" in response to a financial reporting issue that arose as a consequence of the U.S. federal government tax bill, H.R.1, An Act to Provide for Reconciliation Pursuant to Titles II and V of the Concurrent Resolution on the Budget for Fiscal Year 2018 ("U.S. Tax Reform") which became law on December 22, 2017.

U.S. GAAP currently requires deferred tax liabilities and assets to be adjusted for the effect of a change in tax laws or rates with the effect included in income from continuing operations in the reporting period that includes the enactment date. This guidance is applicable even in situations in which the related income tax effects of items in accumulated other comprehensive income were originally recognized in other comprehensive income rather than in income from continuing operations. As the adjustment of deferred taxes due to the reduction of the historical corporate income tax rate to the newly enacted corporate income tax rate is required to be included in income from continuing operations, the tax effects of items within accumulated other comprehensive income (referred to as stranded tax effects for purposes of this update) do not reflect the appropriate tax rate.

The amendments in this update allow a reclassification from accumulated other comprehensive income to retained earnings for stranded tax effects resulting from U.S. Tax Reform. Consequently, the amendments eliminate the stranded tax effects resulting from U.S. Tax Reform and will improve the usefulness of information reported to financial statement users. However, because the amendments only relate to the reclassification of the income tax effects of U.S. Tax Reform, the underlying guidance that requires the effect of a change in tax laws or rates be included in income from continuing operations is not affected.

#### Changes to the Disclosure Requirements for Fair Value Measurements

In August 2018, the FASB issued ASU 2018-13, which amended the fair value measurement guidance in ASC 820—Fair Value Measurement, by removing and modifying certain existing disclosure requirements, while also adding new disclosure requirements. The ASU is effective for interim and annual reporting periods beginning after December 15, 2019, although early adoption is permitted, with the amendments being applied either prospectively or retrospectively, as specified in the ASU. In addition, an entity may elect to early adopt the removal or modification of disclosures immediately and delay the adoption of the new disclosure requirements until the effective date. We are currently assessing the impact of adopting this guidance. However, we do not expect the new or modified disclosures to have a material impact on our consolidated financial statements.

### 2. INVESTMENTS

The cost or amortized cost, gross unrealized holding gains and losses, and estimated fair value of the Company's fixed maturity investments, by major security type, and equity securities as of September 30, 2019 and December 31, 2018 are as follows:

	Cost or Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
As of September 30, 2019				
Fixed maturity investments:				
U.S. government agency securities	\$ 4,524,710	\$ 48,329	\$ (725)	\$ 4,572,314
Obligations of U.S. states and political subdivisions	2,947,364	32,641	_	2,980,005
Corporate debt securities	7,329,613	41,628	(5,119)	7,366,122
Total fixed maturity investments	14,801,687	122,598	(5,844)	14,918,441
Equity securities	12,002,872	4,456,663	(545,302)	15,914,233
Total equity securities	12,002,872	4,456,663	(545,302)	15,914,233
Total investments	\$26,804,559	\$4,579,261	\$ (551,146)	\$30,832,674
	Cost or Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
As of December 31, 2018	Amortized	Unrealized	Unrealized	
Fixed maturity investments:	Amortized Cost	Unrealized Gains	Unrealized Losses	Fair Value
Fixed maturity investments: U.S. government agency securities	Amortized Cost \$ 6,739,840	Unrealized Gains	Unrealized Losses \$ (66,395)	Fair Value \$ 6,673,732
Fixed maturity investments:	Amortized Cost	Unrealized Gains	Unrealized Losses	Fair Value \$ 6,673,732 1,902,940
Fixed maturity investments: U.S. government agency securities Obligations of U.S. states and political subdivisions	Amortized Cost \$ 6,739,840 1,908,719	Unrealized Gains	Unrealized Losses \$ (66,395) (13,514)	Fair Value \$ 6,673,732
Fixed maturity investments: U.S. government agency securities Obligations of U.S. states and political subdivisions Corporate debt securities	**Amortized Cost	\$ 287 7,735	Unrealized Losses  \$ (66,395) (13,514) (146,460)	\$ 6,673,732 1,902,940 6,011,408
Fixed maturity investments:  U.S. government agency securities  Obligations of U.S. states and political subdivisions  Corporate debt securities  Total fixed maturity investments	\$ 6,739,840 1,908,719 6,157,868 14,806,427	\$ 287 7,735 ————————————————————————————————————	\$ (66,395) (13,514) (146,460) (226,369)	\$ 6,673,732 1,902,940 6,011,408 14,588,080

The following tables summarize the Company's fixed maturity and equity securities in an unrealized loss position and the aggregate fair value and gross unrealized loss by length of time the security has continuously been in an unrealized loss position:

	12 months or greater		Less than 12 months		Total	
	Estimated Fair Value	Unrealized Losses	Estimated Fair Value	Unrealized Losses	Estimated Fair Value	Unrealized Losses
As of September 30, 2019		· · · · · · · · · · · · · · · · · · ·				
Fixed maturity investments:						
U.S. government agency securities	\$ —	\$ —	\$ 249,275	\$ (725)	\$ 249,275	\$ (725)
Obligations of states and political subdivisions				_	_	
Corporate debt securities	2,125,346	(5,119)	_	_	2,125,346	(5,119)
Total fixed maturity investments	2,125,346	(5,119)	249,275	(725)	2,374,621	(5,844)
Equity securities	710,251	(357,984)	3,013,455	(187,318)	3,723,706	(545,302)
Total equity securities	710,251	(357,984)	3,013,455	(187,318)	3,723,706	(545,302)
Total investments	\$2,835,597	\$(363,103)	\$3,262,730	\$(188,043)	\$6,098,327	\$(551,146)

	12 months or greater		r greater Less than 12 months		To	tal
	Estimated	Unrealized	Estimated	Unrealized	Estimated	Unrealized
	Fair Value	Losses	Fair Value	Losses	Fair Value	Losses
As of December 31, 2018						
Fixed maturity investments:						
U.S. government agency securities	\$3,389,369	\$ (55,015)	\$ 2,788,235	\$ (11,380)	\$ 6,177,604	\$ (66,395)
Obligations of states and political subdivisions	766,118	(13,166)	139,651	(348)	905,769	(13,514)
Corporate debt securities	4,498,396	(125,689)	1,513,012	(20,771)	6,011,408	(146,460)
Total fixed maturity investments	8,653,883	(193,870)	4,440,898	(32,499)	13,094,781	(226,369)
Equity securities	97,708	(40,981)	5,683,065	(1,255,182)	5,780,773	(1,296,163)
Total equity securities	97,708	(40,981)	5,683,065	(1,255,182)	5,780,773	(1,296,163)
Total investments	\$8,751,591	\$(234,851)	\$10,123,963	\$(1,287,681)	\$18,875,554	\$(1,522,532)

As of September 30, 2019 and December 31, 2018, there were six and 35 fixed income securities in an unrealized loss position with an estimated fair value of \$2,374,621 and \$13,094,781, respectively. As of September 30, 2019 and December 31, 2018, five and 21 of these fixed income securities had been in an unrealized loss position for 12 months or greater, respectively. As of September 30, 2019 and December 31, 2018, none of the fixed income securities were considered to be other-than-temporarily impaired. The Company has the intent to hold these fixed income securities, and it is not more likely than not that the Company will be required to sell these fixed income securities before their fair values recover above the adjusted cost. The unrealized losses from these fixed income securities were not a result of credit, collateral or structural issues.

#### Other-Than-Temporary Impairment Process

The Company assesses whether declines in the fair value of its fixed maturity investments classified as available-for-sale represent impairments that are other-than-temporary by reviewing each fixed maturity investment that is impaired and (1) determining if the Company has the intent to sell the fixed maturity investment or if it is more likely than not that the Company will be required to sell the fixed maturity investment before its anticipated recovery; and (2) assessing whether a credit loss exists, that is, where the Company expects that the present value of the cash flows expected to be collected from the fixed maturity investment are less than the amortized cost basis of the investment.

The Company had no planned sales of its fixed maturity investments classified as available-for-sale that were in an unrealized loss position at September 30, 2019. In assessing whether it is more likely than not that the Company will be required to sell a fixed maturity investment before its anticipated recovery, the Company considers various factors including its future cash flow requirements, legal and regulatory requirements, the level of its cash, cash equivalents, short term investments and fixed maturity investments available for sale in an unrealized gain position, and other relevant factors.

In evaluating credit losses, the Company considers a variety of factors in the assessment of a fixed maturity investment including: (1) the time period during which there has been a significant decline below cost; (2) the extent of the decline below cost and par; (3) the potential for the fixed maturity investment to recover in value; (4) an analysis of the financial condition of the issuer; (5) the rating of the issuer; and (6) failure of the issuer of the fixed maturity investment to make scheduled interest or principal payments.

If we conclude a fixed income investment is other-than-temporarily impaired, we write down the amortized cost of the security to fair value, with a charge to net realized investment gains (losses) in the Consolidated Statement of Operations. Gross unrealized losses on the Company's fixed maturity investments as of September 30, 2019 and December 31, 2018, relating to six and 35 fixed maturity securities, amounted to \$5,844 and \$226,369, respectively. The unrealized losses on these available for sale fixed maturity securities were not as a result of credit, collateral or structural issues. During the nine months ended and three months ended September 30, 2019, no other-than-temporary impairment charges were recorded.

#### Fair Value of Investments

Under existing U.S. GAAP, we are required to recognize certain assets at their fair value in our consolidated balance sheets. This includes our fixed maturity investments and equity securities. In accordance with the Fair Value Measurements and Disclosures Topic of FASB's ASC 820, fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. ASC 820 establishes a three-level valuation hierarchy for disclosure of fair value measurements. The valuation hierarchy is based upon whether the inputs to the valuation of an asset or liability are observable or unobservable in the market at the measurement date, with quoted market prices being the highest level (Level 1) and unobservable inputs being the lowest level (Level 3). A fair value measurement will fall within the level of the hierarchy based on the inputs that are significant to determining such measurement. The three levels are defined as follows:

- Level 1: Observable inputs to the valuation methodology that are quoted prices (unadjusted) for identical assets or liabilities in active
  markets.
- Level 2: Observable inputs to the valuation methodology other than quoted market prices (unadjusted) for identical assets or liabilities in active markets. Level 2 inputs include quoted prices for similar assets and liabilities in active markets, quoted prices for identical assets and liabilities in markets that are not active and inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the asset or liability.
- Level 3: Inputs to the valuation methodology that are unobservable for the asset or liability.

At each measurement date, we estimate the fair value of the security using various valuation techniques. We utilize, to the extent available, quoted market prices in active markets or observable market inputs in estimating the fair value of our investments. When quoted market prices or observable market inputs are not available, we utilize valuation techniques that rely on unobservable inputs to estimate the fair value of investments. The following describes the valuation techniques we used to determine the fair value of investments held as of September 30, 2019 and December 31, 2018 and what level within the fair value hierarchy each valuation technique resides:

- U.S. government agency securities: Comprised primarily of bonds issued by the Federal Home Loan Bank, the Federal Home Loan Mortgage Corporation, Federal Farm Credit Bank and the Federal National Mortgage Association. The fair values of U.S. government agency securities are priced using the spread above the risk-free U.S. Treasury yield curve. As the yields for the risk-free U.S. Treasury yield curve are observable market inputs, the fair values of U.S. government agency securities are classified as Level 2 in the fair value hierarchy. AmerInst considers a liquid market to exist for these types of securities held. Broker quotes are not used for fair value pricing.
- Obligations of state and political subdivisions: Comprised of fixed income obligations of state and local governmental municipalities. The fair values of these securities are based on quotes and current market spread relationships, and are classified as Level 2 in the fair value hierarchy. AmerInst considers a liquid market to exist for these types of securities held. Broker quotes are not used for fair value pricing.
- Corporate debt securities: Comprised of bonds issued by corporations. The fair values of these securities are based on quotes and current market spread relationships, and are classified as Level 2 in the fair value hierarchy. AmerInst considers a liquid market to exist for these types of securities held. Broker quotes are not used for fair value pricing.
- Equity securities, at fair value: Comprised primarily of investments in the common stock of publicly traded companies in the U.S. All of the Company's equities are classified as Level 1 in the fair value hierarchy. AmerInst receives prices based on closing exchange prices from independent pricing sources to measure fair values for the equities.

While we obtain pricing from independent pricing services, management is ultimately responsible for determining the fair value measurements for all securities. To ensure fair value measurement is applied consistently and in accordance with U.S. GAAP, we periodically update our understanding of the pricing methodologies used by the independent pricing services. We also undertake further analysis with respect to prices we believe may not be representative of fair value under current market conditions. Our review process includes, but is not limited to: (i) initial and ongoing evaluation of the pricing methodologies and valuation models used by outside parties to calculate fair value; (ii) quantitative analysis; (iii) a review of multiple quotes obtained in the pricing process and the range of resulting fair values for each security, if available, and (iv) randomly selecting purchased or sold securities and comparing the executed prices to the fair value estimates provided by the independent pricing sources.

There have been no material changes to our valuation techniques from what was used as of December 31, 2018. Since the fair value of a security is an estimate of what a willing buyer would pay for such security if we sold it, we cannot know the ultimate value of our securities until they are sold. We believe the valuation techniques utilized provide us with a reasonable estimate of the price that would be received if we were to sell our assets or transfer our liabilities in an orderly market transaction between participants at the measurement date. The following tables show the fair value of the Company's investments in accordance with ASC 820 as of September 30, 2019 and December 31, 2018:

				Fair value measurement	using:
	Carrying amount	Total fair value	Quoted prices in active markets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)
As of September 30, 2019					
U.S. government agency securities	\$ 4,572,314	\$ 4,572,314	\$ —	\$ 4,572,314	\$ —
Obligations of U.S. state and political subdivisions	2,980,005	2,980,005		2,980,005	
Corporate debt securities	7,366,122	7,366,122		7,366,122	
Total fixed maturity investments	14,918,441	14,918,441			
Equity securities	15,914,233	15,914,233	15,914,233		
Total equity securities	15,914,233	15,914,233			
Total investments	\$30,832,674	\$30,832,674	\$15,914,233	\$ 14,918,441	<u> </u>
				Fair value measurement	•
				rair vaiue measurement	using:
	Carrying amount	Total fair value	Quoted prices in active markets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)
As of December 31, 2018			Quoted prices in active markets	Significant other observable inputs	Significant unobservable inputs
As of December 31, 2018 U.S. government agency securities			Quoted prices in active markets	Significant other observable inputs	Significant unobservable inputs
	amount	value	Quoted prices in active markets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)
U.S. government agency securities	\$ 6,673,732	\$ 6,673,732	Quoted prices in active markets (Level 1)	Significant other observable inputs (Level 2) \$ 6,673,732	Significant unobservable inputs (Level 3)
U.S. government agency securities Obligations of U.S. state and political subdivisions	\$ 6,673,732 1,902,940	\$ 6,673,732 1,902,940	Quoted prices in active markets (Level 1)	Significant other observable inputs (Level 2)  \$ 6,673,732   1,902,940	Significant unobservable inputs (Level 3)
U.S. government agency securities Obligations of U.S. state and political subdivisions Corporate debt securities	\$ 6,673,732 1,902,940 6,011,408	\$ 6,673,732 1,902,940 6,011,408	Quoted prices in active markets (Level 1)	Significant other observable inputs (Level 2)  \$ 6,673,732   1,902,940	Significant unobservable inputs (Level 3)
U.S. government agency securities Obligations of U.S. state and political subdivisions Corporate debt securities Total fixed maturity investments	\$ 6,673,732 1,902,940 6,011,408 14,588,080	\$ 6,673,732 1,902,940 6,011,408 14,588,080	Quoted prices in active markets (Level 1)	Significant other observable inputs (Level 2)  \$ 6,673,732   1,902,940	Significant unobservable inputs (Level 3)

There were no transfers between Levels 1 and 2 during the nine months ended September 30, 2019 and the year ended December 31, 2018.

#### **Contractual Maturities**

The cost or amortized cost and estimated fair value of fixed maturity investments as of September 30, 2019 and December 31, 2018 by contractual maturity are shown below. Expected maturities may differ from contractual maturities as borrowers may have the right to call or prepay obligations without penalties.

	Amortized Cost	Estimated Fair Value
<u>September 30, 2019</u>		
Due in one year or less	\$ 2,795,026	\$ 2,798,831
Due after one year through five years	11,496,703	11,608,575
Due after five years through ten years	509,958	511,035
Total	\$14,801,687	\$14,918,441
	Amortized Cost	Estimated Fair Value
<u>December 31, 2018</u>		
Due in one year or less	\$ 4,434,013	\$ 4,429,510
Due after one year through five years	9,851,410	9,644,270
Due after five years through ten years	521,004	514,300

Information on sales and maturity of investments and net unrealized gains (losses) on equity investments during the nine months ended September 30, 2019 and 2018 are as follows:

	September 30, 2019	September 30, 2018
Total proceeds from sales of available-for-sale securities	\$2,232,592	\$3,419,578
Proceeds from redemptions of hedge fund investments	_	3,085
Proceeds from redemptions of fixed maturity investments	265,000	_
Total proceeds from maturities of fixed maturity investments	3,090,000	2,370,000
Gross gains on sales	570,563	1,448,841
Gross losses on sales	(586,028)	(13,983)
Net unrealized gains (losses) on equity investments	2,611,254	(539,518)
Total	\$2,595,789	\$ 895,340

Information on sales and maturity of investments and net unrealized gains (losses) on equity investments during the three months ended September 30, 2019 and 2018 are as follows:

	September 30, 2019	September 30, 2018
Total proceeds from sales of available-for-sale securities	\$ 429,866	\$ 489,440
Proceeds from redemptions of fixed maturity investments	265,000	_
Total proceeds from maturities of fixed maturity investments	840,000	400,000
Gross gains on sales	47,828	135,997
Gross losses on sales	(492,424)	(13,367)
Net unrealized gains on equity investments	517,088	444,424
Total	\$ 72,492	\$ 567,054

#### Net Investment Income

Major categories of net investment income during the nine months ended September 30, 2019 and 2018 are summarized as follows:

	September 30, 2019		September 30, 2018	
Interest earned:				
Fixed maturity investments	\$	263,575	\$	249,287
Short-term investments and cash and cash equivalents		55,362		10,876
Dividends earned		138,543		116,432
Investment expenses		(102,337)		(108,687)
Net investment income	\$	355,143	\$	267,908

Major categories of net investment income during the three months ended September 30, 2019 and 2018 are summarized as follows:

	September 30, 2019		, I	
Interest earned:				
Fixed maturity investments	\$	91,690	\$	83,688
Short-term investments and cash and cash equivalents		19,488		5,287
Dividends earned		44,571		40,362
Investment expenses		(30,258)		(37,122)
Net investment income	\$	125,491	\$	92,215

#### 3. LIABILITY FOR UNPAID LOSSES AND LOSS ADJUSTMENT EXPENSES

The following table presents a reconciliation of the beginning and ending balances for the liability for unpaid losses and loss adjustment expenses for the nine months ended September 30, 2019 and 2018:

	September 30, 2019	September 30, 2018
Liability—beginning of year	\$ 12,989,260	\$ 11,228,507
Incurred related to:		
Current year	5,210,575	4,660,077
Prior years		
Total incurred	5,210,575	4,660,077
Paid related to:		
Current year	(94,416)	(202,620)
Prior years	(2,308,016)	(3,083,995)
Total paid	(2,402,432)	(3,286,615)
Liability—end of year	\$ 15,797,403	\$ 12,601,969

As incurred losses for the nine months ended September 30, 2019 are derived by multiplying our estimated loss ratio of 64.0% and the net premiums earned, as stated in Results of Operations below, all incurred losses are assumed to be current year losses.

#### 4. SEGMENT INFORMATION

Segment income

Identifiable assets

AmerInst has two reportable segments: (1) reinsurance activity, which also includes investments and other activities, and (2) insurance activity, which offers professional liability solutions to professional service firms under the Agency Agreement with C&F, as defined in the "Overview" section below.

The tables below summarize the results of our reportable segments as of and for the nine months ended September 30, 2019 and 2018.

	As	of and for the N	line I	Months Ended S	epten	ıber 30, 2019
		einsurance Segment		Insurance Segment		Total
Revenues	\$	11,053,834	\$	4,434,479	\$	15,488,313
Total losses and expenses		9,241,760		4,087,935		13,329,695
Segment income		1,812,074		346,544		2,158,618
Identifiable assets		_		983,448		983,448
	As	of and for the N	Nine N	Months Ended S	epten	ıber 30, 2018
		einsurance Segment		Insurance Segment		Total
Revenues	\$	8,385,269	\$	4,094,462	\$	12,479,731
Total losses and expenses		8,318,960		3,888,747		12,207,707

205,715

636,500

66,309

272,024

636,500

The tables below summarize the results of our reportable segments as of and for the three months ended September 30, 2019 and 2018.

	As	of and for the T	hree	Months Ended S	Septer	nber 30, 2019
		Reinsurance		Insurance		T. 4.1
		Segment		Segment		Total
Revenues	\$	3,001,278	\$	1,462,989	\$	4,464,267
Total losses and expenses		3,120,582		1,366,222		4,486,804
Segment (loss) income		(119,304)		96,767		(22,537)
Identifiable assets				983,448		983,448
Identifiable assets				705,		705,110
identifiable assets	As	of and for the T	hree	,	Septer	,
identifiable assets	_	of and for the T	hree	,	Septer	,
identifiable assets	_		hree_	Months Ended S	Septer	,
Revenues	_	Reinsurance	hree \$	Months Ended S Insurance	Septer \$	nber 30, 2018
	]	Reinsurance Segment	_	Months Ended S Insurance Segment		mber 30, 2018 Total
Revenues	]	Reinsurance Segment 3,212,326	_	Months Ended S Insurance Segment 1,335,339		Total 4,547,665

#### 5. STOCK COMPENSATION

#### **Phantom Shares:**

Protexure Insurance Agency, Inc. ("Protexure") (formerly AmerInst Professional Services, Limited), a subsidiary of AmerInst, has employment agreements with four key members of senior management, which grant them phantom shares of the Company. Under these agreements, these employees were initially granted an aggregate of 75,018 phantom shares of the Company on the date of their employment, subject to certain vesting requirements. The phantom shares are eligible for phantom dividends payable at the same rate as regular dividends on the Company's common shares. The phantom dividends may be used only to purchase additional phantom shares with the purchase price of such phantom shares being the net book value of the Company's actual common shares as of the end of the previous quarter. During the nine months ended September 30, 2019, 1,397 phantom shares were granted, arising from the dividends declared on the Company's common shares. During the three months ended September 30, 2019, no phantom shares were granted. 89,033 phantom shares were outstanding at September 30, 2019.

For three of these employees, the phantom shares initially granted, as well as any additional shares granted from dividends declared, vested on January 1, 2015. For the fourth employee, the phantom shares initially granted, as well as any additional shares granted from dividends declared, vested on January 1, 2018. The liability payable to each of these employees under the phantom share agreements is equal to the value of the phantom shares based on the net book value of the Company's actual common shares at the end of the previous quarter less the value of phantom shares initially granted and is payable in cash upon the earlier of the employee attaining 65 years of age or within 60 days of such employee's death or permanent disability.

The liability relating to these phantom shares is recalculated quarterly based on the net book value of our common shares at the end of each quarter. As a result of the overall decrease in the net book value of our common shares since the grant dates, we have not recorded any liability relating to these phantom shares at September 30, 2019.

#### **Stock Option Plan:**

The Company has a nonqualified stock option plan to advance the development, growth and financial condition of the Company. This plan provides incentives through participation in the appreciation of its common stock in order to secure, retain and motivate directors and employees and align such person's interests with those of its shareholders. A total of 100,000 shares are authorized under the stock option plan.

A summary of the status of the stock option plan as of September 30, 2019 is as follows:

	Vested Shares	Weighted Average Exercise Price Per Share	Non-vested Shares	Weighted Average Exercise Price Per Share	Total Shares	Weighted Average Exercise Price Per Share
Outstanding—January 1, 2019	7,000	\$ 27.99	40,000	\$ 28.71	47,000	\$ 28.60
Granted					_	_
Forfeited	_	_	_	_	_	
Exercised					_	_
Vested	8,400	28.42	(8,400)	28.42	_	
Outstanding—September 30, 2019	15,400	\$ 28.23	31,600	\$ 28.79	47,000	\$ 28.60
Options exercisable at year end	_	_	_	_	_	
Weighted average fair value of options per share granted during the year			\$ —		\$ —	_
Remaining contractual life (years)	3.3		3.7		3.6	

A summary of the status of the stock option plan as of December 31, 2018 is as follows:

	Vested Shares	Weighted Average Exercise Price Per Share	Non-vested Shares	Weighted Average Exercise Price Per Share	Total Shares	Weighted Average Exercise Price Per Share
Outstanding—January 1, 2018			35,000	\$ 27.99	35,000	\$ 27.99
Granted	_		12,000	30.40	12,000	30.40
Forfeited	_	_	_	_	_	_
Exercised	_		_			_
Vested	7,000	27.99	(7,000)	27.99	_	_
Outstanding—December 31, 2018	7,000	\$ 27.99	40,000	\$ 28.71	47,000	\$ 28.60
Options exercisable at year end	_	_	_	_	_	
Weighted average fair value of options per share granted during the year	_	_	\$ —	_	\$ —	_
Remaining contractual life (years)	4.0		4.4		4.4	

The Company accounts for these options in accordance with GAAP, which requires that the fair value of the equity awards be recognized as compensation expense over the period during which the employee is required to provide service in exchange for such an award. The Company is amortizing compensation expense over the vesting period of five years. The Company recognized \$50,306 and \$70,280 of compensation expense for stock options for the nine months ended September 30, 2019 and for the year ended December 31, 2018, respectively.

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Management's discussion and analysis ("MD&A") provides supplemental information, which sets forth the major factors that have affected our financial condition and results of operation and should be read in conjunction with our condensed consolidated financial statements and notes thereto included in this Form 10-O.

Certain statements contained in this Form 10-Q, including this MD&A section, are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, and contain information relating to us that is based on the beliefs of our management as well as assumptions made by, and information currently available to, our management. The words "expect," "believe," "may," "could," "should," "would," "estimate," "anticipate," "intend," "plan," "target," "goal" and similar expressions as they relate to us or our management are intended to identify forward-looking statements.

All forward-looking statements, by their nature, are subject to risks and uncertainties. Our actual future results may differ materially from those set forth in our forward-looking statements. Please see the Introductory Note and Item 1A "Risk Factors" of our 2018 Annual Report on Form 10-K, as updated in our subsequent quarterly reports filed on Form 10-Q, and in our other filings made from time to time with the Commission after the date of this report for a discussion of factors that could cause our actual results to differ materially from those in the forward-looking statements. However, the risk factors listed in Item 1A "Risk Factors" of our 2018 Annual Report on Form 10-K or discussed in this Quarterly Report on Form 10-Q should not be construed as exhaustive and should be read in conjunction with other cautionary statements that are included herein. Readers are cautioned not to place undue reliance on these forward-looking statements, which reflect our management's analysis only as of the date they are made. We undertake no obligation to release publicly the results of any future revisions we may make to forward-looking statements to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

The following discussion addresses our financial condition and results of operations for the periods and as of the dates indicated.

#### **OVERVIEW**

Unless otherwise indicated by the context in this quarterly report, we refer to AmerInst Insurance Group, Ltd. and its subsidiaries as the "Company," "AmerInst," "we" or "us." "AMIC Ltd." means AmerInst's wholly owned subsidiary, AmerInst Insurance Company, Ltd. "Protexure" means Protexure Insurance Agency, Inc., a Delaware corporation and wholly owned subsidiary of AmerInst Mezco, Ltd. which is a wholly owned subsidiary of AmerInst. "Investco" means AmerInst Investment Company, Ltd., a wholly owned subsidiary of AMIC Ltd. Our principal offices are c/o Citadel Management Bermuda Limited, 25 Church Street, Continental Building, P.O. Box HM 1601, Hamilton, Bermuda, HM GX.

AmerInst Insurance Group, Ltd. is a Bermuda holding company formed in 1998 that provides insurance protection for professional service firms and engages in investment activities. AmerInst has two reportable segments: (1) reinsurance activity, which includes investments and other activities, and (2) insurance activity, which offers professional liability solutions to professional service firms. The revenues of the reinsurance activity reportable segment and the insurance activity reportable segment were \$11,053,834 and \$4,434,479, respectively, for the nine months ended September 30, 2019 compared to \$8,385,269 and \$4,094,462, respectively, for the nine months ended September 30, 2018. The revenues for both reportable segments were derived from business operations in the United States other than interest income on bank accounts maintained in Bermuda.

## Entry into Agency Agreement

On September 25, 2009, Protexure entered into an agency agreement (the "Agency Agreement") with The North River Insurance Company, United States Fire Insurance Company, Crum & Forster Indemnity Company, Crum and Forster Insurance Company, and Crum & Forster Specialty Insurance Company (collectively, "C&F") pursuant to which C&F appointed Protexure as its exclusive agent for the purposes of soliciting, underwriting, quoting, binding, issuing, cancelling, non-renewing and endorsing accountants' professional liability and lawyers' professional liability insurance coverage in all 50 states of the United States and the District of Columbia. The initial term of the Agency Agreement was for four years with automatic one-year renewals thereafter. The Agency Agreement automatically renewed on September 25, 2019.

#### Entry into Reinsurance Agreement

We conduct our reinsurance business through AMIC Ltd., our subsidiary, which is a registered insurer in Bermuda. On September 25, 2009, AMIC Ltd. entered into a professional liability quota share agreement with C&F (the "Reinsurance Agreement") pursuant to which C&F agreed to cede, and AMIC Ltd. agreed to accept as reinsurance, a 50% quota share of C&F's liability under insurance written by Protexure on behalf of C&F and classified by C&F as accountants' professional liability and lawyers' professional liability, subject to AMIC Ltd.'s surplus limitations. The term of the Reinsurance Agreement is indefinite and may be terminated by either party upon at least 120 days' prior written notice to the other party.

#### Third-party Managers and Service Providers

Citadel Management Bermuda Limited (formerly Cedar Management Limited) provides the day-to-day services necessary for the administration of our business. Our agreement with Citadel Management Bermuda Limited renewed for one year beginning January 1, 2019 and ending December 31, 2019. Mr. Thomas R. McMahon, our Treasurer and Chief Financial Officer, is a shareholder, officer, director and employee of Citadel Management Bermuda Limited. Mr. Stuart Grayston, our President, was formerly a director and officer of Cedar Management Limited.

The Country Club Bank of Kansas City, Missouri, provides portfolio management of fixed-income securities and directs our investments pursuant to guidelines approved by us. Harris Associates L.P. and Tower Wealth Managers, Inc. provide discretionary investment advice with respect to our equity investments. We have retained Oliver Wyman, an independent casualty actuarial consulting firm, to render advice regarding actuarial matters.

#### RESULTS OF OPERATIONS

#### Nine months ended September 30, 2019 compared to nine months ended September 30, 2018

We recorded net income of \$2,158,618 for the nine months ended September 30, 2019 compared to net income of \$272,024 for the same period in 2018. The increase in net income was mainly attributable to the increase in net realized and unrealized gains on investments of \$1,700,449 (from \$895,340 for the nine months ended September 30, 2018 to \$2,595,789 for the nine months ended September 30, 2019) and to the increase in commission income of \$304,294 (from \$4,091,561 for the nine months ended September 30, 2018 to \$4,395,855 for the nine months ended September 30, 2019) as a result of a higher volume of premiums written under the Agency Agreement. This was partially offset by the increase in operating and management expenses of \$264,117 (from \$4,874,487 for the nine months ended September 30, 2018 to \$5,138,604 for the nine months ended September 30, 2019), as discussed in further detail below.

Our net premiums earned for the nine months ended September 30, 2019 were \$8,141,526 compared to \$7,224,922 for the nine months ended September 30, 2018, an increase of \$916,604 or 12.7%. The net premiums earned for the nine months ended September 30, 2019 and 2018 were attributable to cessions from C&F under the Reinsurance Agreement. The increase in net premiums earned under the Reinsurance Agreement during the first nine months of 2019 compared to the same period in 2018 resulted from increased cessions from C&F in 2019, arising from a higher level of underwriting activity under the Agency Agreement due to the continued marketing of the program by Protexure which resulted in greater penetration in targeted markets.

During the nine months ended September 30, 2019 and 2018, we recorded commission income under the Agency Agreement of \$4,395,855 and \$4,091,561, respectively, an increase of \$304,294 or 7.4%. This increase resulted from a higher volume of premiums written under the Agency Agreement in 2019 due to the continued marketing of the program by Protexure which resulted in greater penetration in the targeted markets.

We recorded net investment income of \$355,143 for the nine months ended September 30, 2019 compared to \$267,908 for the nine months ended September 30, 2018. The increase in net investment income was attributable to higher yielding fixed income securities held in the Company's investment portfolio during the first nine months of 2019 compared to the same period in 2018 and to certain higher yielding equity securities held in our investment portfolio during the first nine months of 2019 compared to the same period in 2018. The annualized investment yield, calculated as total interest and dividends divided by the net average amount of total investments and cash and cash equivalents, was 1.3% for the nine months ended September 30, 2019, compared to the 1.0% yield earned for the nine months ended September 30, 2018.

We recorded net realized and unrealized gains on investments of \$2,595,789 during the nine months ended September 30, 2019 compared to net realized gains of \$895,340 during the nine months ended September 30, 2018, an increase of \$1,700,449 or 189.9%. The increase was primarily related to the increase in the fair value of our equity investments of \$2,611,254 during the first nine months ended September 30, 2019, which was attributable to favorable market conditions.

For the nine months ended September 30, 2019, we recorded loss and loss adjustment expenses of \$5,210,575 derived by multiplying our estimated loss ratio of 64.0% and the net premiums earned under the Reinsurance Agreement of \$8,141,526. For the nine months ended September 30, 2018, we recorded loss and loss adjustment expenses of \$4,660,077 derived by multiplying our estimated loss ratio of 64.5% and the net premiums earned under the Reinsurance Agreement of \$7,224,922. The increase in loss and loss adjustment expense was primarily due to an increase in net premiums earned during the first nine months of 2019 compared to the corresponding period in 2018, partially offset by a reduction of our estimated loss ratio. The decrease in the estimated loss ratio was primarily the result of better than expected loss emergence in accident years 2015 and 2016.

We recorded policy acquisition costs of \$3,012,548 for the nine months ended September 30, 2019 compared to \$2,673,143 for the same period in 2018. Policy acquisition costs, which are primarily ceding commissions paid to the ceding insurer, are established as a percentage of premiums earned. Therefore, any increase or decrease in premiums earned will result in a similar increase or decrease in policy acquisition costs. The policy acquisition costs recorded during the nine months ended September 30, 2019 and 2018 were 37% of the net premiums earned under the Reinsurance Agreement of \$8,141,526 and \$7,224,922, respectively.

We expensed operating and management expenses of \$5,138,604 for the nine months ended September 30, 2019 compared to \$4,874,487 for the same period in 2018, an increase of \$264,117 or 5.4%. The increase was primarily attributable to increased salaries and related costs associated with Protexure's hiring of additional personnel during 2019 and the last three months of 2018.

We recorded an income tax benefit of \$32,032 for the nine months ended September 30, 2019 compared to \$0 for the same period in 2018. At December 31, 2018, management believed there was sufficient evidence to support the reversal of the full valuation allowance against Protexure's deferred tax assets. The release of this allowance resulted in the recognition of Protexure's deferred tax assets and to the recording of income tax benefits.

The tables below summarize the results of the following AmerInst reportable segments: (1) reinsurance activity, which also includes investments and other activities, and (2) insurance activity, which offers professional liability solutions to professional service firms under the Agency Agreement with C&F.

	As of and for the Nine Months Ended September 30, 2019							
		Reinsurance				Insurance		
		Segment		Segment		Total		
Revenues	\$	11,053,834	\$	4,434,479	\$	15,488,313		
Total losses and expenses		9,241,760		4,087,935		13,329,695		
Segment income		1,812,074		346,544		2,158,618		
Identifiable assets		_		983,448		983,448		
		As of and for the	NI: 1	vr (1 15 1 1 4				
		As of and for the	Nine I	viontns Ended S	Septemb	er 30, 2018		
	_	Reinsurance	Nine I	Insurance	Septemb	per 30, 2018		
	_		Nine I		Septemb	Der 30, 2018  Total		
Revenues	\$	Reinsurance	\$ Nine 1	Insurance	Septemb			
Revenues Total losses and expenses	\$	Reinsurance Segment		Insurance Segment		Total		
	\$	Reinsurance Segment 8,385,269		Insurance Segment 4,094,462		Total 12,479,731		

#### Three months ended September 30, 2019 compared to three months ended September 30, 2018

We recorded a net loss of \$22,537 for the three months ended September 30, 2019 compared to net income of \$439,455 for the same period in 2018. The decrease in net income was mainly attributable to the decrease in net realized and unrealized gains on investments of \$494,562 (from a \$567,054 gain for the three months ended September 30, 2018 to a \$72,492 gain for the three months ended September 30, 2019) and to the increase in operating and management expenses of \$120,219 (from \$1,515,854 for the three months ended September 30, 2018 to \$1,636,073 for the three months ended September 30, 2019), as discussed in further detail below. The decrease was partially offset by the increase in commission income of \$116,015 (from \$1,334,352 for the three months ended September 30, 2018 to \$1,450,367 for the three months ended September 30, 2019) as a result of a higher volume of premiums written under the Agency Agreement.

Our net premiums earned for the third quarter of 2019 were \$2,815,917 compared to \$2,554,044 for the third quarter of 2018, an increase of \$261,873 or 10.3%. The net premiums earned during the quarters ended September 30, 2019 and 2018 were attributable to cessions from C&F under the Reinsurance Agreement. The increased cessions arose from a higher level of underwriting activity under the Agency Agreement due to the continued marketing of the program by Protexure, which resulted in increased penetration in targeted markets.

For the quarters ended September 30, 2019 and 2018, we recorded commission income under the Agency Agreement of \$1,450,367 and \$1,334,352, respectively, an increase of \$116,015 or 8.7%. This increase resulted from a higher volume of premiums written under the Agency Agreement in 2019, as referred to above.

We recorded net investment income of \$125,491 for the quarter ended September 30, 2019 compared to \$92,215 for the quarter ended September 30, 2018. The increase in net investment income was attributable to higher yielding fixed income securities held in the Company's investment portfolio during the third quarter of 2019 compared to the same period in 2018 and to certain higher yielding equity securities held in our investment portfolio during the third quarter of 2019 compared to the same period in 2018. The annualized investment yield, calculated as total interest and dividends divided by the net average amount of total investments and cash and cash equivalents, was 1.3% for the quarter ended September 30, 2019, compared to the 1.0% yield earned for the quarter ended September 30, 2018.

We recorded net realized and unrealized gains on investments of \$72,492 during the quarter ended September 30, 2019 compared to net realized and unrealized gains of \$567,054 during the quarter ended September 30, 2018, a decrease of \$494,562 or 87.2%. The decrease was primarily related to a loss realized during the quarter ended September 30, 2019 associated with the sale of a certain equity security whose recovery was deemed to be remote.

For the quarter ended September 30, 2019, we recorded loss and loss adjustment expenses of \$1,802,187 derived by multiplying our estimated loss ratio of 64.0% and the net premiums earned under the Reinsurance Agreement of \$2,815,917. For the quarter ended September 30, 2018, we recorded loss and loss adjustment expenses of \$1,647,362 derived by multiplying our estimated loss ratio of 64.5% and the net premiums earned under the Reinsurance Agreement of \$2,554,044. The increase in loss and loss adjustment expense was primarily due to an increase in net premiums earned during the quarter ended September 30, 2019 compared to the corresponding period in 2018, partially offset by a reduction of our estimated loss ratio. The decrease in the estimated loss ratio was primarily the result of better than expected loss emergence in accident years 2015 and 2016.

We recorded policy acquisition costs of \$1,041,890 in the third quarter of 2019 compared to \$944,994 for the same period in 2018. Policy acquisition costs, which are primarily ceding commissions paid to the ceding insurer, are established as a percentage of premiums earned. Therefore, any increase or decrease in premiums earned will result in a similar increase or decrease in policy acquisition costs. The policy acquisition costs recorded during the third quarter of 2019 and 2018 were 37% of the net premiums earned under the Reinsurance Agreement of \$2,815,917 and \$2,554,044, respectively.

We incurred operating and management expenses of \$1,636,073 in the third quarter 2019 compared to \$1,515,854 for the same period in 2018, an increase of \$120,219 or 7.9%. The increase was primarily attributable to increased salaries and related costs associated with Protexure's hiring of additional personnel during 2019.

We recorded a negative \$6,654 adjustment to our income tax benefit for the quarter ended September 30, 2019 compared to \$0 for the same period in 2018. At December 31, 2018, management believed there was sufficient evidence to support the reversal of the full valuation allowance against Protexure's deferred tax assets. The release of this allowance has resulted in the recognition of Protexure's deferred tax assets.

The tables below summarize the results of the following AmerInst reportable segments: (1) reinsurance activity, which also includes investments and other activities, and (2) insurance activity, which offers professional liability solutions to professional service firms under the Agency Agreement with C&F.

	As of and for the	As of and for the Three Months Ended September 30, 2019				
	Reinsurance	Insurance				
	Segment	Segment	Total			
Revenues	\$ 3,001,278	\$ 1,462,989	\$ 4,464,267			
Total losses and expenses	3,120,582	1,366,222	4,486,804			
Segment (loss) income	(119,304)	96,767	(22,537)			
Identifiable assets	_	983,448	983,448			

	As of and for the Three Months Ended September 30, 2018			
	Reinsurance Segment	Insurance Segment	Total	
Revenues	\$ 3,212,326	\$ 1,335,339	\$ 4,547,665	
Total losses and expenses	2,842,754	1,265,456	4,108,210	
Segment income	369,572	69,883	439,455	
Identifiable assets	_	636,500	636,500	

#### FINANCIAL CONDITION

As of September 30, 2019, our total investments were \$30,832,674, an increase of \$2,799,368 or 10%, from \$28,033,306 at December 31, 2018. This increase was primarily due to the increase in the fair value of certain equity securities as a result of favorable market conditions. The cash and cash equivalents balance increased from \$5,498,914 at December 31, 2018 to \$5,978,562 at September 30, 2019, an increase of \$479,648 or 8.7%. The amount of cash and cash equivalents varies depending on the maturities of fixed term investments and the level of funds invested in money market funds. The restricted cash and cash equivalents balance increased from \$472,132 at December 31, 2018 to \$930,874 at September 30, 2019, an increase of \$458,742 or 97.2%. The increase was due to the timing of sales and maturities of investments held as restricted cash at September 30, 2019 that have not been reinvested. The ratio of cash, total investments and other invested assets to total liabilities at September 30, 2019 was 1.33:1, compared to a ratio of 1.30:1 at December 31, 2018.

The assumed reinsurance balances receivable represents the current assumed premiums receivable from the fronting carriers. As of September 30, 2019, the balance was \$2,886,098 compared to \$2,651,683 as of December 31, 2018. The increase resulted from a higher level of premiums assumed under the Reinsurance Agreement during 2019.

The assumed reinsurance payable represents current reinsurance losses payable and commissions payable to the fronting carriers. As of September 30, 2019, the balance was \$1,077,067 compared to \$2,171,767 as of December 31, 2018. This balance fluctuates due to the timing of losses reported to us.

Deferred policy acquisition costs, which represent the deferral of ceding commission expense related to premiums not yet earned, increased from \$1,869,368 at December 31, 2018 to \$2,111,128 at September 30, 2019. The increase in deferred policy acquisition costs in 2019 was due to the increase in both net premiums written and unearned premiums assumed under the Reinsurance Agreement compared to the prior year. The ceding commission rate under the Reinsurance Agreement is 37%.

Prepaid expenses and other assets were \$1,974,296 at September 30, 2019 compared to \$1,981,913 as of December 31, 2018. The balance primarily relates to (1) prepaid directors' and officers' liability insurance costs, (2) the directors' prepaid annual retainer, (3) prepaid professional fees and (4) premiums due to Protexure under the Agency Agreement. This balance fluctuates due to the timing of the prepayments and to the timing of the premium receipts by Protexure.

Accrued expenses and other liabilities primarily represent premiums payable by Protexure to C&F under the Agency Agreement and expenses accrued relating largely to professional fees. The balance decreased from \$5,934,408 at December 31, 2018 to \$5,764,045 at September 30, 2019, a decrease of \$170,363 or 2.9%. This balance fluctuates due to the timing of the premium payments to C&F and payments of professional fees.

#### LIQUIDITY AND CAPITAL RESOURCES

Our cash needs consist of settlement of losses and expenses under our reinsurance treaties and funding day-to-day operations. In continuing the implementation of our business plan, our management expects to meet these cash needs from cash flows arising from our investment portfolio. Because substantially all of our assets are marketable securities, we expect that we will have sufficient flexibility to provide for unbudgeted cash needs that may arise from time to time without resorting to borrowing, subject to Bermuda statutory limitations as discussed in our 2018 Form 10-K.

Total cash, investments and other invested assets increased from \$34,004,352 at December 31, 2018 to \$37,742,110 at September 30, 2019, an increase of \$3,737,758 or 11%. The net increase resulted primarily from favorable market conditions and positive cash inflows derived from net investment activities and net premiums received under the Reinsurance Agreement in the amount of \$1.809,731.

The Bermuda Monetary Authority has authorized Investoo to purchase our common shares, on a negotiated basis, from shareholders who have died or retired from the practice of public accounting. During the nine months ended September 30, 2019, no such transactions occurred. From inception through September 30, 2019, Investoo had repurchased 217,661 common shares from shareholders who had died or retired for a total purchase price of \$6,186,730. From time to time, Investoo has also purchased shares in privately negotiated transactions. From inception through September 30, 2019, Investoo had purchased an additional 75,069 common shares in such privately negotiated transactions for a total purchase price of \$1,109,025. During the nine months ended September 30, 2019, no such transactions occurred.

#### **Cash Dividends**

During the second quarter of 2019, we declared a dividend of \$0.50 per share to be paid to our shareholders on or before December 1, 2019, which amounted to total ordinary cash dividends of \$352,459. The dividends to be paid in 2019 have been reduced by \$26,768, which represents a write-back of uncashed dividends issued prior to 2014 to shareholders that we have been unable to locate. Since we began paying dividends in 1995, our original shareholders have received \$22.87 in cumulative dividends per share. When measured by a total rate of return calculation, this has resulted in an effective annual rate of return of approximately 8.6% from our inception, based on a per share purchase price of \$8.33 paid by the original shareholders, and using an unaudited net book value of \$32.00 per share as of September 30, 2019. Although we have paid cash dividends on a regular basis in the past, the declaration and payment of cash dividends in the future will be at the discretion of our board of directors, subject to the requirements of applicable law, and will depend on, among other things, our financial condition, results of operations, current and anticipated cash needs and other factors that our board of directors considers relevant.

#### OFF-BALANCE SHEET ARRANGEMENTS

The Company is not a party to any off-balance sheet arrangements.

#### CRITICAL ACCOUNTING POLICIES

Our critical accounting policies are discussed in Management's Discussion and Analysis of Financial Condition and Results of Operations contained in our Annual Report on Form 10-K for the year ended December 31, 2018 and is incorporated herein by reference.

We have identified accounting for the liability for losses and loss adjustment expenses as our most critical accounting policy and estimate in that it is important to the portrayal of our financial condition and results, and it requires our subjective and complex judgment as a result of the need to make estimates about the effects of matters that are inherently uncertain. This accounting policy, including the nature of the estimates and types of assumptions used, are described throughout this Item 2, Management's Discussion and Analysis of Financial Condition and Results of Operations, and Part II, Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations included in our Annual Report on Form 10-K for the year ended December 31, 2018.

#### **Available Information**

We file annual, quarterly, and current reports, proxy statements and other information with the Commission. You may read any public document we file with the Commission at the Commission's public reference room at 100 F Street, NE, Washington, DC 20549. Please call the Commission at 1-800-SEC-0330 for information on the public reference room. The Commission maintains an internet site that contains annual, quarterly, and current reports, proxy and information statements and other information that issuers (including AmerInst) file electronically with the Commission. The Commission's internet site is <a href="https://www.sec.gov">www.sec.gov</a>.

Our internet site is *www.amerinst.bm*. We make available free of charge through our internet site our annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and any amendments to those reports filed or furnished pursuant to the Securities Exchange Act of 1934, as soon as reasonably practicable after such material is electronically filed with, or furnished to, the Commission. We also make available, through our internet site, via links to the Commission's internet site, statements of beneficial ownership of our equity securities filed by our directors, officers, 10% or greater shareholders and others under Section 16 of the Securities Exchange Act. In addition, we post on *www.amerinst.bm* our Memorandum of Association, our Bye-Laws, our Statement of Share Ownership Policy, Charters for our Audit Committee and Governance and Nominations Committee, as well as our Code of Business Conduct and Ethics. You can request a copy of these documents, excluding exhibits, at no cost, by writing or telephoning us c/o Citadel Management Bermuda Limited, 25 Church Street, Continental Building, P.O. Box HM 1601 Hamilton, Bermuda HM GX, Attention: Investor Relations (441) 295-6015. The information on our internet site is not incorporated by reference into this report.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk.

Not applicable.

#### Item 4. Controls and Procedures

#### **Evaluation of Disclosure Controls and Procedures**

As of September 30, 2019, the end of the period covered by this Form 10-Q, our management, including our Principal Executive Officer and Principal Financial Officer, evaluated the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934). Based upon that evaluation, our Principal Executive Officer and Principal Financial Officer each concluded that as of September 30, 2019, the end of the period covered by this Form 10-Q, we maintained effective disclosure controls and procedures.

#### Changes in Internal Control over Financial Reporting

Our management, including our Principal Executive Officer and Principal Financial Officer, has reviewed our internal control over financial reporting (as defined in Rule 13a-15(f) under the Securities Exchange Act of 1934). There have been no changes in our internal control over financial reporting during our most recently completed fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### Part II—OTHER INFORMATION

#### Item 1. Legal Proceedings

We are party to various legal proceedings generally arising in the normal course of our business. While any proceeding contains an element of uncertainty, we do not believe that the eventual outcome of any litigation or arbitration proceeding to which we are presently a party will have a material adverse effect on our financial condition or business. Pursuant to our insurance and reinsurance agreements, disputes are generally required to be finally settled by arbitration.

#### Item 1A. Risk Factors

In addition to the other information set forth in this Quarterly Report on Form 10-Q, you should carefully consider the factors discussed in Part I, Item 1A. "Risk Factors" in our 2018 Annual Report on Form 10-K, as updated in our subsequent quarterly reports. The risks described in our 2018 Annual Report on Form 10-K are not the only risks facing us. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition or operating results.

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

## Item 3. Defaults Upon Senior Securities.

None.

#### Item 4. Mine Safety Disclosures

Not applicable.

#### Item 5. Other Information

None.

# Item 6. Exhibits

# (a) Exhibits

Exhibit Number	<u>Description</u>
31.1	Certification of Stuart H. Grayston pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Thomas R. McMahon pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of Stuart H. Grayston pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of Thomas R. McMahon pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: November 13, 2019

AMERINST INSURANCE GROUP, LTD. (Registrant)

By: /s/ STUART H. GRAYSTON

Stuart H. Grayston

President (Principal Executive Officer, duly authorized to sign this Report in such capacity and on behalf of the Registrant)

By: /s/ THOMAS R. MCMAHON

Thomas R. McMahon

Chief Financial Officer (Principal Financial Officer, duly authorized to sign this Report in such capacity and on behalf of the Registrant)

#### CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

#### I, Stuart H. Grayston, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of AmerInst Insurance Group, Ltd.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f) for the company and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 13, 2019

/s/ STUART H. GRAYSTON

Stuart H. Grayston President (Principal Executive Officer)

#### CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

#### I, Thomas R. McMahon, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of AmerInst Insurance Group, Ltd.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f) for the company and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 13, 2019

/s/ THOMAS R. MCMAHON

Thomas R. McMahon Chief Financial Officer (Principal Financial Officer)

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of AmerInst Insurance Group, Ltd. (the "Company") on Form 10-Q for the period ended September 30, 2019 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Stuart H. Grayston, President and Principal Executive Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:

- 1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

#### /s/ STUART H. GRAYSTON

Stuart H. Grayston President (Principal Executive Officer) November 13, 2019

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350 AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of AmerInst Insurance Group, Ltd. (the "Company") on Form 10-Q for the period ended September 30, 2019 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Thomas R. McMahon, Chief Financial Officer and Principal Financial Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:

- 1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

#### /s/ THOMAS R. MCMAHON

Thomas R. McMahon Chief Financial Officer (Principal Financial Officer) November 13, 2019