

31st Annual Report





## Corporate Profile

AmerInst Insurance Group, Ltd. ("AmerInst" or "the Company") is a Bermuda company established in July 1998. AmerInst is an insurance holding company with four principal subsidiaries: AmerInst Insurance Company, Ltd., AmerInst Investment Company, Ltd., and AmerInst Mezco, Ltd. in Bermuda, and Protexure Insurance Agency, Inc. (formerly known as AmerInst Professional Services, Limited) in the United States. AmerInst Insurance Company, Ltd. reinsures professional liability insurance policies. Most of the shareholders of AmerInst are Certified Public Accountants or with CPA firms. AmerInst provides insurance for professional services firms.

# Directors

Irvin F. Diamond Senior Principal REDW Business & Financial Resources, LLC

Jeffry I. Gillman CPA President Gillman, Shapiro & Dillemuth, P.A.

> Stuart H. Grayston Retired Insurance Executive

Jerome A. Harris CPA Managing Partner Harris Consulting Group, LLC David R. Klunk CPA Director RKL LLP

Thomas B. Lillie CPA Director Lewis and Knopf, P.C.

David N. Thompson Inactive CPA Chief Executive Officer E-Insure Services, Inc.

# Officers

Chairman Irvin F. Diamond

Vice Chairman Jerome A. Harris

President Stuart H. Grayston

Chief Financial Officer & Treasurer Thomas R. McMahon Secretary Malicia V. Bremar

Assistant Secretary St. George's Services Limited

Assistant Secretary David N. Thompson

Chairman Emeritus Ronald S. Katch

# Chairman's Report



# 91% Expiring Policy Renewal Rate

94% Direct Premium Renewal Rate

## My fellow shareholders...

In 2018, we continued to provide comprehensive and affordable professional liability protection for accountants and lawyers. We are pleased to announce that Protexure Insurance Agency, Inc. - the brand we established and that solo practitioners and small to mid-sized businesses have identified with and relied on for professional liability coverage recorded \$22.1 million in total premiums last year. This was an increase of 14.54% over 2017. The renewal rate for expiring policies was 91.1% and the direct premium renewal rate was 94% - which we believe is a strong gauge of how many policyholders appreciate the online ease of time-saving automated renewals.

Net premiums earned by AmerInst Insurance Company, Ltd. for the year ended December 31, 2018 increased 15.1%, primarily attributable to a higher volume of underwriting activity from our reinsurance agreement with Crum & Forster Enterprise, part of Fairfax Financial Holdings Limited (www.cfins.com). Enhanced sales and marketing efforts, coupled with new technologies, have enabled us to increase our footprint in the professional liability insurance market.

# Consistent Growth in a Volatile Market

As more policyholders realize the benefits of purchasing insurance online, our overall book of business continues to perform well. However, this past year we incurred a consolidated net loss, largely due to a decrease in the fair value of certain equities at the end of 2018 which resulted from unfavorable market conditions. The unfavorable market conditions that caused the foregoing decrease in unrealized gains in our investment portfolio have largely dissipated during the first quarter of 2019.

## Deepening Customer Relationships

For nearly three decades, we have shown an unwavering commitment to policyholders. Our unique insurance offerings are available through Protexure, a managing general underwriter that is licensed as an insurance agent in 50 states and the District of Columbia.

Providing exceptional high-tech, low-touch internet-based service to small and mid-sized professional services firms distinguishes us from larger competitors that may not be able to offer the same level of personalized service. Policyholders can find the right insurance solutions in less time – and, they can still rely on our team of specialists for the personalized advice and counsel they need. We believe this combination makes our offering so enticing.

Another key advantage for us is our seamless and simplified policy

# Chairman's Report

renewal process. Policyholders view quotes and the premiums they will pay in real-time. If a policy does not change from one year to the next, it is reflected in a pre-filled app with no new information to complete. Also note that the Protexure website has been redesigned to make it as easy as possible to engage in the underwriting process.

To learn more about how integrating technology, people and our state-of-the-art web-based insurance programs enhance the customer experience, visit www.protexure.com or www.amerinst.bm.

## Thank You for Choosing Protexure

We paid an annual dividend of \$0.50 cents per share in June 2018. This marks the 24th consecutive year that AmerInst Insurance Group has declared the dividend and recognizes our long-term commitment to shareholders. As in the past, dividend payments are subject to the Board's continuing evaluation of our business and will remain subject to our compliance with applicable legal and regulatory requirements. Our repurchasing policy for shares of common stock remains in place. Shares are eligible to be redeemed in the case of death, disability or retirement from the practice of public accounting. Aggregate annual redemtions under our policy are limited to a total of \$500,000, subject to applicable law which could further limit our ability to repurchase our shares.

As we continue to focus on making a difference in the professional liability market, I want to thank shareholders, policyholders and employees for their support and commitment. A combination of hard work, experience and a talented team should be a successful formula for the future.

Sincerely,

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Irvin F. Diamond Chairman

This Chairman's Report contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements include, among others, statements about our beliefs, plans, objectives, goals, expectations, estimates and intentions that are subject to significant risks and uncertainties and are subject to change based on various factors, many of which are beyond our control. The words "may," "could," "should," "would," "believe," "anticipate," "estimate," "expect," "intend," "plan," "target," "goal," and similar expressions are intended to identify forward-looking statements, as well as specific statements regarding (i) our ability to continue meeting our obligations to policyholders and shareholders, (ii) the progress and high percentage of policy renewals with our accountants' and lawyers' professional liability programs, and (iii) our ability to declare and pay dividends to our shareholders in the future and (iv) our ability to repurchase shares of our common stock under our repurchase policy. Some or all of the events or results anticipated by these forward-looking statements may not occur. Factors that could cause actual results to differ materially include difficult economic conditions and unexpected changes in insurance laws and regulations. Additional risk factors related to Amerinst and an investment in our common stock are contained in our filings with the Securities and Exchange Commission, including our annual report on Form 10-K for the year ended December 31, 2018. AmerInst does not undertake any duty nor does it intend to update the results of these forward-looking statements.

## Results For The Year

We recorded a net loss of \$115,709 in 2018 compared to net income of \$629,653 in 2017. The decrease in net income was mainly attributable to an increase in operating and management expenses of \$626,440-from \$5,971,764 for the year ended December 31, 2017 to \$6,598,204 for the year ended December 31, 2018 and to the decrease in realized and unrealized gain on investments of \$3,804,350-from a gain of \$1,555,178 for the year ended December 31, 2017 to a loss of \$2,249,172 for the year ended December 31, 2018, as discussed in further detail below. This was partially offset by the increase in commission income of \$717,983-from \$4,779,796 for the year ended December 31, 2017 to \$5,497,779 for the year ended December 31, 2018 as a result of a higher volume of premiums written under the Agency Agreement and to the increase in income tax benefits-from \$0 for the year ended December 31, 2017 to \$2,701,396 for the year ended December 31, 2018, as discussed in further detail below.

Our net premiums earned were \$10,132,515 for the year ended December 31, 2018 compared to \$8,800,758 for the year ended December 31, 2017, an increase of \$1,331,757 or 15.1%. The net premiums earned during 2018 and 2017 were attributable to net premium cessions from C&F under the Reinsurance Agreement. The increase in net premiums earned under the Reinsurance Agreement resulted from increased cessions from C&F in 2018, arising from a higher volume of underwriting activity under the Agency Agreement. The higher volume of underwriting activity was due to the continued marketing of the program by Protexure resulted in increased penetration in targeted markets.

For the years ended December 31, 2018 and 2017, we recorded commission income under the Agency Agreement of \$5,497,779 and \$4,779,796, respectively, an increase of \$717,983 or 15%. This increase resulted from the higher volume of premiums written under the Agency Agreement in 2018, as referred to above.

We recorded net investment income of \$384,409 for the year ended December 31, 2018 compared to \$399,476 for the year ended December 31, 2017, a decrease of \$15,067 or 3.8%. The decrease in net investment income was primarily due to the decrease in dividend income, which was attributable to a certain higher yielding equity security held in our investment portfolio during 2017 compared to 2018. This decrease was partially offset by the increase in net interest income, which was attributable to higher yielding fixed income securities held in our investment portfolio during 2018 compared to 2017. Annualized investment yield, calculated as total interest and dividends divided by the net average amount of total investments and cash and cash equivalents, was 1.5% in 2018, a marginal increase from the 1.2% yield earned in 2017.

As of December 31, 2018, our total investments were \$28,033,306, a decrease of \$1,982,018 or 6.6%, from \$30,015,324 at December 31, 2017. This decrease was primarily due to the decrease in the fair value of certain equity securities as a result of unfavorable market conditions, partially offset by the purchase of additional equity securities and fixed income securities with net premiums received under the Reinsurance Agreement. The cash and cash equivalents balance increased from \$5,008,138 at December 31, 2017 to \$5,498,914 at December 31, 2018, an increase of \$490,776 or 9.8%. The amount of cash and cash equivalents varies depending on the maturities of fixed term investments and on the level of funds invested in money market funds. The restricted cash and cash equivalents balance decreased from \$710,818 at December 31, 2017 to \$472,132 at December 31, 2018, a decrease of \$238,686 or 33.6%. This decrease was due to the timing of sales and maturities of investments held as restricted cash at December 31, 2018 that have been reinvested.

Our losses and loss adjustment expenses increased by 9.8% to \$6,235,474 in 2018 from \$5,677,589 in 2017. The increase in the 2018 amount was mainly attributable to the increase in current year losses and loss adjustment expenses under the Reinsurance Agreement due to increased cessions from C&F, as discussed above. Our loss ratio under the Reinsurance Agreement, calculated as the ratio of losses and loss adjustment expenses to net premiums earned, was 61.5% in 2018 and 64.5% in 2017. The decrease in this loss ratio was primarily due to favorable settlements on claims in accident years 2015 and 2016, partially offset by higher than expected large loss emergence in accident year 2017.

We recorded policy acquisition costs of \$3,748,958 for the year ended December 31, 2018 compared to policy acquisition costs of \$3,256,202 for the year ended December 31, 2017. Policy acquisition costs, which are primarily ceding commissions paid to the ceding insurer, are established as a percentage of premiums written. Therefore, any increase or decrease in premiums written will result in a similar increase or decrease in policy acquisition costs. The policy acquisition costs recorded for the years ended December 31, 2018 and 2017 were 37% of the premiums earned under the Reinsurance Agreement of \$10,132,515 and \$8,800,758, respectively.

We incurred operating and management expenses of \$6,598,204 for the year ended December 31, 2018 compared to \$5,971,764 for the year ended December 31, 2017, an increase of \$626,440 or 10.5%. The increase was primarily attributable to increased salaries and related costs associated with Protexure's hiring of additional personnel during 2018 and to increased net commissions paid to outside brokers in association with the Agency Agreement during 2018 compared to 2017.

We recorded an income tax benefit of \$2,701,396 for the year ended December 31, 2018 compared to income tax expense of \$0 for the year ended December 31, 2017. At December 31, 2017, we recorded a full valuation allowance against Protexure's deferred tax assets in the amount of \$2,800,000 as management determined it was more likely than not that a tax benefit would not be realized. At December 31, 2018, management now believes there is sufficient evidence to support the reversal of the full valuation allowance. The release of this allowance has resulted in the recognition of Protexure's deferred tax assets and to the recording of an income tax benefit. See Note 10 to our financial statements included in this Annual Report on Form 10-K for additional details.

The book value per share of the Company's outstanding shares at December 31 was \$28.50 per share in 2018 and \$29.42 per share in 2017. The Company paid dividends during 2018 totaling \$313,417 consisting of a single annual dividend paid in June of \$.50 per share.

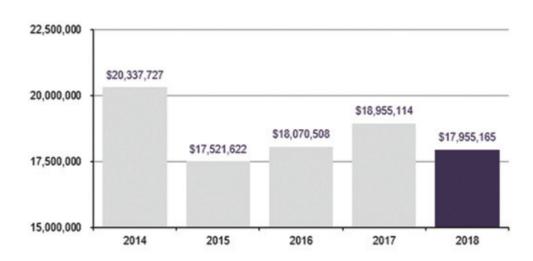
# Book Value as of December 31



# Net Income



# Stockholders' Equity as of December 31



### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

## **FORM 10-K**

#### (Mark One)

|X|

Annual report pursuant to section 13 or 15 (d) of the Securities Exchange Act of 1934 For the fiscal year ended December 31, 2018 or

**Transition report pursuant to section 13 or 15 (d) of the Securities Exchange Act of 1934** For the transition period from to .

000-28249

(Commission file number)

## **AMERINST INSURANCE GROUP, LTD.**

(Exact Name of Registrant as Specified in its Charter)

BERMUDA (State or other jurisdiction of Incorporation or Organization)

c/o Citadel Management Bermuda Limited 25 Church Street, Continental Building P.O. Box HM 1601, Hamilton, Bermuda (Address of Principal Executive Offices) 98-0207447 (I.R.S. Employer Identification No.)

> HM GX (Zip Code)

(441) 295-6015

(Registrant's telephone number)

Securities registered pursuant to Section 12(b) of the Act: None Securities registered pursuant to Section 12(g) of the Act: COMMON SHARES, PAR VALUE \$1.00 PER SHARE (Title of class)

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. YES  $\square$  NO  $\boxtimes$ 

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15 (d) of the Act. YES  $\square$  NO  $\boxtimes$ 

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. YES  $\boxtimes$  NO  $\square$ 

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "accelerated filer," "large accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer 
Non-accelerated filer

Accelerated filer

Smaller reporting company  $\boxtimes$ Emerging growth company  $\square$ 

(Do not check is a smaller reporting company)

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of The Exchange Act. Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange

Act). YES 🗍 NO 🕅

As of March 1, 2019, the registrant had 995,253 common shares, \$1.00 par value per share outstanding. The aggregate market value of the common stock held by non-affiliates of the Registrant as of the last business day of the Registrant's most recently completed second fiscal quarter was \$19,066,792 based on book value as of June 30, 2018.

**Documents Incorporated by Reference** 

Incorporated By Reference In Part No.

III

Portions of the Company's Proxy Statement in connection with the Annual General Meeting of Shareholders to be	held
on June 6, 2019	

### AMERINST INSURANCE GROUP, LTD.

### Annual Report on Form 10-K For the year ended December 31, 2018

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#### **Introductory Note**

#### **Caution Concerning Forward-Looking Statements**

Certain statements contained in this Form 10-K, or otherwise made by our officers, including statements related to our future performance, our outlook for our businesses and respective markets, projections, statements of our management's plans or objectives, forecasts of market trends and other matters, are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, and contain information relating to us that is based on the beliefs of our management as well as assumptions made by, and information currently available to, our management. The words "expect," "believe," "may," "could," "should," "would," "estimate," "anticipate," "intend," "plan," "target," "goal" and similar expressions as they relate to us or our management are intended to identify forward-looking statements. Such statements reflect our management's current views with respect to future events and are subject to certain risks, uncertainties and assumptions that could cause actual results to differ materially from those reflected in any forward-looking statements. Our actual future results may differ materially from those reflected in any forward-looking statements include, but are not limited to the factors discussed in detail in Part I, Item 1A. "Risk Factors" and Part II, Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations" in this Form 10-K, as well as:

• our ability to generate increased revenues and positive earnings in future periods;

- the occurrence of catastrophic events with a frequency or severity exceeding our expectations;
- the legislative and administrative impact of the current United States presidency administration on our business;
- subjection of our non-U.S. companies to regulation and/or taxation in the United States;
- a decrease in the level of demand for professional liability insurance and reinsurance or an increase in the supply of professional liability insurance and reinsurance capacity;
- our ability to meet the performance goals and metrics set forth in our business plan without a significant depletion of our cash resources while maintaining sufficient capital levels;
- the effects of security breaches, cyber-attacks or computer viruses that may affect our computer systems or those of our customers, third-party managers and service providers;
- a worsening of the current global economic market conditions and changing rates of inflation and other economic conditions;
- increased competitive pressures, including the consolidation and increased globalization of reinsurance providers;
- actual losses and loss expenses exceeding our loss reserves, which are necessarily based on the actuarial and statistical projections of ultimate losses;
- increased or decreased rate pressure on premiums;
- adequacy of our risk management and loss limitation methods;
- the successful integration of businesses we may acquire or new business ventures we may start;
- acts of terrorism, political unrest, outbreak of war and other hostilities or other non-forecasted and unpredictable events;
- compliance with and changes in the legal or regulatory environments in which we operate; and
- other risks, including those risks identified in any of our other filings with the Securities and Exchange Commission.

The foregoing review of important factors should not be construed as exhaustive and should be read in conjunction with other cautionary statements that are included herein. Readers are cautioned not to place undue reliance on these forward-looking statements, which reflect our management's analysis only as of the date they are made. We undertake no obligation to release publicly the results of any future revisions we may make to forward-looking statements to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

#### PART I

#### Item 1. Business

#### General

Unless otherwise indicated by the context, in this annual report we refer to AmerInst Insurance Group, Ltd. and its subsidiaries as the "Company," "AmerInst," "we", "our" or "us." "AMIC Ltd." means AmerInst's wholly owned subsidiary, AmerInst Insurance Company, Ltd. "Protexure" means Protexure Insurance Agency, Inc. (formerly AmerInst Professional Services, Limited), a Delaware corporation and wholly owned subsidiary of AmerInst Mezco, Ltd. ("Mezco") which is a wholly owned subsidiary of AmerInst. "Investco" means AmerInst Investment Company, Ltd., a wholly owned subsidiary of AMIC Ltd. "AMIG" means our predecessor entity, AmerInst Insurance Group, Inc., a Delaware corporation. Our principal offices are c/o Citadel Management Bermuda Limited, 25 Church Street, Continental Building, P.O. Box HM 1601, Hamilton, Bermuda, HM GX.

AmerInst Insurance Group, Ltd., a Bermuda holding company, was formed in 1998. Our mission is to be a company that provides insurance protection for professional service firms and engages in investment activities. AmerInst has two operating segments: (1) reinsurance activity, which includes investments and other related activities, and (2) insurance activity, which offers professional liability solutions to professional service firms. The revenues of the reinsurance activity operating segment and the insurance activity operating segment were \$8,258,126 and \$5,507,405 for the year ended December 31, 2018 compared to \$10,664,947 and \$4,782,921 for the year ended December 31, 2017, respectively. The revenues for both operating segments were derived from business operations in the United States, other than interest income on bank accounts maintained in Bermuda.

#### Entry into Agency Agreement

On September 25, 2009, Protexure entered into an agency agreement (the "Agency Agreement") with The North River Insurance Company, United States Fire Insurance Company, Crum & Forster Indemnity Company, Crum and Forster Insurance Company, and Crum & Forster Specialty Insurance Company (collectively, "C&F") pursuant to which C&F appointed Protexure as an agent for the purposes of soliciting, underwriting, quoting, binding, issuing, cancelling, non-renewing and endorsing accountants' professional liability and lawyers' professional liability insurance coverage in all 50 states of the United States and the District of Columbia. The initial term of the Agency Agreement was for four years with automatic one-year renewals thereafter. The Agency Agreement automatically renewed on September 25, 2018.

#### Entry into Reinsurance Agreement

We conduct our reinsurance business through AMIC Ltd., our subsidiary, which is a registered insurer in Bermuda. On September 25, 2009, AMIC Ltd. entered into a professional liability quota share agreement with C&F (the "Reinsurance Agreement") pursuant to which C&F agreed to cede, and AMIC Ltd. agreed to accept as reinsurance, a 50% quota share of C&F's liability under insurance written by Protexure on behalf of C&F and classified by C&F as accountants' professional liability and lawyers' professional liability, subject to AMIC Ltd.'s surplus limitations. The term of the Reinsurance Agreement is continuous and may be terminated by either party upon at least 120 days' prior written notice to the other party.

#### Third-party Managers and Service Providers

Citadel Management Bermuda Limited (formerly Cedar Management Limited) provides the day-to-day services necessary for the administration of our business. Our agreement with Citadel Management Bermuda Limited renewed for one year beginning January 1, 2019 and ending December 31, 2019. Mr. Thomas R. McMahon, our Treasurer and Chief Financial Officer, is a shareholder, officer, director and employee of Citadel Management Bermuda Limited. Mr. Stuart Grayston, our President, was formerly a director and officer of Cedar Management Limited.

The Country Club Bank of Kansas City, Missouri, provides portfolio management of fixed-income securities and directs our investments pursuant to guidelines approved by us. Harris Associates L.P. and Tower Wealth Managers, Inc. provide discretionary investment advice with respect to our equity investments. We have retained Oliver Wyman, an independent casualty actuarial consulting firm, to render advice regarding actuarial matters.

#### **Competition**

Our main competition comes from brokers and agents that service accountants and attorneys. For accountants, our primary insurance company competitors are CNA and CAMICO. In the lawyer professional liability insurance area, there are several competitors including CNA, Hanover, Travelers, Allied World and State Bar programs. The primary differentiating factors among the competition in our industry are price and quality of service. We believe that our focus on providing high-quality online or internet based service to small- and medium-sized firms distinguishes us from larger competitors that may not be able to provide the same level of personalized service to clients.

#### Licensing and Regulation

AmerInst, through its wholly owned subsidiary, AMIC Ltd., is subject to regulation as an insurance company under the laws of Bermuda, where AMIC Ltd. and AmerInst are domiciled.

Protexure, a subsidiary of Mezco and a managing general underwriter responsible for offering professional liability solutions to professional service firms has regulatory approval to act as an insurance agent in 50 states and the District of Columbia.

The rates and terms of reinsurance agreements generally are not subject to regulation by any governmental authority. This is in contrast to direct insurance policies, the rates and terms of which are subject to regulation by state insurance departments. As a practical matter, however, the rates charged by primary insurers place a limit upon the rates that can be charged by reinsurers.

#### Bermuda Regulation

AMIC Ltd., as a licensed Bermuda insurance company, is subject to regulation under the Insurance Act of 1978, as amended, and Related Regulations (collectively, the "Insurance Act"), which provide that no person shall conduct insurance business, including reinsurance, in or from Bermuda unless registered as an insurer under the Insurance Act by the Bermuda Monetary Authority ("BMA"). In deciding whether to grant registration, the BMA has discretion to act in the public interest. The BMA is required by the Insurance Act to determine whether an applicant for registration is a fit and proper body to be engaged in insurance business and, in particular, whether it has, or has available to it, adequate knowledge and expertise. In connection with registration, the BMA may impose conditions relating to the writing of certain types of insurance.

The Insurance Act requires, among other things, that Bermuda insurance companies meet and maintain certain standards of liquidity and solvency, file periodic reports in accordance with the Bermuda Statutory Accounting Rules, produce annual audited statutory financial statements and annual audited financial statements prepared in accordance with U.S. generally accepted accounting principles ("U.S. GAAP") or International Financial Reporting Standards ("IFRS") and maintain a minimum level of statutory capital and surplus. All Bermuda insurers must also comply with the BMA's Insurance Code of Conduct ("ICIC"). The ICIC establishes duties, requirements and standards to be complied with under the Act. Failure to comply with the requirements of the ICIC will be a factor taken into account by the BMA in determining whether an insurer is conducting its business in a sound and prudent manner under the Act. In general, the regulation of insurers in Bermuda relies heavily upon the directors and managers of a Bermuda insurer, each of whom must certify annually that the insurer meets the solvency, liquidity and capital requirements of the Insurance Act. Furthermore, the BMA is vested with powers to supervise, investigate and intervene in the affairs of Bermuda insurance companies. Significant aspects of the Bermuda insurance regulatory framework are described below.

An insurer's registration may be canceled by the BMA on grounds specified in the Insurance Act, including the failure of the insurer to comply with the obligations of the Insurance Act or if, in the opinion of the BMA, the insurer has not been carrying on business in accordance with sound insurance principles.

Every registered insurer must appoint an independent auditor approved by the BMA. That auditor must annually audit and report on the statutory financial statements and the statutory financial return of the insurer, both of which are required to be filed annually with the BMA. The approved auditor may be the same person or firm that audits the insurer's financial statements and reports for presentation to its shareholders.

The Insurance Act provides that the statutory assets of an insurer must exceed its statutory liabilities by an amount greater than the prescribed minimum solvency margin. Pursuant to the Insurance Act, AMIC Ltd. is registered as a Class 3A insurer and, as such:

- is required to maintain a minimum solvency margin equal to the greatest of: (w) \$1,000,000, (x) 20% of net premiums written in its current financial year up to \$6,000,000 plus 15% of net premiums written in its current financial year over \$6,000,000, (y) 15% of loss reserves, or (z) 25% of the enhanced capital requirement ("ECR"), which the applicable ECR is established by reference to either the Bermuda Solvency Capital Requirement, which employs a standard mathematical model that can relate more accurately the risks taken on by insurers to the capital that is dedicated to their business, or a BMA-approved internal capital model. In 2016, the BMA implemented an Economic Balance Sheet ("EBS") framework which was used as the basis to determine the ECR. AMIC Ltd.'s required and available statutory capital and surplus as at December 31, 2018 are based on this EBS framework.
- is required to annually file with the BMA a statutory financial return together with a copy of its statutory
  financial statements which includes a report of the independent auditor concerning its statutory financial
  statements, the capital and solvency return, a statutory declaration of compliance, an opinion of a loss
  reserve specialist in respect of its loss and loss expense provisions and audited annual financial
  statements or audited condensed financial statements prepared in accordance with U.S. GAAP or IFRS,
  all within four months following the end of the relevant financial year.
- is prohibited from declaring or paying any dividends during any financial year if it is in breach of its minimum solvency margin or minimum liquidity ratio or if the declaration or payment of such dividends would cause it to fail to meet such margin or ratio (if it fails to meet its minimum solvency margin or minimum liquidity ratio on the last day of any financial year, it will be prohibited, without the approval of the BMA, from declaring or paying any dividends during the next financial year).
- is prohibited, without the approval of the BMA, from reducing by 15% or more its total statutory capital, or from reducing by 25% of more its total statutory capital and surplus, as set out in its previous year's financial statements.
- if it appears to the BMA that there is a risk of AMIC Ltd. becoming insolvent or that AMIC Ltd. is in violation of the Insurance Act or any conditions imposed upon AMIC Ltd.'s registration, the BMA may, in addition to the restrictions specified above, direct it not to declare or pay any dividends or any other distributions or may restrict AMIC Ltd. from making such payments to such extent as the BMA deems appropriate.

All Class 3A insurers are also required to maintain available statutory capital and surplus at a level equal to or in excess of their ECR. The applicable ECR is established as discussed above.

The Insurance Act also provides a minimum liquidity ratio for general business. An insurer engaged in general business is required to maintain the value of its relevant assets at not less than 75% of the amount of its relevant liabilities. Relevant assets include cash and time deposits, quoted investments, unquoted bonds and debentures, first liens on real estate, investment income due and accrued, accounts and premiums receivable and reinsurance balances receivable. There are certain categories of assets which, unless specifically permitted by the

BMA, do not automatically qualify such as advances to affiliates, real estate and collateral loans. The relevant liabilities are total general business insurance reserves and total other liabilities less deferred income tax and sundry liabilities (by interpretation, those not specifically defined). Based upon the foregoing, the investment by AMIC Ltd. in an investment subsidiary, Investco, requires the specific approval of the BMA for classification as a relevant asset, which approval was received up to an amount sufficient to meet the minimum liquidity ratio, but not exceeding \$11,000,000.

The BMA may appoint an inspector with extensive powers to investigate the affairs of an insurer if the BMA believes that an investigation is required in the interest of the insurer's policyholders or persons who may become policyholders. In order to verify or supplement information otherwise provided to an inspector, the BMA may direct an insurer to produce documents or information in relation to matters connected with the insurer's business.

If it appears to the BMA that there is a risk of an insurer becoming insolvent, or if the insurer is in violation of the Insurance Act or the regulations thereunder or of any condition imposed on its registration as an insurer, the BMA may impose limitations on the insurer's ability to conduct its business, including limiting new insurance business; prohibiting modifications to any insurance contract if the effect would be to increase the insurer's liabilities; restricting the insurer's to acquire or sell certain investments; restricting the insurer's ability to maintain in, or transfer to and to keep in the custody of, a specified bank, certain assets; restricting the declaration or payment of any dividends or other distributions or to restrict the making of such payments; or imposing limitations on the insurer's premiums.

As a Bermuda insurer, we are required to maintain a principal office in Bermuda and to appoint and maintain a Principal Representative in Bermuda. For the purpose of the Insurance Act, our Principal Representative in Bermuda is Citadel Management Bermuda Limited and our principal office is c/o Citadel Management Bermuda Limited, 25 Church Street, Continental Building, P.O. Box HM 1601, Hamilton HMGX, Bermuda. An insurer may only terminate the appointment of its Principal Representative for a reason acceptable to the BMA, and the Principal Representative may not cease to act as such, unless the BMA is given 21 days' advance notice in writing of its intention to do so. It is the duty of the Principal Representative, upon determining that there is a likelihood of the insurer for which it acts becoming insolvent or it coming the Principal Representative's knowledge, or having reason to believe, that an "event" has occurred, to provide verbal notification immediately, and make a report in writing to the BMA setting out all the particulars of the case that are available to the Principal Representative within 14 days. Examples of such an "event" include, but are not limited to, failure by the insurer to substantially comply with a condition imposed upon the insurer by the BMA relating to solvency margin or liquidity or other ratio.

Except for business related to Protexure, our business is conducted from our principal office in Hamilton, Bermuda. We manage our investments, directly and through AMIC Ltd., through independent investment advisors in the U.S. or other investment markets as needed and appropriate. We do not operate as an investment manager or as a broker-dealer requiring registration under investment advisory or securities broker regulations in the U.S., Bermuda or otherwise. The directors and officers of AMIC Ltd. negotiate reinsurance treaties for acceptance in Bermuda. Among other matters, the following business functions are conducted from our Bermuda offices: (i) communications with our shareholders, including financial reports; (ii) communications with the general public of a nature other than advertising; (iii) solicitation of the sale by us or any of our subsidiaries of shares in any of such entities; (iv) accepting subscriptions of new shareholders of the Company; (v) maintenance of principal corporate records and original books of account; (vi) audit of original books of account; (vii) disbursement of funds in payment of dividends, claims, legal fees, accounting fees, and officers' and directors' fees; (viii) arrangement for the meetings of our shareholders and directors and shareholders and directors of our subsidiaries; and (ix) execution of repurchases of our shares and shares of our subsidiaries. Except for the Protexure office, we do not maintain an office or place of business in the United States.

AMIC Ltd.'s ability to pay dividends to AmerInst is subject to the provisions of the Bermuda insurance and companies laws and the requirement to provide the ceding companies with collateral. As of December 31, 2018,

approximately \$18.4 million was available for the declaration of dividends to shareholders. Under the Companies Act, AMIC Ltd. would be prohibited from declaring or paying a dividend if such payment would reduce the realizable value of its assets to an amount less than the aggregate value of its liabilities, issued share capital, and share premium accounts. In addition, AMIC Ltd. must be able to pay its liabilities as they become due in the ordinary course of its business after the payment of a dividend. Our ability to pay dividends to our shareholders and to pay our operating expenses is dependent on cash dividends from our subsidiaries. The payment of such dividends by AMIC Ltd., including its subsidiary Investco, to us is also limited under Bermuda law by the Insurance Act and Related Regulations which require that AMIC Ltd. maintain minimum levels of solvency and liquidity as described above. For the years ended December 31, 2018 and 2017 these requirements have been met as follows:

		utory & Surplus	Relevan	it Assets
	Minimum	Actual	Minimum	Actual
December 31, 2018	\$1,948,389	\$38,660,378	\$29,027,748	\$29,027,748
December 31, 2017	\$1,716,466	\$37,271,440	\$28,045,967	\$28,045,967

As stated above, AMIC Ltd. has received the BMA's approval for the utilization of its investment in Investco as a relevant asset up to an aggregate amount sufficient to meet and maintain the minimum liquidity ratio, but not exceeding \$11,000,000.

#### **Customers**

Our only sources of income, other than our investment portfolio, are our Agency Agreement and Reinsurance Agreement. Without such agreements, we believe current levels of investment income would provide enough revenue to continue operations while we evaluated other reinsurance and insurance opportunities.

#### **Employees**

At December 31, 2018, Protexure had 28 employees, 27 full-time salaried employees and one employee who is paid hourly wages. Neither AmerInst, nor any of our other subsidiaries have any employees. See the section of this Form 10-K captioned "Third-party Managers and Service Providers" on page 4 of this Annual Report on Form 10-K for further information.

#### Loss Reserves

Our loss reserves, changes in aggregate reserves for the last two years, and loss reserve development as of the end of each of the last 10 years, are discussed in Item 7 of this Report, "Management's Discussion and Analysis of Financial Condition and Results of Operations," Note 2 to our Consolidated Financial Statements included in Item 8 of this Report, and Note 6 to our Consolidated Financial Statements.

#### Seasonality

We do not believe that either of our operating segments are seasonal in nature to a material degree.

#### Available Information

We file annual, quarterly, and current reports, proxy statements and other information with the Securities and Exchange Commission ("SEC" or the "Commission"). You may read any document we file with the Commission at the Commission's public reference room at 100 F Street, NE, Washington, DC 20549. Please call the Commission at 1-800-SEC-0330 for information on the public reference room. The Commission also maintains an internet site that contains annual, quarterly, and current reports, proxy and information statements and other information that issuers (including AmerInst) file electronically with the Commission. The Commission's internet site is *www.sec.gov*.

Our internet site is *www.amerinst.bm*. We make available free of charge through our internet site our annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and any amendments to those reports filed or furnished pursuant to the Securities Exchange Act of 1934, as soon as reasonably practicable after such material is electronically filed with, or furnished to, the Commission. You will need to have on your computer the Adobe Acrobat Reader<sup>®</sup> software to view these documents, which are in PDF format. If you do not have Adobe Acrobat Reader<sup>®</sup>, a link to Adobe's internet site, from which you can download the software, is provided. We also make available, through our internet site, via links to the Commission's internet site, statements of beneficial ownership of our equity securities Exchange Act. In addition, we post on *www.amerinst.bm* our Memorandum of Association, our Bye-Laws, our Statement of Share Ownership Policy, Charters for our Audit Committee and Governance and Nominations Committee, as well as our Code of Business Conduct and Ethics. You can request a copy of these documents, excluding exhibits, at no cost, by writing or telephoning us c/o Citadel Management Bermuda Limited, 25 Church Street, Continental Building, P.O. Box HM 1601, Hamilton, Bermuda HMGX, Attention: Investor Relations (441) 295-6015. The information on our internet site is not incorporated by reference into this report.

#### Item 1A. Risk Factors

You should consider carefully the following risk factors before deciding whether to invest in our common stock. Our business, including our operating results and financial condition, could be harmed by any of these risks. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially and adversely affect our business. The value of our common stock could decline due to any of these risks, and you may lose all or part of your investment. In assessing these risks you should also refer to the other information contained in our filings with the SEC, including our financial statements and related notes.

# We have incurred net losses before net realized gains (losses) in investments and taxes in 2018 and 2017 and may incur further net losses before net realized gains (losses) in investments and taxes if we are unable to generate significant net income under our existing agency and reinsurance agreements.

We incurred net losses before net realized gains (losses) on investments and taxes of \$0.6 million and \$0.9 million for the years ended December 31, 2018 and December 31, 2017, respectively, due mainly to the costs incurred in the development of and implementation of our business plan.

In 2009, Protexure entered into the Agency Agreement with C&F pursuant to which C&F appointed Protexure as an agent for the purposes of soliciting, underwriting, quoting, binding, issuing, cancelling, non-renewing and endorsing accountants' professional liability and lawyers' professional liability insurance coverage in all 50 states of the United States and the District of Columbia. Also in 2009, AMIC Ltd. entered into the reinsurance agreement with C&F pursuant to which C&F agrees to cede and AMIC Ltd. agrees to accept as reinsurance a fifty percent (50%) quota share of C&F's liability under insurance written by Protexure on behalf of C&F and classified by C&F as accountants' professional liability and lawyers' professional liability.

While these agreements were profitable for Protexure in 2018 on a stand-alone basis, we still incurred a consolidated net loss of \$115,709, primarily due to a net realized and unrealized loss on investments of approximately \$2.2 million as a result of adverse market conditions at the end of 2018. If we are unable to increase Protexure's profitability under the Agency Agreement and Reinsurance Agreement in future periods and unfavorable market conditions continue, we may continue to incur net losses, which could adversely affect our financial condition.

# If our agreements with C&F are terminated or C&F chooses not to renew them, our ability to generate revenue would be adversely affected.

We anticipate that the great majority of our revenue in the near future will be derived from (i) the commissions earned by Protexure, a wholly owned subsidiary of Mezco which is a wholly owned subsidiary of

AmerInst, through the Agency Agreement with C&F and (ii) the reinsurance activity under the Reinsurance Agreement between AMIC Ltd., our wholly owned subsidiary, and C&F. Therefore if C&F should terminate or choose not to renew one or both of those agreements or should renew them on terms less favorable to us, our ability to generate revenue may be adversely affected.

#### Our Bermuda entities could become subject to regulation or taxation in the United States.

None of our Bermuda entities are licensed or admitted as an insurer, nor accredited as a reinsurer, in any jurisdiction in the United States. However, the majority of our revenue is derived from (i) commissions earned by Protexure, our Illinois subsidiary, through the Agency Agreement with C&F and (ii) the Reinsurance Agreement between AMIC Ltd. and C&F which represent a group of insurance companies domiciled primarily in the United States. We conduct our insurance business through offices in Bermuda and do not maintain an office, nor do our personnel solicit insurance business, resolve claims or conduct other insurance business, in the United States. While we do not believe we are in violation of insurance laws of any jurisdiction in the United States, inquiries or challenges to our insurance and reinsurance activities could be raised in the future. It is possible that, if we were to become subject to any laws of this type at any time in the future, we may not be in compliance with the requirements of those laws.

We believe that our non-U.S. companies have operated and will continue to operate their respective businesses in a manner that will not cause them to be subject to U.S. tax (other than U.S. federal excise tax on insurance and reinsurance premiums and withholding tax on specified investment income from U.S. sources) on the basis that none of them are engaged in a U.S. trade or business. However, there are no definitive standards under current law as to those activities that constitute a U.S. trade or business and the determination of whether a non-U.S. company is engaged in a U.S. trade or business is inherently factual. Therefore, it is possible that the U.S. Internal Revenue Service might contend that one or more of our non-U.S. companies is engaged in a U.S. trade or business. If AMIC Ltd. or any of our other non-U.S. companies is engaged in a U.S. trade or business and does not qualify for benefits under the applicable income tax treaty, such company may be subject to (i) U.S. federal income tax tregular corporate rates on its premium income from U.S. sources and investment income that is effectively connected with its U.S. trade or business, and (ii) a U.S. federal branch profits tax on the earnings and profits attributable to such income. All of the premium income from U.S. sources and a significant portion of such company's investment income may be subject to U.S. federal income and branch profits taxes.

If AMIC Ltd. or any of our other non-U.S. companies is engaged in a U.S. trade or business and qualifies for benefits under the United States-Bermuda tax treaty, U.S. federal income taxation of such subsidiary will depend on whether (i) it maintains a U.S. permanent establishment and (ii) the relief from taxation under the treaty generally applies to non-premium income. We believe that AMIC Ltd. has operated and will continue to operate its business in a manner that will not cause it to maintain a U.S. permanent establishment. However, the determination of whether an insurance company maintains a U.S. permanent establishment is inherently factual. Therefore, it is possible that the U.S. Internal Revenue Service might successfully assert that any of our Bermuda entities maintains a U.S. permanent establishment. In such case, such Bermuda entity may be subject to U.S. federal income tax at regular corporate rates and branch profit tax. Furthermore, although the provisions of the treaty clearly apply to premium income, it is uncertain whether they generally apply to other income of a Bermuda insurance company as well.

We believe U.S. federal income tax, if imposed, would be based on effectively connected or attributable income of a non-U.S. company computed in a manner generally analogous to that applied to the income of a U.S. corporation, except that all deductions and credits claimed by a non-U.S. company in a taxable year can be disallowed if the company does not file a U.S. federal income tax return for such year. Penalties may be assessed for failure to file such return. If any of our non-U.S. companies is subject to such U.S. federal taxation, our financial condition and results of operations could be materially adversely affected.

## Actual claims may exceed our reserves for unpaid losses and loss adjustment expenses which could cause our earnings to be overstated.

Our success depends on our ability to accurately assess the risks associated with the businesses that we insure or reinsure. We establish loss reserves to cover our estimated liability for the payment of all losses and loss adjustment expenses we expect to incur with respect to the policies we write and reinsure. Loss reserves do not represent an exact calculation of liability. Rather, loss reserves are estimates of what we expect the ultimate resolution and administration of claims will cost. These estimates are based on actuarial and statistical projections and on our assessment of currently available data, as well as estimates of future trends in claims severity and frequency, judicial theories of liability and other factors. Loss reserve estimates are refined as experience develops and claims are reported and resolved. Establishing an appropriate level of loss reserves is an inherently uncertain process and it is therefore possible that our reserves at any given time could prove to be inadequate.

In establishing our loss reserve, we estimate our net losses based on historical and actuarial analyses of claims information. Actual losses may vary from those estimated and will be adjusted in the period in which further information becomes available. To the extent we determine that actual losses or loss adjustment expenses exceed our expectations and the reserves reflected in our financial statements, we will be required to increase our reserves, through an increase in our provision for unpaid loss and loss adjustment expense, to reflect our changed expectations. Material additions to our reserves through this provision would adversely impact our net income and capital in future periods while having the effect of overstating our current period earnings.

#### We participate in a potentially unprofitable, unstable industry.

The professional liability insurance industry is volatile and often sees fluctuations both in the frequency and severity of claims, particularly severity. This is aggravated by the casualty insurance cycle, which over a period of years varies from a hard market with high or increasing premiums charged for risk, to a soft market with low or decreasing premiums being charged. The combination of volatility and insurance cycle variation results in a high degree of unpredictability of underwriting results from year to year. As a reinsurer, we are directly influenced by the premium competition in the primary market, and as a quota share reinsurer, we are directly dependent on the underwriting results of our cedants. Consequently, our revenue could be adversely affected by factors beyond our control, including those described in this report and other factors.

#### Our industry is highly competitive and we may not be able to compete successfully in the future.

Our industry is highly competitive and subject to pricing cycles that can be pronounced. We compete solely in the United States reinsurance and insurance markets. Most of our competitors have greater financial resources than we do and have established long term and continuing business relationships throughout the industry, which can be a significant competitive advantage. If we are unable to successfully compete against these companies our profitability could be adversely affected.

## Our investment return may not be sufficient to offset underwriting losses, which could negatively impact our net income.

Our investment income is subject to variation due to fluctuations of market interest rates on our fixedincome portfolio, and fluctuations of stock prices in our equity portfolio. If such investment income is not sufficient to offset potential underwriting losses or our capital and reserves are not sufficient to absorb adverse underwriting or investment results, our profitability would be adversely affected.

#### Our inability to retain senior executives and other key personnel could adversely affect our business.

The success of our business plan is dependent upon our ability to retain Protexure senior executives and other qualified Protexure employees. In 2009, Protexure entered into an employment agreement with Mr. Kyle

Nieman, President and CEO of Protexure. Mr. Nieman has more than 35 years of insurance industry experience. In addition, a number of AmerInst's operating activities as well as certain management functions are performed by outside parties. If such outside parties and Protexure's key employees did not renew their relationships with Protexure, or would do so only upon terms that were not acceptable to Protexure, our business could be harmed.

## The impact of Bermuda being named on the EU's list of non-cooperative tax jurisdictions could have an adverse effect on our results of operations.

In March 2019 the Council of the European Union added Bermuda to its list of non-cooperative jurisdictions for tax purposes (the "EU Blacklist"). The nature and scope of the sanctions that may be applied as a result of Bermuda being included in the EU Blacklist is still being considered. Sanctions that the EU has recommended Member States adopt include increased auditing of taxpayers using structures or arrangements involving listed jurisdictions and the imposition of withholding taxes on payments made to such jurisdictions. As a result, there is a risk that possible further legislative changes and the imposition of sanctions in circumstances resulting from Bermuda's inclusion on the EU Blacklist, could result in increased compliance or other costs for us, which could adversely affect our results of operation.

#### Your ownership of our shares does not guarantee insurance coverage.

The ownership of our common shares by an accounting firm, legal firm or individual practitioner will not guarantee that such firm or individual will thereafter be able to obtain professional liability insurance under policies reinsured by AMIC Ltd., or that such insurance will be competitively priced.

#### There is no market for our shares and our shares may be subject to restrictions on transfer.

There is currently no market for our common shares and it is unlikely that a market will develop. Our common shares are not listed on any stock exchange or automated quotation system. Under our Bye-Laws, our Board of Directors has the authority to prohibit all transfers of our shares. As a result, you may be required to hold your shares for an indefinite period of time and will potentially bear the economic risk of holding such shares indefinitely.

#### Reinsurance may not be available to us, which could increase our risk of incurring losses.

In order to limit the effect on our financial condition of large and multiple losses, AMIC Ltd. may, in the future, seek reinsurance for its own account. From time to time, market conditions have limited the availability of reinsurance, and in some cases have prevented insurers and reinsurers from obtaining the types and amounts of reinsurance that they consider adequate for their business needs. If AMIC Ltd. is unable to obtain the desired amounts of reinsurance, or, if it is able to obtain such reinsurance only on terms not sufficiently favorable to operate profitably, we could be adversely affected.

## Adverse changes in the economy generally may materially and adversely affect our business and results of operations, and these conditions may not improve in the near future.

Adverse changes in the current market conditions or stability of the global credit markets would likely present additional risks and uncertainties for our business. Depending on future market conditions, we could incur substantial additional realized and unrealized losses in future periods, which could have an adverse impact on our results of operations and financial condition. Market volatility may also make it more difficult to value certain of our securities if trading becomes less frequent. As such, valuations may include assumptions or estimates that may have significant period-to-period changes that could have a material adverse effect on our results of operations or financial condition.

## Security breaches and other disruptions could compromise our information and expose us to liability, which would cause our business and reputation to suffer.

Despite the security measures taken by Citadel Management Bermuda Limited, our management company, Protexure and our consultants and other third parties with whom we share information, our or their information technology and infrastructure may be vulnerable to attacks by hackers or breached due to employee error, malfeasance or other disruptions. Any such breach could compromise their networks and the information stored there could be accessed, publicly disclosed, lost or stolen. Additionally, many companies have increasingly reported breaches in the security of their websites or other systems, some of which have involved sophisticated and targeted attacks intended to obtain unauthorized access to confidential information, destroy data, disrupt or degrade service, sabotage systems or cause other damage. Cybersecurity issues, such as security breaches and computer viruses, affecting our information technology systems or those of third parties with whom we share information, could disrupt our business, result in the unintended disclosure or misuse of confidential or proprietary information could also result in legal claims or proceedings, liability under laws that protect the privacy of personal information, and regulatory penalties and damage our reputation, which could adversely affect our business.

#### We may be impacted by claims relating to financial market turmoil.

We reinsure professional liability insurance for certified public accountants and attorneys. The financial institutions and financial services segment may be particularly impacted by potential financial market turmoil. As a result, accountants and lawyers that service this industry may be subject to additional claims. This may give rise to increased litigation, including class action suits, which may involve clients of parties for which we provide reinsurance. To the extent we have claims relating to these events, it could cause substantial volatility in our financial results and could have a material adverse effect on our financial condition and results of operations.

#### Legislative and regulatory requirements could have a material adverse effect on our business.

We and our subsidiaries are required to comply with a wide variety of laws and regulations applicable to insurance or reinsurance companies. The insurance and regulatory environment, in particular for offshore insurance and reinsurance companies, has become subject to increased scrutiny in many jurisdictions, including in the United States. In the past, there have been Congressional and other initiatives in the United States proposing to increase supervision and regulation of the insurance industry. It is not possible to predict the future impact of changes in laws and regulations on our operations and the cost of complying with any such new legal requirements could have a material adverse effect on our business.

Our Bermuda insurance subsidiary, AMIC Ltd., is registered as a Class 3A insurer and is subject to regulation and supervision in Bermuda. The applicable Bermuda statutes and regulations generally are designed to protect insureds, ceding insurance companies and note holders rather than shareholders. Among other things, those statutes and regulations require AMIC Ltd. to:

- · meet and maintain certain standards of liquidity and solvency,
- file periodic reports in accordance with the Bermuda Statutory Accounting Rules,
- produce annual audited statutory financial statements,
- produce annual audited U.S. GAAP statements or audited U.S. GAAP condensed statements,
- comply with the ICIC, and
- comply with restrictions on payments of dividends and reductions of capital.

Any non-compliance with these and other requirements imposed under applicable law could result in penalties or enforcement actions being taken against AMIC Ltd., which could have a material adverse effect on our business.

## As a shareholder of a Bermuda company, you may have greater difficulties in protecting your interests than as a shareholder of a U.S. corporation.

The Companies Act, which applies to us and our Bermuda subsidiaries, differs in many material respects from laws generally applicable to U.S. corporations and their shareholders. These differences may result in your having greater difficulties in protecting your interests as a shareholder of our company than you would have as a shareholder of a U.S. corporation. This affects, among other things, the circumstances under which transactions involving an interested director are voidable, whether an interested director can be held accountable for any benefit realized in a transaction with the Company, what approvals are required for business combinations by the Company with a large shareholder or a wholly owned subsidiary, what rights you may have as a shareholder to enforce specified provisions of the Companies Act or our Bye-laws, and the circumstances under which we may indemnify our directors and officers.

## Anti-takeover provisions could make it more difficult for a third party to acquire us, which makes your investment more illiquid.

Investco, our subsidiary, currently owns approximately 36.69% of our outstanding shares of common stock and has the ability to purchase additional shares. Under Bermuda law, shares owned by Investco are deemed issued and outstanding and can be voted by Investco at the direction of Investco's board of directors, which is effectively controlled by our board of directors which, consequently, may hinder or prohibit a change in control transaction not approved by us.

In addition, because our Statement of Share Ownership Policy limits each shareholder other than Investco to owning no more than 20,000 shares of our common stock, and our Bye-laws permit our board of directors to implement provisions requiring board approval of all transfers of common stock, it may be difficult for any individual or entity to obtain voting control of AmerInst.

Finally, our Bye-laws provide for a classified board of directors which could have the effect of delaying or preventing a change of control or management.

#### Item 1B. Unresolved Staff Comments

None.

#### **Item 2. Properties**

#### Lease commitments

Protexure leases office space in Lisle, Illinois under a non-cancellable lease agreement. The lease is renewable at the option of the lessee under certain conditions. Minimum lease payments, subsequent to December 31, 2018, are as follows:

2019	\$106,872
2020	109,828
	\$216,700

#### Item 3. Legal Proceedings.

The Company is not a party to any material legal proceedings.

#### **Item 4. Mine Safety Disclosures**

Not Applicable.

#### PART II

# Item 5. Market for Registrant's Common Equity, Related Shareholder Matters and Issuer Purchases of Equity Securities

Currently, there is no public market for our common stock, but we have historically caused Investco to purchase shares from our shareholders upon their death, disability or retirement from the practice of public accounting. The repurchase price has historically been set to the year-end net book value per share for the most recently completed fiscal year reduced by the amount of any dividends already paid on the repurchased shares during the calendar year of the repurchase and any dividends the shareholder would be entitled to receive on the repurchased shares that have not been paid. In addition, the BMA has authorized Investco to purchase shares on a negotiated case-by-case basis, and Investco has typically negotiated share repurchases when requested by our shareholders.

On February 25, 2011, the Board of Directors amended and restated AmerInst's Statement of Share Ownership Policy to better manage our cash flow from year to year. Under the revised policy, we limit Investco's repurchase of our common stock to \$500,000 per calendar year. In addition, Investco is only authorized to repurchase shares, without Board approval, from shareholders upon their death, disability or retirement from the practice of public accounting. Except as approved by the Board, negotiated purchases that do not satisfy these criteria have been discontinued for the foreseeable future.

The Bermuda Monetary Authority has authorized Investco to purchase our common shares from shareholders who have died or retired from the practice of public accounting and also on a negotiated basis. Through December 31, 2018, Investco had purchased an aggregate of 217,661 common shares from shareholders who had died or retired for a total aggregate purchase price of \$6,186,730. The following table shows information relating to the purchase of shares from shareholders who have died or retired from the practice of accounting as described above during the three month period ended December 31, 2018.

	Total Number of Shares Purchased	Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Program	Maximum Number of Shares That May Yet Be Purchased Under the Plans or Program (1)
October 2018		_	_	N/A
November 2018		_	_	N/A
December 2018	16,592	\$30.08	16,592	N/A
Total	16,592	\$30.08	16,592	N/A

(1) It is our policy to limit Investco's repurchase of our common stock to \$500,000 per calendar year.

From time to time, Investco has also purchased common shares in privately negotiated transactions. Through December 31, 2018, Investco had purchased an additional 75,069 common shares in such privately negotiated transactions for a total aggregate purchase price of \$1,109,025. No such transactions occurred during the three-month period ended December 31, 2018.

During 2018, the directors of AmerInst were granted 2,324 shares of our common stock as part of their compensation for services rendered as members of our board of directors. The shares received were transferred to each director out of shares previously repurchased by Investco. These transfers were exempt from the registration requirements of Section 5 of the Securities Act pursuant to the exemption provided by Section 4(a)(2) thereof and Rule 506(b) of Regulation D promulgated thereunder as transfers solely involving accredited investors. AmerInst did not receive any proceeds in connection with these director stock grants nor were any underwriting discounts or commissions paid to any person in connection with these transactions.

As of December 31, 2018, there were 1,612 holders of record of our common shares. During 2018 and 2017, we paid total ordinary cash dividends of \$322,162 and \$323,323, respectively, which represented a single annual

dividend of \$0.50 per share. During 2018, the dividend amount paid was reduced by \$8,745, which represented a write back of uncashed dividends issued prior to 2013 to shareholders that we have been unable to locate. During 2017 the dividend amount paid was reduced by \$19,404, which represented a write back of uncashed dividends issued prior to 2012 to shareholders that we have been unable to locate. The declaration of dividends by our Board of Directors is dependent upon our capacity to insure or reinsure business, profitability, financial condition, and other factors which the Board of Directors may deem appropriate. As described under "Item 1. – Business", under Bermuda law, AMIC Ltd. is prohibited from declaring or paying any dividend to AmerInst if such payment would reduce the net realizable value of its assets to an amount less than the aggregate value of its liabilities, issued share capital and share premium accounts. In addition, AMIC Ltd. must be able to pay its liabilities as they fall due after the payment of a dividend.

#### Item 6. Selected Financial Data

Not applicable.

#### Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

Management's discussion and analysis of financial condition and results of operations ("MD&A") provides supplemental information, which sets forth management's views of the major factors that have affected our financial condition and results of operations that should be read in conjunction with our consolidated financial statements and notes thereto included in this Form 10-K. The MD&A is divided into subsections entitled "Business Overview," "Critical Accounting Policies," "Results of Operations," "Fair Value of Investments," "Liquidity and Capital Resources" and "Losses and Loss Adjustment Expenses."

#### CAUTION CONCERNING FORWARD-LOOKING STATEMENTS

This Annual Report on Form 10-K, including this MD&A section, contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements include, among others, statements about our beliefs, plans, objectives, goals, expectations, estimates and intentions that are subject to significant risks and uncertainties and are subject to change based on various factors, many of which are beyond our control. The words "may," "could," "should," "would," "believe," "anticipate," "estimate," "expect," "intend," "plan," "target," "goal," and similar expressions are intended to identify forward-looking statements.

All forward-looking statements, by their nature, are subject to risks and uncertainties. Our actual future results may differ materially from those set forth in our forward-looking statements. Please see the Introductory Note and Item 1A "Risk Factors" of this Form 10-K for a discussion of factors that could cause our actual results to differ materially from those in the forward-looking statements. However, the risk factors listed in Item 1A "Risk Factors" or discussed in this Form 10-K should not be construed as exhaustive and should be read in conjunction with other cautionary statements that are included herein. Readers are cautioned not to place undue reliance on these forward-looking statements, which reflect our management's analysis only as of the date they are made. We undertake no obligation to release publicly the results of any future revisions we may make to forward-looking statements to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

The following discussion addresses our financial condition and results of operations for the periods and as of the dates indicated.

#### **Business Overview**

We are an insurance holding company based in Bermuda owned primarily by accounting firms, persons associated with accounting firms, and individual CPA practitioners. We were formed in response to concerns

about the pricing and availability of accountants' professional liability insurance in a difficult or "hard" market. Our mission is to provide insurance protection for professional service firms and engage in investment activities. Through Protexure, we act as an agent for C&F for the purposes of soliciting, underwriting, quoting, binding, issuing, cancelling, non-renewing and endorsing accountants' professional liability and lawyers' professional liability insurance coverage in all 50 states of the United States and the District of Columbia. We conduct our reinsurance business through AMIC Ltd., our wholly owned subsidiary, which is a registered insurer in Bermuda. We are prepared, subject to obtaining the required licenses and registrations, to act as a direct issuer of accountants' professional liability insurance policies. Our investment portfolio is held in and managed by Investco, which is a subsidiary of AMIC Ltd.

AmerInst has two reportable segments: (1) reinsurance activity, which includes investments and other activities, and (2) insurance activity, which offers professional liability solutions to professional service firms. See Note 12, Segment Information, of the notes to the consolidated financial statements contained in Item 8 of this annual report on Form 10-K for financial information concerning these segments.

Our reinsurance segment had revenues of \$8,258,126 for the year ended December 31, 2018 and \$10,644,947 for the year ended December 31, 2017. Total losses and expenses for this segment were \$11,527,532 for the year ended December 31, 2018 and \$10,284,179 for the year ended December 31, 2017. This resulted in a segment (loss) income of \$(3,269,406) and \$360,768 for the years ended December 31, 2018 and 2017, respectively.

Our insurance segment had revenues of \$5,507,405 for the year ended December 31, 2018 and \$4,782,921 for the year ended December 31, 2017. Operating and management expenses were \$5,055,104 for the year ended December 31, 2018 and \$4,514,036 for the year ended December 31, 2017. Tax benefits for this segment were \$2,701,396 for the year ended December 31, 2018 and \$0 for the year ended December 31, 2017. This resulted in segment income of \$3,153,697 and \$268,885 for the years ended December 31, 2018 and 2017, respectively.

Our results of operations for the years ended December 31, 2018 and December 31, 2017 are discussed in greater detail below.

We operate our business with no material long-term debt, no capital lease obligations, no purchase obligations, and no off-balance sheet arrangements required to be disclosed under applicable rules of the SEC. Our access to operating cash flows is primarily through the payment of dividends from our subsidiaries.

#### **Critical Accounting Policies**

#### **Basis of Presentation**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The major estimates reflected in our financial statements include but are not limited to the liability for loss and loss adjustment expenses and other than temporary impairment of investments.

#### Unpaid Losses and Loss Adjustment Expense Reserves

The amount that we record as our liability for loss and loss adjustment expenses is a major determinant of net income each year. As discussed in more detail below under the heading "Losses and Loss Adjustment Expenses," the amount that we have reserved is based on actuarial estimates which were prepared as of December 31, 2018. Based on data received from the ceding companies (the insurance companies whose policies we reinsure) our independent actuary produces a range of estimates with a "low," "central" and "high" estimate

of the loss and loss adjustment expenses. As of December 31, 2018, the range of actuarially determined liability for loss and loss adjustment expense reserves was as follows: the low estimate was \$9.3 million, the high estimate was \$14.8 million, and the central estimate was \$12.0 million. Due to our concerns about the severity and volatility of the type of business we reinsure and the length of time that it takes for claims to be reported and ultimately settled, we selected reserves of \$12,989,260 as of December 31, 2018, which is marginally greater than the midpoint of the central estimate of our independent actuary.

#### Other than Temporary Impairment of Investments

Declines in the fair value of fixed income investments below cost are evaluated for other than temporary impairment losses. The evaluation for other than temporary impairment losses is a quantitative and qualitative process which is subject to risks and uncertainties in the determination of whether declines in the fair value of fixed income investments are other than temporary. The risks and uncertainties include our intent and ability to hold the security, changes in general economic conditions, the issuer's financial condition or near term recovery prospects, and the effects of changes in interest rates. Our accounting policy requires that a decline in the value of a fixed income security below its cost basis be assessed to determine if the decline is other than temporary. If so, the fixed income security is deemed to be impaired and a charge is recorded in net realized losses equal to the difference between the fair value and the cost basis of the fixed income security. The fair value of the impaired fixed income investment becomes its new cost basis.

#### Income Taxes

Certain of our subsidiaries operate in jurisdictions where they are subject to taxation. Current and deferred income taxes are charged or credited to net income based upon enacted tax laws and rates applicable in the relevant jurisdiction in the period in which the tax becomes accruable or realizable. Deferred income taxes are provided for all temporary differences between the bases of assets and liabilities used in the financial statements and those used in the various jurisdictional tax returns. When our assessment indicates that it is more likely than not that all or some portion of deferred income tax assets will not be realized, a valuation allowance is recorded against the deferred tax assets.

We recognize a tax benefit relating to uncertain tax positions only where the position is more likely than not to be sustained assuming examination by tax authorities. A liability is recognized for any tax benefit (along with any interest and penalty, if applicable) claimed in a tax return in excess of the amount allowed to be recognized.

#### **Results of Operations**

We recorded a net loss of \$115,709 in 2018 compared to net income of \$629,653 in 2017. The decrease in net income was mainly attributable to an increase in operating and management expenses of \$626,440—from \$5,971,764 for the year ended December 31, 2017 to \$6,598,204 for the year ended December 31, 2018 and to the decrease in realized and unrealized gain on investments of \$3,804,350—from a gain of \$1,555,178 for the year ended December 31, 2017 to a loss of \$2,249,172 for the year ended December 31, 2018, as discussed in further detail below. This was partially offset by the increase in commission income of \$717,983—from \$4,779,796 for the year ended December 31, 2017 to \$5,497,779 for the year ended December 31, 2018 as a result of a higher volume of premiums written under the Agency Agreement and to the increase in income tax benefits—from \$0 for the year ended December 31, 2017 to \$2,701,396 for the year ended December 31, 2018, as discussed in further detail below.

Our net premiums earned were \$10,132,515 for the year ended December 31, 2018 compared to \$8,800,758 for the year ended December 31, 2017, an increase of \$1,331,757 or 15.1%. The net premiums earned during 2018 and 2017 were attributable to net premium cessions from C&F under the Reinsurance Agreement. The increase in net premiums earned under the Reinsurance Agreement resulted from increased cessions from C&F in 2018, arising from a higher volume of underwriting activity under the Agency Agreement. The higher volume

of underwriting activity was due to the continued marketing of the program by Protexure resulted in increased penetration in targeted markets.

For the years ended December 31, 2018 and 2017, we recorded commission income under the Agency Agreement of \$5,497,779 and \$4,779,796, respectively, an increase of \$717,983 or 15%. This increase resulted from the higher volume of premiums written under the Agency Agreement in 2018, as referred to above.

We recorded net investment income of \$384,409 for the year ended December 31, 2018 compared to \$399,476 for the year ended December 31, 2017, a decrease of \$15,067 or 3.8%. The decrease in net investment income was primarily due to the decrease in dividend income, which was attributable to a certain higher yielding equity security held in our investment portfolio during 2017 compared to 2018. This decrease was partially offset by the increase in net interest income, which was attributable to higher yielding fixed income securities held in our investment portfolio during 2017. Annualized investment yield, calculated as total interest and dividends divided by the net average amount of total investments and cash and cash equivalents, was 1.5% in 2018, a marginal increase from the 1.2% yield earned in 2017.

We recorded net realized and unrealized losses on investments of \$2,249,172 for the year ended December 31, 2018 compared to net realized gains of \$1,555,178 for the year ended December 31, 2017, a decrease of \$3,804,350 or 244.6%. The decrease was primarily related to the decrease in the fair value of our equity investments of \$3,792,846 during the year ended December 31, 2018, which was attributable to unfavorable market conditions at the end of 2018. As a result of our adoption of ASU-2016-01 on January 1, 2018, the changes in fair value of our equity investments subsequent to January 1, 2018 are recognized within net realized and unrealized gains (losses) on the consolidated statement of operations.

Unrealized gain on investments was \$5,029,160 at December 31, 2017 compared to an unrealized loss of \$218,348 at December 31, 2018. As a result of our adoption of ASU-2016-01 on January 1, 2018, the unrealized gain or loss position of our equity investments subsequent to January 1, 2018 are no longer recognized within accumulated other comprehensive income on our consolidated balance sheet. The cumulative effect of our adoption of ASU 2016-01on January 1, 2018 resulted in a \$5,092,950 decrease to accumulated other comprehensive income. We consider our entire fixed income investment portfolio to be available for sale and accordingly all fixed income investments are reported at fair value, with changes in net unrealized gains and losses reflected as an adjustment to accumulated other comprehensive income. Given the nature of our investments in fixed maturities and the average duration of our fixed maturity securities, the return of our fixed maturities investments will be impacted by changes in interest rates. As a result to the current rising rate environment, our fixed income securities have experienced unrealized losses prior to maturity. Declines in the fair value of fixed income investments below cost are evaluated for other than temporary impairment losses. The evaluation for other than temporary impairment losses is a quantitative and qualitative process which is subject to risks and uncertainties in the determination of whether declines in the fair value of fixed income investments are other than temporary. The risks and uncertainties include changes in general economic conditions, the issuer's financial condition or near term recovery prospects, and the effects of changes in interest rates. Our accounting policy requires that a decline in the fair value of a fixed income security below its cost basis be assessed to determine if the decline is other than temporary. If so, the fixed income security is deemed to be impaired, and a charge is recorded in net realized losses equal to the difference between the fair value and the cost basis of the security. The fair value of the impaired fixed income investment becomes its new cost basis.

The composition of the investment portfolio at December 31, 2018 and 2017 was as follows:

	2018	2017
U.S. government agency securities	24%	15%
Obligations of state and political subdivisions	7	13
Corporate debt securities	21	20
Equity securities	48	52
	100%	100%

Our losses and loss adjustment expenses increased by 9.8% to \$6,235,474 in 2018 from \$5,677,589 in 2017. The increase in the 2018 amount was mainly attributable to the increase in current year losses and loss adjustment expenses under the Reinsurance Agreement due to increased cessions from C&F, as discussed above. Our loss ratio under the Reinsurance Agreement, calculated as the ratio of losses and loss adjustment expenses to net premiums earned, was 61.5% in 2018 and 64.5% in 2017. The decrease in this loss ratio was primarily due to favorable settlements on claims in accident years 2015 and 2016, partially offset by higher than expected large loss emergence in accident year 2017.

We recorded policy acquisition costs of \$3,748,958 for the year ended December 31, 2018 compared to policy acquisition costs of \$3,256,202 for the year ended December 31, 2017. Policy acquisition costs, which are primarily ceding commissions paid to the ceding insurer, are established as a percentage of premiums written. Therefore, any increase or decrease in premiums written will result in a similar increase or decrease in policy acquisition costs recorded for the years ended December 31, 2018 and 2017 were 37% of the premiums earned under the Reinsurance Agreement of \$10,132,515 and \$8,800,758, respectively.

We incurred operating and management expenses of \$6,598,204 for the year ended December 31, 2018 compared to \$5,971,764 for the year ended December 31, 2017, an increase of \$626,440 or 10.5%. The increase was primarily attributable to increased salaries and related costs associated with Protexure's hiring of additional personnel during 2018 and to increased net commissions paid to outside brokers in association with the Agency Agreement during 2018 compared to 2017.

We recorded an income tax benefit of \$2,701,396 for the year ended December 31, 2018 compared to income tax expense of \$0 for the year ended December 31, 2017. At December 31, 2017, we recorded a full valuation allowance against Protexure's deferred tax assets in the amount of \$2,800,000 as management determined it was more likely than not that a tax benefit would not be realized. At December 31, 2018, management now believes there is sufficient evidence to support the reversal of the full valuation allowance. The release of this allowance has resulted in the recognition of Protexure's deferred tax assets and to the recording of an income tax benefit. See Note 10 to our financial statements included in this Annual Report on Form 10-K for additional details.

#### **Fair Value of Investments**

The following tables show the fair value of our investments in accordance with Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 820, "Fair Value Measurements and Disclosures" as of December 31, 2018 and 2017.

			Fair value measurement using:		
	Carrying amount	Total fair value	Quoted prices in active markets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)
December 31, 2018					
U.S. government agency					
securities	\$ 6,673,732	\$ 6,673,732	\$	\$ 6,673,732	\$—
Obligations of U.S. state and					
political subdivisions	1,902,940	1,902,940		1,902,940	
Corporate debt securities	6,011,408	6,011,408		6,011,408	
Total fixed maturity					
investments	14,588,080	14,588,080			
Equity securities	13,445,226	13,445,226	13,445,226		
Total equity securities	13,445,226	13,445,226			
Total investments	\$28,033,306	\$28,033,306	\$13,445,226	\$14,588,080	\$

			Fa	ir value measureme	nt using:
	Carrying amount	Total fair value	Quoted prices in active markets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)
December 31, 2017					
U.S. government agency securities	\$ 4,380,500	\$ 4,380,500	\$ —	\$ 4,380,500	\$—
Obligations of U.S. state and	. , ,	. , ,		. , ,	·
political subdivisions	3,993,133	3,993,133		3,993,133	
Corporate debt securities	6,136,994	6,136,994		6,136,994	
Total fixed maturity investments	14,510,627	14,510,627			
Equity securities (excluding the hedge fund)	15,493,204	15,493,204	15,493,204		
Total equity securities (excluding the hedge fund)	15,493,204	15,493,204			
Hedge fund measured at net asset value (a)	11,493	11,493			
Total investments	\$30,015,324	\$30,015,324	\$15,493,204	\$14,510,627	\$

(a) In accordance with Subtopic 820-10, certain investments that are measured at fair value using the net asset value per share (or its equivalent) practical expedient have not been classified in the fair value hierarchy. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the statement of financial position.

There were no transfers between Levels 1 and 2 during the years ended December 31, 2018 and 2017.

Our fixed income, equity and hedge fund portfolios are invested in accordance with a written Investment Policy Statement adopted by our Board of Directors. We engage professional advisors to manage day-to-day investment matters under the oversight of our Investment Committee.

Our fixed income portfolio is managed with the target objectives of achieving an annualized rate of return for the trailing 5-year period of 250 basis points over the Consumer Price Index, and total returns commensurate with Merrill Lynch's U.S. Domestic Index. Our overall fixed income portfolio is required to have at least an "A" S&P rating, an "A2" Moody's rating or an equivalent rating from comparable rating agencies.

Our equity securities are managed by two external large cap value advisors. Our investment approach is to focus on increasing the fair market value of our equity securities by investing in companies that may or may not be paying a dividend but whose market values may increase over time. Some of the key factors we consider in a prospective company to invest in include the discount to value and the quality of the management team.

Our equity portfolios are managed with the target objectives of achieving an annualized rate of return over a trailing 3-year to 5-year period of 400 basis points over the Consumer Price Index, total returns at least equal to representative benchmarks such as the various S&P indices, and a ranking in the top half of the universe of other actively managed equity funds with similar objectives and risk profiles.

Under existing accounting principles generally accepted in the United States, we are required to recognize certain assets at their fair value in our consolidated balance sheets. This includes our fixed maturity investments and equity securities. In accordance with the Fair Value Measurements and Disclosures Topic of FASB's ASC

820, fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. ASC 820 establishes a three-level valuation hierarchy for disclosure of fair value measurements. The valuation hierarchy is based upon whether the inputs to the valuation of an asset or liability are observable or unobservable in the market at the measurement date, with quoted market prices being the highest level (Level 1) and unobservable inputs being the lowest level (Level 3). A fair value measurement will fall within the level of the hierarchy based on the input that is significant to determining such measurement. The three levels are defined as follows:

- Level 1: Observable inputs to the valuation methodology that are quoted prices (unadjusted) for identical assets or liabilities in active markets.
- Level 2: Observable inputs to the valuation methodology other than quoted market prices (unadjusted) for identical assets or liabilities in active markets. Level 2 inputs include quoted prices for similar assets and liabilities in active markets, quoted prices for identical assets and liabilities in markets that are not active and inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the asset or liability.
- Level 3: Inputs to the valuation methodology that are unobservable for the asset or liability.

At each measurement date, we estimate the fair value of the security using various valuation techniques. We utilize, to the extent available, quoted market prices in active markets or observable market inputs in estimating the fair value of our investments. When quoted market prices or observable market inputs are not available, we utilize valuation techniques that rely on unobservable inputs to estimate the fair value of investments.

The following describes the valuation techniques we used to determine the fair value of investments held as of December 31, 2018 and what level within the fair value hierarchy each valuation technique resides:

- U.S. government agency securities: Comprised primarily of bonds issued by the Federal Home Loan Bank, the Federal Home Loan Mortgage Corporation, Federal Farm Credit Bank and the Federal National Mortgage Association. The fair values of U.S. government agency securities are priced using the spread above the risk-free U.S. Treasury yield curve. As the yields for the risk-free U.S. Treasury yield curve are observable market inputs, the fair values of U.S. government agency securities are classified as Level 2 in the fair value hierarchy. We consider that there is a liquid market for the types of securities held. Broker quotes are not used for fair value pricing.
- **Obligations of U.S. state and political subdivisions**: Comprised of fixed income obligations of U.S. state and local governmental municipalities. The fair values of these securities are based on quotes and current market spread relationships, and are classified as Level 2 in the fair value hierarchy. AmerInst considers that there is a liquid market for the types of securities held. Broker quotes are not used for fair value pricing.
- **Corporate debt securities**: Comprised of bonds issued by corporations. The fair values of these securities are based on quotes and current market spread relationships, and are classified as Level 2 in the fair value hierarchy. We consider that there is a liquid market for the types of securities held. Broker quotes are not used for fair value pricing.
- Equity securities, at fair value: Comprised primarily of investments in the common stock of publicly traded companies in the U.S. All of our equities are classified as Level 1 in the fair value hierarchy. We receive prices based on closing exchange prices from independent pricing sources to measure fair values for the equities.
- **Hedge fund**: Comprised of a hedge fund whose objective was to seek attractive long-term returns with lower volatility by investing in a range of diversified investment strategies. The fair value of the hedge fund is based on the net asset value of the fund as reported by the external fund manager.

As stated above, in May 2016, the manager of our hedge fund portfolio chose to liquidate the fund and return its capital to the investors.

While we obtain pricing from independent pricing services, management is ultimately responsible for determining the fair value measurements for all securities. To ensure fair value measurement is applied consistently and in accordance with U.S. GAAP, we periodically update our understanding of the pricing methodologies used by the independent pricing services. We also challenge any prices we believe may not be representative of fair value under current market conditions. Our review process includes, but is not limited to: (i) initial and ongoing evaluation of the pricing methodologies and valuation models used by outside parties to calculate fair value; (ii) quantitative analysis; (iii) a review of multiple quotes obtained in the pricing process and the range of resulting fair values for each security, if available, and (iv) randomly selecting purchased or sold securities and comparing the executed prices to the fair value estimates provided by the independent pricing sources.

There have been no material changes to any of our valuation techniques from what was used as of December 31, 2017. Since the fair value of a financial instrument is an estimate of what a willing buyer would pay for our asset if we sold it, we will not know the ultimate value of our financial instruments until they are sold. We believe the valuation techniques utilized provide us with the best estimate of the price that would be received to sell our assets or transfer our liabilities in an orderly transaction between participants at the measurement date.

Though current market conditions appear to have improved, there is still the potential for further instability. This could present additional risks and uncertainties for our business and make it more difficult to value certain of our securities if trading becomes less frequent. As such, valuations may include assumptions and estimates that may have significant period-to-period changes that could have a material adverse effect on our results of operations or financial condition.

As of December 31, 2018, our total investments were \$28,033,306, a decrease of \$1,982,018 or 6.6%, from \$30,015,324 at December 31, 2017. This decrease was primarily due to the decrease in the fair value of certain equity securities as a result of unfavorable market conditions, partially offset by the purchase of additional equity securities and fixed income securities with net premiums received under the Reinsurance Agreement. The cash and cash equivalents balance increased from \$5,008,138 at December 31, 2017 to \$5,498,914 at December 31, 2018, an increase of \$490,776 or 9.8%. The amount of cash and cash equivalents varies depending on the maturities of fixed term investments and on the level of funds invested in money market funds. The restricted cash and cash equivalents balance decreased from \$710,818 at December 31, 2017 to \$472,132 at December 31, 2018, a decrease of \$238,686 or 33.6%. This decrease was due to the timing of sales and maturities of investments held as restricted cash at December 31, 2018 that have been reinvested. The ratio of cash, total investments and other invested assets to total liabilities at December 31, 2018 was 1.30:1, compared to a ratio of 1.56:1 at December 31, 2017. The decrease in the ratio was primarily attributable to an increase in unpaid losses and loss adjustment expenses and unearned premium assumed under the Reinsurance Agreement and the decrease in the fair value of certain equity securities as a result of unfavorable market conditions.

Total cash, investments and other invested assets decreased from \$35,734,280 at December 31, 2017 to \$34,004,352 at December 31, 2018, a decrease of \$1,729,928 or 4.8%. The net decrease resulted primarily from (i) the decrease in the fair value of certain equity securities as a result of unfavorable market conditions, (ii) net cash outflows to fund our operations and (iii) dividends of \$313,417 paid during the year. These decreases were partially offset by positive cash inflows in relation to net investment income and net premiums received under the Reinsurance Agreement in the amount of \$2,357,973.

#### **Other than Temporary Impairment**

We assess whether declines in the fair value of our fixed maturity investments classified as available-for-sale represent impairments that are other-than-temporary by reviewing each fixed maturity investment that is impaired and (1) determining if we intend to sell the fixed maturity investment or if it is more likely than not we will be required to sell the fixed maturity investment before its anticipated recovery; and (2) assessing whether a credit loss exists, that is, where we expect that the present value of the cash flows expected to be collected from the fixed maturity investment are less than the amortized cost basis of the investment.

We did not intend to sell any fixed maturity investments classified as available-for-sale that were in an unrealized loss position at December 31, 2018. In assessing whether it is more likely than not that we will be required to sell a fixed maturity investment before its anticipated recovery, we consider various factors including our future cash flow requirements, legal and regulatory requirements, the level of its cash, cash equivalents, short term investments and fixed maturity investments available for sale in an unrealized gain position, and other relevant factors. For the year ended December 31, 2018, we did not recognize any other-than-temporary impairments due to sales.

In evaluating credit losses, we consider a variety of factors in the assessment of a fixed maturity investment including: (1) the time period during which there has been a significant decline below cost; (2) the extent of the decline below cost and par; (3) the potential for the fixed maturity investment to recover in value; (4) an analysis of the financial condition of the issuer; (5) the rating of the issuer; and (6) failure of the issuer of the fixed maturity investment to make scheduled interest or principal payments.

If we conclude a fixed income security is other-than-temporarily impaired, we write down the amortized cost of the security to fair value, with a charge to net realized investment gains (losses) in the Consolidated Statement of Operations. Gross unrealized losses on the investment portfolio as of December 31, 2018 and December 31, 2017, relating to 35 and 23 fixed maturity securities, amounted to \$226,369 and \$83,170, respectively. We have the ability and intent to hold these securities either to maturity or until the fair value recovers above the adjusted cost. The unrealized losses on these available for sale fixed maturity securities were not as a result of credit, collateral or structural issues. During the year ended 2018, no other-than-temporary impairment charges were recorded.

#### **Liquidity and Capital Resources**

Our cash needs consist of settlement of losses and expenses under our reinsurance treaties and funding day-to-day operations. During the continued implementation of our business plan, our management expects to meet these cash needs from cash flows arising from our investment portfolio. Because substantially all of our assets are marketable securities, we expect that we will have sufficient flexibility to provide for unbudgeted cash needs that may arise without having to resort to borrowing, which would be subject to regulatory limitations.

The assumed reinsurance balances receivable represents the current assumed premiums receivable less commissions payable to the fronting carriers. As of December 31, 2018, the balance was \$2,651,863 compared to \$2,375,629 as of December 31, 2017. The increase resulted from a higher level of premiums assumed under the Reinsurance Agreement during 2018.

The assumed reinsurance payable represents current reinsurance losses payable to the fronting carriers. As of December 31, 2018, the balance was \$2,171,767 compared to \$1,883,879 as of December 31, 2017. This balance fluctuates due to the timing of reported losses.

Deferred policy acquisition costs, which represent the deferral of ceding commission expense related to premiums not yet earned, increased from \$1,622,676 at December 31, 2017 to \$1,869,368 at December 31, 2018. The increase in deferred policy acquisition costs in 2018 was due to the increase in both net premiums written and unearned premiums assumed under the Reinsurance Agreement compared to the prior year. The ceding commission rate under the Reinsurance Agreement is 37%.

Prepaid expenses and other assets were \$1,981,913 at December 31, 2018, an increase of 17.8% from December 31, 2017. The balance primarily related to (1) prepaid directors' and officers' liability insurance costs,

(2) the prepaid directors' retainer, (3) prepaid professional fees and (4) premiums due to Protexure under the Agency Agreement. This balance fluctuates due to the timing of the prepayments and to the timing of the premium receipts by Protexure.

Accrued expenses and other liabilities primarily represent premiums payable by Protexure to C&F under the Agency Agreement and expenses accrued relating largely to professional fees. The balance increased from \$5,361,443 at December 31, 2017 to \$5,934,408 at December 31, 2018, an increase of \$572,965 or 10.7%. The increase in the balance was attributable to an increase in premiums payable by Protexure to C&F under the Agency Agreement. This balance fluctuates due to the timing of the premium payments to C&F and payments of professional fees.

We paid an annual dividend of \$0.50 per share during 2018 and 2017. During 2018, the total dividend amount was reduced by \$8,745 which represents a write back of uncashed dividends issued prior to 2013 to shareholders that we have been unable to locate. During 2017, the total dividend amount was reduced by \$19,404 which represents a write back of uncashed dividends issued prior to 2012 to shareholders that we have been unable to locate. Since we began paying consecutive dividends in 1995, our original shareholders have received approximately \$22.37 in cumulative dividends per share, which when measured by a total rate of return calculation has resulted in an effective annual rate of return of approximately 8.51% from the inception of the Company, based on a per share purchase price of \$8.33 paid by the original shareholders, and using a book value of \$28.50 per share as of December 31, 2018.

Total dividends paid were \$313,417 and \$303,919 in 2018 and 2017, respectively, net of the recorded write backs. Continuation of dividend payments is subject to the Board of Directors' continuing evaluation of our level of surplus compared to our capacity to accept more business. One of our objectives is to retain sufficient surplus to enable the successful implementation of our business plan.

AMIC Ltd.'s ability to pay dividends to AmerInst is subject to the provisions of the Bermuda insurance and companies laws and the requirement to provide the ceding companies with collateral. As of December 31, 2018, approximately \$18.4 million was available for the declaration of dividends to shareholders. Under the Companies Act, AMIC Ltd. would be prohibited from declaring or paying a dividend if such payment would reduce the realizable value of its assets to an amount less than the aggregate value of its liabilities, issued share capital, and share premium accounts. In addition, AMIC Ltd. must be able to pay its liabilities as they fall due after the payment of a dividend. Our ability to pay dividends to common shareholders and to pay our operating expenses is dependent on cash dividends from our subsidiaries. The payment of such dividends by AMIC Ltd., including its subsidiary Investco, to us is also limited under Bermuda law by the Insurance Act and Related Regulations which require that AMIC Ltd. maintain minimum levels of solvency and liquidity. For the years ended December 31, 2018 and 2017 these requirements have been met as follows:

		utory & Surplus	Relevar	nt Assets
	Minimum	Actual	Minimum	Actual
December 31, 2018 December 31, 2017	\$1,948,389 \$1,716,466	\$38,660,378 \$37,271,440	\$29,027,748 \$28,045,967	\$29,027,748 \$28,045,967

AMIC Ltd. has received the BMA's approval for the utilization of its investment in Investco as a relevant asset up to an aggregate amount sufficient to meet and maintain the minimum liquidity ratio, but not exceeding \$11,000,000.

The BMA has authorized Investco to purchase our common shares from shareholders who have died or retired from the practice of public accounting and on a negotiated basis. Through March 1, 2019, Investco had purchased 217,661 common shares from shareholders who had died or retired for a total purchase price of \$6,186,730. From time to time, Investco has also purchased shares in privately negotiated transactions. Through that date, Investco had purchased an additional 75,069 common shares in such privately negotiated transactions for a total purchase price of \$1,109,025.

#### Losses and Loss Adjustment Expenses

The consolidated financial statements include our estimated liability for unpaid losses and loss adjustment expenses ("LAE") for our insurance operations. LAE is determined utilizing both case-basis evaluations and actuarial projections, which together represent an estimate of the ultimate net cost of all unpaid losses and LAE incurred through December 31 of each year. These estimates are subject to the effect of trends in future claim development. The estimates are continually reviewed and, as experience develops and new information becomes known, the liability is adjusted as appropriate, and reflected in current financial reports. The anticipated effect of inflation is implicitly considered when estimating liabilities for losses and LAE. Future average claim development is projected based on historical trends adjusted for anticipated changes in underwriting standards, policy provisions and general economic trends. These anticipated trends are monitored based on actual developments and are modified as necessary.

An actuarial review and projection was performed for us by our independent actuary as of December 31, 2018. We review the actuarial estimates throughout the year for the possible impact on our financial position.

Loss reserves relate to accountants' and attorneys' professional liability from C&F programs, and were calculated under the methodologies described below. During 2018, losses emerged at levels consistent with expectations.

C&F was a new program for us in 2010. The program provides professional liability coverage to accountants and lawyers. To calculate the policy year ultimate losses and allocated loss adjustment expenses for C&F, the actuary applied paid and incurred loss development, paid and incurred Bornhuetter-Ferguson, and paid and incurred Cape Cod methods to the actual C&F experience as of September 30, 2018, separately for accountants and lawyers experience. Policy year ultimate losses are projected to December 31, 2018 on a combined accountants and lawyers experience basis by reviewing the actual loss emergence in the 4<sup>th</sup> calendar quarter of 2018 compared to the expected emergence implied by the average of the paid and incurred loss development patterns selected as of September 30, 2018. In the calculations, the actuary relied on company and industry benchmark loss and allocated loss adjustment expense development patterns. The a priori loss and allocated loss adjustment expense estimates were selected by the actuary based on sensitivity testing of results of the C&F actuarial analysis to reasonable alternative assumptions.

#### **Off-Balance Sheet Arrangements**

We do not have any off-balance sheet arrangements required to be disclosed under Item 303(a)(4) of Regulation S-K promulgated by the Securities and Exchange Commission.

#### Inflation

The impact of inflation on the insurance industry differs significantly from that of other industries where large portions of total resources are invested in fixed assets, such as property, plant and equipment. Assets and liabilities of insurance companies, like other financial institutions, are virtually all monetary in nature, and therefore are primarily impacted by interest rates rather than changing prices. While the general level of inflation underlies most interest rates, interest rates react more to changes in the expected rate of inflation and to changes in monetary and fiscal policy. Therefore, we do not believe that inflation has materially impacted our results of operations.

#### Item 7A. Quantitative and Qualitative Disclosures About Market Risk

Not applicable.

### Item 8. Financial Statements and Supplementary Data

The financial statements required by this Item are listed below:

### INDEX TO FINANCIAL STATEMENTS AND SCHEDULES

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Consolidated Balance Sheets	29
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Financial Statement Schedules:

**Financial Statements:** 

Schedules I, II, III, IV, V, and VI are omitted as they are inapplicable.

#### **REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the shareholders and the Board of Directors of AmerInst Insurance Group, Ltd.

#### **Opinion on the Financial Statements**

We have audited the accompanying consolidated balance sheets of AmerInst Insurance Group, Ltd. and subsidiaries (the "Company") as of December 31, 2018 and 2017, the related consolidated statements of operations, comprehensive (loss) income, changes in shareholders' equity, and cash flows, for each of the two years in the period ended December 31, 2018, and the related notes (collectively referred to as the "financial statements"). In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2018 and 2017, and the results of its operations and its cash flows for each of the two years in the period ended December 31, 2018, in conformity with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the Company's financial statements based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. As part of our audits, we are required to obtain an understanding of internal control over financial reporting but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion.

Our audits included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audits provide a reasonable basis for our opinion.

/s/ Deloitte Ltd.

Hamilton, Bermuda March 29, 2019

We have served as the Company's auditor since 1998.

### AMERINST INSURANCE GROUP, LTD.

#### CONSOLIDATED BALANCE SHEETS December 31, 2018 and 2017 (expressed in U.S. dollars)

	2018	2017
ASSETS		
Investments (Notes 3 and 4):		
Fixed maturity investments, at fair value (amortized cost \$14,806,427 and		
\$14,574,417)	\$14,588,080	\$14,510,627
Equity securities, at fair value (cost \$12,145,120 and \$10,411,747)	13,445,226	15,504,697
TOTAL INVESTMENTS	28,033,306	30,015,324
Cash and cash equivalents	5,498,914	5,008,138
Restricted cash and cash equivalents	472,132	710,818
Assumed reinsurance premiums receivable	2,651,863	2,375,629
Accrued investment income	88,569	83,345
Property and equipment (Note 5)	776,382	316,066
Deferred income taxes (Note 10)	2,730,000	
Deferred policy acquisition costs	1,869,368	1,622,676
Prepaid expenses and other assets	1,981,913	1,682,301
TOTAL ASSETS	\$44,102,447	\$41,814,297
LIABILITIES AND SHAREHOLDERS' EQUITY LIABILITIES		
Unpaid losses and loss adjustment expenses (Note 6)	\$12,989,260	\$11,228,507
Unearned premiums	5,051,847	4,385,354
Assumed reinsurance payable	2,171,767	1,883,879
Accrued expenses and other liabilities	5,934,408	5,361,443
TOTAL LIABILITIES	\$26,147,282	\$22,859,183
COMMITMENTS AND CONTINGENCIES SHAREHOLDERS' EQUITY Common shares, \$1 par value, 2018 and 2017: 2,000,000 shares authorized,		
995,253 issued and outstanding	\$ 995,253	\$ 995,253
Additional paid-in-capital	6,393,730	6,323,450
Retained earnings	19,725,581	15,061,757
Accumulated other comprehensive income	(218,348)	5,029,160
Shares held by Subsidiary (365,198 and 350,930 shares) at cost	(8,941,051)	(8,454,506)
TOTAL SHAREHOLDERS' EQUITY	17,955,165	18,955,114
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$44,102,447	\$41,814,297

See accompanying notes to the consolidated financial statements.

### AMERINST INSURANCE GROUP, LTD.

#### CONSOLIDATED STATEMENTS OF OPERATIONS years ended December 31, 2018 and 2017 (expressed in U.S. dollars)

	2018	2017
REVENUES		
Net premiums earned (Note 8)	\$10,132,515	\$ 8,800,758
Commission income	5,497,779	4,779,796
Net investment income (Note 4)	384,409	399,476
Net realized and unrealized (loss) gain on investments (Note 4)	(2,249,172)	1,555,178
TOTAL REVENUES	13,765,531	15,535,208
LOSSES AND EXPENSES		
Losses and loss adjustment expenses (Note 6)	6,235,474	5,677,589
Policy acquisition costs	3,748,958	3,256,202
Operating and management expenses (Note 9)	6,598,204	5,971,764
TOTAL LOSSES AND EXPENSES	16,582,636	14,905,555
(LOSS) INCOME BEFORE TAX	(2,817,105)	629,653
Tax (benefit) expense (Note 10)	(2,701,396)	
NET (LOSS) INCOME AFTER TAX	\$ (115,709)	\$ 629,653
NET (LOSS) INCOME PER SHARE		
Basic	\$ (0.18)	\$ 0.97
Diluted	\$ (0.18)	\$ 0.97
Weighted average number of common shares outstanding for the year		
Basic	641,918	647,341
Diluted	641,918	648,183

See accompanying notes to the consolidated financial statements.

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE (LOSS) INCOME years ended December 31, 2018 and 2017 (expressed in U.S. dollars)

	2018	2017
NET (LOSS) INCOME AFTER TAX	<u>\$(115,709</u> )	\$ 629,653
OTHER COMPREHENSIVE (LOSS) INCOME		
Net unrealized holding (losses) gains arising during the period	(154,558)	2,784,930
Reclassification adjustment for gains included in net income		(1,555,178)
TOTAL OTHER COMPREHENSIVE (LOSS) INCOME	(154,558)	1,229,752
COMPREHENSIVE (LOSS) INCOME	\$(270,267)	\$ 1,859,405

See accompanying notes to the consolidated financial statements.

## CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY years ended December 31, 2018 and 2017 (expressed in U.S. dollars)

	Common Shares	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income (Losses)	Shares Held by Subsidiary	Total Shareholders' Equity
BALANCE AT JANUARY 1,						
2017	\$995,253	\$6,287,293	\$14,736,023	\$ 3,799,408	\$(8,390,791)	\$17,427,186
Net income			629,653			629,653
Issuance of stock option awards		36,157		_	_	36,157
Other comprehensive income Unrealized gains on securities, net of reclassification						
adjustment Purchase of shares by subsidiary,	_	—	—	1,229,752	—	1,229,752
net		—		_	(63,715)	(63,715)
Dividends (\$0.50 per share)	_	_	(303,919)			(303,919)
BALANCE AT DECEMBER 31,						
2017	\$995,253	\$6,323,450	\$15,061,757	\$ 5,029,160	\$(8,454,506)	\$18,955,114
Net loss	_	_	(115,709)			(115,709)
Issuance of stock option awards Other comprehensive loss Unrealized (losses) on securities, net of reclassification	_	70,280	_	_	_	70,280
adjustment Purchase of shares by subsidiary,	—	—		(154,558)	—	(154,558)
net		_			(486,545)	(486,545)
Dividends (\$0.50 per share) Cumulative effect of adoption of		—	(313,417)	—	_	(313,417)
accounting guidance (ASU 2016-01)			5,092,950	(5,092,950)		
BALANCE AT DECEMBER 31, 2018	\$995,253	\$6,393,730	\$19,725,581	\$ (218,348)	\$(8,941,051)	\$17,955,165

See accompanying notes to the consolidated financial statements.

# CONSOLIDATED STATEMENTS OF CASH FLOWS years ended December 31, 2018 and 2017 (expressed in U.S. dollars)

	2018	2017
CASH FLOWS FROM OPERATING ACTIVITIES		
Net (loss) income	\$ (115,709)	\$ 629,653
Adjustments to reconcile net income to net cash provided by operating activities:		
Amortization of net premiums on investments	50,368	68,506
Issuance of stock option awards	70,280	36,157
Depreciation and amortization on property and equipment	106,873	66,549
Net realized and unrealized losses (gains) on investments	2,249,172	(1,555,178)
Changes in assets and liabilities:		
Assumed reinsurance premiums receivable	(276,234)	(1,090,503)
Accrued investment income	(5,224)	(6,370)
Deferred income taxes	(2,730,000)	
Deferred policy acquisition costs	(246,692)	(237,761)
Prepaid expenses and other assets	(299,612)	(283,562)
Liability for losses and loss adjustment expenses	1,760,753	2,286,516
Unearned premiums	666,493	642,348
Assumed reinsurance payable	287,888	629,192
Accrued expenses and other liabilities	572,965	682,504
Net cash provided by operating activities	2,091,321	1,868,051
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of property and equipment	(567,189)	(155,627)
Purchases of available-for-sale securities	(7,694,369)	(11,927,360)
Proceeds from sales of available-for-sale securities	4,045,798	6,462,738
Proceeds from redemptions of hedge fund investments	6,491	127,329
Proceeds from redemptions of fixed maturity investments		3,116,358
Proceeds from maturities of fixed maturity investments	3,170,000	1,940,000
Net cash used in investing activities	(1,039,269)	(436,562)
CASH FLOWS FROM FINANCING ACTIVITIES		
Dividends paid	(313,417)	(303,919)
Purchase of shares by subsidiary, net	(486,545)	(63,715)
Net cash used in financing activities	(799,962)	(367,634)
NET CHANGE IN CASH, CASH EQUIVALENTS AND RESTRICTED		
CASH	252,090	1,063,855
CASH, CASH EQUIVALENTS AND RESTRICTED CASH BEGINNING OF	252,090	1,005,055
YEAR	5,718,956	4,655,101
CASH, CASH EQUIVALENTS AND RESTRICTED CASH, END OF YEAR	\$ 5,971,046	\$ 5,718,956
CASH, CASH EQUIVALENTS AND RESTRICTED CASH, END OF TEAR	φ 3,971,040	ψ 5,710,750

See accompanying notes to the consolidated financial statements.

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### 1. DESCRIPTION OF BUSINESS

AmerInst Insurance Group, Ltd., ("AmerInst", "Company", "we", "our" or "us.") was formed under the laws of Bermuda in 1998. The Company, through its wholly owned subsidiary AmerInst Insurance Company, Ltd. ("AMIC Ltd.") and its predecessor AmerInst Insurance Company, Inc. ("AIIC Inc."), were engaged in the reinsurance of claims-made insurance policies of participants in an American Institute of Certified Public Accountants ("AICPA") sponsored insurance program that provided accountants' professional liability insurance coverage ("AICPA Plan") through December 31, 2008.

The reinsurance activity of AMIC Ltd. depends upon agreements entered into with outside parties.

#### Entry into Agency Agreement

On September 25, 2009, Protexure Insurance Agency, Inc. (formerly AmerInst Professional Services, Limited), an indirect wholly-owned subsidiary ("Protexure"), entered into an agency agreement (the "Agency Agreement") with The North River Insurance Company, United States Fire Insurance Company, Crum & Forster Indemnity Company, Crum and Forster Insurance Company, and Crum & Forster Specialty Insurance Company (collectively, "C&F") pursuant to which C&F appointed Protexure as an agent for the purposes of soliciting, underwriting, quoting, binding, issuing, cancelling, non-renewing and endorsing accountants' professional liability and lawyers' professional liability insurance coverage in all 50 states of the United States and the District of Columbia. The initial term of the Agency Agreement was for four years with automatic one-year renewals thereafter. The Agency Agreement automatically renewed on September 25, 2018.

In January 2017, Protexure acquired the renewal rights to a book of lawyers' professional liability business, at a cost of \$468,821. Protexure procured a loan in the amount of \$385,000 to assist in the completion of this purchase. In accordance with the related loan agreement, this loan is 100% secured by assets held by Protexure. At December 31, 2018, the outstanding amount of this loan was \$250,250 and was fully repaid January 2019.

#### Entry into Reinsurance Agreement

We conduct our reinsurance business through AMIC Ltd., our subsidiary, which is a registered insurer in Bermuda. On September 25, 2009, AMIC Ltd. entered into a professional liability quota share agreement with C&F (the "Reinsurance Agreement") pursuant to which C&F agreed to cede and AMIC Ltd. agreed to accept as reinsurance a 50% quota share of C&F's liability under insurance written by Protexure on behalf of C&F and classified by C&F as accountants' professional liability and lawyers' professional liability, subject to AMIC Ltd.'s surplus limitations. The term of Reinsurance Agreement is continuous and may be terminated by either party for any reason on or not less than 120 days' prior written notice to the other party.

### 2. SIGNIFICANT ACCOUNTING POLICIES

#### Basis of presentation

The accompanying consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP") and include the accounts of AmerInst and its operating wholly owned subsidiaries, AmerInst Mezco, Ltd. ("Mezco"), AMIC Ltd., Protexure and AmerInst Investment Company, Ltd. ("Investco"). Intercompany accounts and transactions have been eliminated on consolidation.

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The major estimates reflected in the Company's financial statements include but are not limited to the liability for loss and loss adjustment expenses.

#### Revisions

As a result of the following adjustment, amounts previously reported have been immaterially restated:

In January 2010, Investco, a Bermuda affiliate and Protexure, a US affiliate entered into a loan agreement whereby Investco advanced funds to Protexure. Although no interest has been paid on the loan, as of December 31, 2018, interest amounting to \$2,681,108 has been accrued as receivable and payable in the books of Investco and Protexure, respectively. An internal review of the loan agreement was completed in early 2018, and it was determined that a Form 1042, Annual Withholding Tax Return for U.S. Source Income of Foreign Persons, would be required to be filed by Protexure at the time of payment of interest to Investco and the 30% withholding tax would be remitted to the IRS at that time. It was also determined that since the January 2010 inception of this loan, Investco has properly recorded the interest income applicable to this loan, but did not recognize the 30% US withholding tax applicable to this interest. As a result, Investco has recorded a \$804,332 withholding tax liability as of December 31, 2018. Of this total withholding tax liability, a cumulative amount of \$750,662 is considered an error in prior periods and, the recording in the 2018 financial statements would have a material effect on the results of operations for 2018. Therefore, management determined a restatement of prior periods was necessary.

The impact of the adjustments are shown in the tables below:

	December 31, 2017		
CONSOLIDATED BALANCE SHEETS	As Previously Reported	Revisions	As Revised
LIABILITIES			
Accrued expenses and other liabilities	\$ 4,610,781	\$ 750,662	\$ 5,361,443
TOTAL LIABILITIES	\$22,108,521	\$ 750,662	\$22,859,183
SHAREHOLDERS' EQUITY			
Retained earnings	\$15,812,419	\$(750,662)	\$15,061,757
TOTAL SHAREHOLDERS' EQUITY	\$19,705,776	\$(750,662)	\$18,955,114

CONSOLIDATED STATEMENTS OF OPERATIONS	As Previously Reported	Revisions	As Revised
LOSSES AND EXPENSES			
Operating and management expenses	\$ 5,864,424	\$ 107,340	\$ 5,971,764
TOTAL LOSSES AND EXPENSES	\$14,798,215	\$ 107,340	\$14,905,555
(LOSS) INCOME BEFORE TAX	\$ 736,993	\$(107,340)	\$ 629,653
NET (LOSS) INCOME AFTER TAX	\$ 736,993	\$(107,340)	\$ 629,653
NET (LOSS) INCOME PER SHARE			
Basic	\$ 1.14	\$ (0.17)	\$ 0.97
Diluted	\$ 1.14	\$ (0.17)	\$ 0.97

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CONSOLIDATED STATEMENTS OF COMPREHENSIVE (LOSS) INCOME	AS Previously Reported	Revisions	As Revised
NET (LOSS) INCOME AFTER TAX			,
COMPREHENSIVE (LOSS) INCOME	\$ 1,966,745	\$(107,340) \$	1,859,405

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY	As Previously Reported	Revisions	As Revised
Retained Earnings			
BALANCE AT JANUARY 1, 2017	\$15,379,345	\$(643,322)	\$14,736,023
Net income	\$ 736,993	\$(107,340)	\$ 629,653
BALANCE AT DECEMBER 31, 2017	\$15,812,419	\$(750,662)	\$15,061,757
Total Shareholders' Equity			
BALANCE AT JANUARY 1, 2017	\$18,070,508	\$(643,322)	\$17,427,186
Net income	\$ 736,993	\$(107,340)	\$ 629,653
BALANCE AT DECEMBER 31, 2017	\$19,705,776	\$(750,662)	\$18,955,114
CONSOLIDATED STATEMENTS OF CASH FLOWS	As Previously Reported	Revisions	As Revised

CASH FLOWS FROM OPERATING ACTIVITIES			
Net (loss) income	\$ 736,993	\$(107,340) \$	629,653
Change in Accrued expenses and other liabilities	\$ 575,164	\$ 107,340 \$	682,504

The impact of the adjustments to the net book value of the company's common shares as at December 31, 2017 was a decrease from \$30.58 per share to \$29.42 per share.

#### Premiums

Premiums assumed are earned on a pro rata basis over the terms of the underlying policies to which they relate. Premiums assumed relating to the unexpired portion of policies in force at the balance sheet date are recorded as unearned premiums.

#### Deferred policy acquisition costs

Ceding commissions related to assumed reinsurance agreements are deferred and amortized pro rata over the terms of the underlying policies to which they relate.

#### Liability for losses and loss adjustment expenses

The liability for unpaid losses and loss adjustment expenses includes case basis estimates of reported losses plus supplemental amounts for projected losses incurred but not reported (IBNR), calculated based upon loss projections utilizing certain actuarial assumptions and AMIC Ltd.'s historical loss experience supplemented with industry data. The aggregate liability for unpaid losses and loss adjustment expenses at year end represents management's best estimate, based upon the available data, of the amount necessary to cover the ultimate cost of loss, based upon an actuarial analysis prepared by independent actuaries. However, because of the volatility inherent in professional liability coverage, actual loss experience may not conform to the assumptions used in determining the estimated amounts for such liability at the balance sheet date. Accordingly, the ultimate liability could be significantly in excess of or less than the amount indicated in the financial statements. As adjustments to these estimates become necessary, such adjustments are reflected in current operations. AMIC Ltd. does not discount its loss reserves for purposes of these financial statements.

We review the independent actuaries' reports for consistency and appropriateness of methodology and assumptions, including assumptions of industry benchmarks and discuss any concerns or changes with them. Our

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

Underwriting Committee then considers the reasonableness of loss reserves recommended by our independent actuaries, in light of actual loss development during the year and approve the loss reserves to be recorded by AMIC Ltd.

The anticipated effect of inflation is implicitly considered when estimating liabilities for unpaid losses and loss adjustment expenses. Future average severities are projected based on historical trends adjusted for anticipated trends, are monitored based on actual developments and are modified if necessary.

#### Investments

AmerInst classifies its fixed maturity investments as available-for-sale. Accordingly, AmerInst reports these fixed income securities at their estimated fair values with unrealized holding gains and losses being reported as other comprehensive income (loss). Realized gains and losses on sales of fixed maturity investments are accounted for by specifically identifying the cost and are reflected in the income statement in the period of sale.

Declines in the fair value of fixed maturity investments below cost are evaluated for other than temporary impairment losses. The evaluation for other than temporary impairment losses is a quantitative and qualitative process which is subject to risks and uncertainties in the determination of whether declines in the fair value of fixed maturity investments are other than temporary. The risks and uncertainties include the Company's intent and ability to hold the security, changes in general economic conditions, the issuer's financial condition or near term recovery prospects, and the effects of changes in interest rates. AmerInst's accounting policy requires that a decline in the value of a fixed maturity security below its cost basis be assessed to determine if the decline is other than temporary. If so, the fixed maturity security is deemed to be impaired and a charge is recorded in net realized losses equal to the difference between the fair value and the cost basis of the security. The fair value of the impaired investment becomes its new cost basis.

AmerInst classifies its equity securities as available-for-sale. Our equity investments are carried at fair value and as a result of our adoption of ASU-2016-01 on January 1, 2018, the changes in fair value of our equity investments subsequent to January 1, 2018 are recognized within net realized and unrealized gains (losses) on the consolidated statement of operations.

#### Cash and cash equivalents

Cash equivalents include money market funds and highly liquid debt instruments purchased with an original maturity of three months or less. Cash and cash equivalents are recorded at amortized cost, which approximates fair value due to the short-term, liquid nature of these securities.

#### Property and Equipment

Property and equipment are depreciated using the straight-line method with estimated useful lives ranging from 3 to 7 years. Expenditures for major renewals and betterments that extend the useful lives of property and equipment are capitalized. Expenditures for normal maintenance and repairs are expensed as incurred.

Developmental costs for internal use software are capitalized in accordance with the provisions of the Financial Accounting Standard Board ("FASB") Accounting Standards Codification ("ASC") topic 350 "Intangibles—Goodwill and Other", generally, when the preliminary project stage is completed, management commits to funding and it is probable that the project will be completed and the software will be used to perform the functions intended. Capitalized internal use software costs are amortized on a straight-line basis over their estimated useful lives, generally for a period not to exceed 5 years.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

#### Income taxes

Deferred tax assets and liabilities are recognized for the future tax consequences and benefits attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the periods in which those temporary differences are expected to be recovered or settled. A valuation allowance is provided if it is more likely than not that some or all of the deferred tax assets will not be realized. Management evaluates the reliability of the deferred tax assets and assesses the need for additional valuation allowance annually.

#### Earnings per common share

Basic earnings per share is determined as net income available to common shareholders divided by the weighted average number of common shares outstanding for the period. Diluted earnings per share reflect the impact of the Company's stock option plan.

#### New Accounting Pronouncements

#### New Accounting Standards Adopted in 2018

#### Revenue from Contracts with Customers

In May 2014, the Financial Accounting Standards Board ("FASB") issued ASU 2014-09, "Revenue from Contracts with Customers. ASU 2014-09 provided a framework, through a five-step process, for recognizing revenue from customers, improves comparability and consistency of recognizing revenue across entities, industries, jurisdictions and capital markets, and requires enhanced disclosures. Certain contracts with customers are specifically excluded from the scope of ASU 2014-09, including; without limitation, insurance contracts accounted for under Accounting Standard Codification 944, Financial Services—Insurance. ASU 2014-09 was effective for annual reporting periods beginning after December 15, 2017 with retrospective adoption required for the comparative periods. The adoption of ASU 2014-09 did not have a material impact on the Company's consolidated financial statements.

#### Classification of Certain Cash Receipts and Cash Payments

In August 2016, the FASB issued ASU 2016-15, "Statement of Cash Flows (Topic 230)—Classification of Certain Cash Receipts and Cash Payments" which addressed diversity in practice in how eight specific cash receipts and cash payments should be presented and classified on the statement of cash flows. This guidance was effective for interim and annual periods beginning after December 15, 2017, with early adoption permitted. As this guidance relates solely to financial statement disclosures, the adoption of ASU 2016-15, did not impact the Company's results of operations, financial condition and liquidity.

#### Statement of Cash Flows-Restricted Cash

In November 2016, the FASB issued ASU 2016-18, which required that a statement of cash flows explain the change during the period in the total of cash, cash equivalents and amounts generally described as restricted cash or restricted cash equivalents. Therefore, amounts generally described as restricted cash and restricted cash equivalents should be included with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the statement of cash flows. This ASU was effective for periods beginning after December 15, 2017.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

#### Recognition and Measurement of Financial Assets and Financial Liabilities

In January 2016, the FASB issued ASU Update 2016-01, "Financial Instruments—Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities. ASU 2016-01 changed current U.S. GAAP for public entities by requiring the following, among others: (1) equity securities, except those accounted for under the equity method of accounting, to be measured at fair value with changes in fair value recognized in net income; (2) the use of the exit price when measuring fair value of financial instruments for disclosure purposes; (3) an entity to present separately in other comprehensive income the portion of the total change in the fair value of a liability resulting from a change in the instrument-specific credit risk when the entity has elected to measure the liability at fair value; and (4) separate presentation of financial assets and financial liabilities by measurement category and form of financial asset on the balance sheet or notes to the financial statements. ASU 2016-01 was effective for annual periods beginning after December 15, 2017, including interim periods. Early application was permitted.

We adopted ASU 2016-01 on January 1, 2018. As a result, we recorded a cumulative-effect adjustment to increase beginning retained earnings by \$5.1 million, representing the unrealized appreciation on our equity investments with an offsetting adjustment to decrease accumulated other comprehensive income. All subsequent changes in fair value of our equity investments are recognized within realized and unrealized gains (losses) on the consolidated statement of operations. Prior period amounts have not been adjusted and continue to be reported in accordance with the previous accounting guidance.

#### Accounting Standards Not Yet Adopted

#### Financial Instruments Credit Losses-Measurement of Credit Losses on Financial Instruments

In June 2016, the FASB issued ASU 2016-13, which amends the guidance on impairment of financial instruments and significantly changes how entities will measure credit losses for most financial assets and certain other instruments that are not measured at fair value through net income. The ASU will replace the existing "incurred loss" approach, with an "expected loss" model for instruments measured at amortized cost and require entities to record allowances for available-for-sale debt securities rather than reduce the carrying amount under the existing other-than temporary-impairment model. The ASU also simplifies the accounting model for purchased credit-impaired debt securities and loans. The ASU is effective for interim and annual reporting periods beginning after December 15, 2019. We do not expect the adoption of this ASU to have a material impact on our consolidated financial statements.

#### Leases

In February 2016, the FASB issued ASU 2016-02, which is codified in ASC 842, amending the guidance on the classification, measurement and disclosure of leases for both lessors and lessees. The ASU requires lessees to recognize a right-of-use asset and an offsetting lease liability on the balance sheet and to disclose qualitative and quantitative information about leasing arrangements. Subsequently, in July 2018, the FASB issued ASU 2018-10, which clarifies how to apply certain aspects of ASC 842. The amendments in the ASU address a number of issues in the new leases guidance, including (1) the rate implicit in the lease, (2) impairment of the net investment in the lease, (3) lessee reassessment of lease classification, (4) lessor reassessment of lease term and purchase options, (5) variable payments that depend on an index or rate, and (6) certain transition adjustments.

In July 2018, the FASB also issued ASU 2018-11, which adds a transition option for all entities and a practical expedient only for lessors to ASU 2016-02. The transition option, which we elected on adoption of the guidance, allows entities to choose not to apply the new leases standard in the comparative periods they present

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

in their financial statements in the year of adoption. Under the transition option, entities can instead opt to continue to apply the legacy guidance in ASC 840—Leases, including its disclosure requirements, in the comparative periods presented in the year they adopt the new leases standard. This means that entities that elect this option will only provide annual disclosures for the comparative periods because ASC 840 does not require interim disclosures. Entities that elect this transition option will still be required to adopt the new leases standard using the modified retrospective transition method required by the standard, but they will recognize a cumulative-effect adjustment to the opening balance of retained earnings in the period of adoption rather than in the earliest period presented. The practical expedient provides lessors with an option to not separate the non-lease components from the associated lease components when certain criteria are met and requires them to account for the combined component in accordance with the revenue recognition standard in ASC 606 if the associated non-lease components are the predominant components.

The Company will adopt the new leasing standard and the related amendments on January 1, 2019. The Company believes the most significant changes relate to the recognition of new right of use assets and lease liabilities on the consolidated balance sheet for Protexure's real estate operating lease. These assets and liabilities will represent less than 1% of the Company's total assets and total liabilities. The adoption will not have a material impact on its consolidated financial statements.

#### Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income

In February 2018, the FASB issued ASU 2018-02 "Income Statement—Reporting Comprehensive Income (Topic 220)—Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income" in response to a financial reporting issue that arose as a consequence of the U.S. federal government tax bill, H.R.1, An Act to Provide for Reconciliation Pursuant to Titles II and V of the Concurrent Resolution on the Budget for Fiscal Year 2018 ("U.S. Tax Reform") which was enacted on December 22, 2017.

U.S. GAAP currently requires deferred tax liabilities and assets to be adjusted for the effect of a change in tax laws or rates with the effect included in income from continuing operations in the reporting period that includes the enactment date. This guidance is applicable even in situations in which the related income tax effects of items in accumulated other comprehensive income were originally recognized in other comprehensive income rather than in income from continuing operations. As the adjustment of deferred taxes due to the reduction of the historical corporate income tax rate to the newly enacted corporate income tax rate is required to be included in income from continuing operations, the tax effects of items within accumulated other comprehensive income (referred to as stranded tax effects for purposes of this Update) do not reflect the appropriate tax rate.

The amendments in this Update allow a reclassification from accumulated other comprehensive income to retained earnings for stranded tax effects resulting from U.S. Tax Reform. Consequently, the amendments eliminate the stranded tax effects resulting from U.S. Tax Reform and will improve the usefulness of information reported to financial statement users. However, because the amendments only relate to the reclassification of the income tax effects of U.S. Tax Reform, the underlying guidance that requires the effect of a change in tax laws or rates be included in income from continuing operations is not affected.

#### Changes to the Disclosure Requirements for Fair Value Measurements

In August 2018, the FASB issued ASU 2018-13, which amended the fair value measurement guidance in ASC 820—Fair Value Measurement, by removing and modifying certain existing disclosure requirements, while also adding new disclosure requirements. The ASU is effective for interim and annual reporting periods

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

beginning after December 15, 2019, although early adoption is permitted, with the amendments being applied either prospectively or retrospectively, as specified in the ASU. In addition, an entity may elect to early adopt the removal or modification of disclosures immediately and delay the adoption of the new disclosure requirements until the effective date. We are currently assessing the impact of adopting this guidance however we do not expect the new or modified disclosures to have a material impact on our consolidated financial statements.

#### **3. PLEDGED ASSETS**

Pursuant to its reinsurance agreements, AMIC Ltd. is required to provide its ceding companies with collateral to secure its obligations to them. At December 31, 2018 and 2017, AMIC Ltd. has provided C&F with a Section 114 Trust, held by Comerica Bank, with restricted cash and cash equivalents and investments with a carrying value of \$18,247,384 and \$15,205,708, respectively.

In January 2017, Protexure acquired the renewal rights to a book of lawyers' professional liability business, at a cost of \$468,821. Protexure procured a loan in the amount of \$385,000 to assist in the completion of this purchase. In accordance with the related loan agreement, this loan is 100% secured by assets held by Protexure. At December 31, 2018, the outstanding amount of this loan was \$250,250 and it was fully repaid January 2019.

Cash and Cash Equivalents at December 31, 2018 and 2017 include \$3,926,032 and \$3,051,3639 held by Protexure in a fiduciary capacity, respectively.

#### 4. INVESTMENTS

The cost or amortized cost, gross unrealized holding gains and losses, and estimated fair value of fixed maturity investments, by major security type, and equity securities at December 31, 2018 and 2017 are as follows:

	Cost or Amortized Cost	Gross Gross Unrealized Unrealized Gains Losses		Estimated Fair Value
December 31, 2018				
Fixed maturity investments:				
U.S. government agency securities	\$ 6,739,840	\$ 287	\$ (66,395)	\$ 6,673,732
Obligations of U.S. states and political subdivisions	1,908,719	7,735	(13,514)	1,902,940
Corporate debt securities	6,157,868		(146,460)	6,011,408
Total fixed maturity investments	14,806,427	8,022	(226,369)	14,588,080
Equity securities	12,145,120	2,596,269	(1,296,163)	13,445,226
Total equity securities	12,145,120	2,596,269	(1,296,163)	13,445,226
Total investments	\$26,951,547	\$2,604,291	\$(1,522,532)	\$28,033,306

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

	Cost or AmortizedGross Unrealized Gains		Gross Unrealized Losses	Estimated Fair Value
December 31, 2017				
Fixed maturity investments:				
U.S. government agency securities	\$ 4,394,864	\$ 948	\$(15,312)	\$ 4,380,500
Obligations of U.S. states and political subdivisions	3,984,633	18,065	(9,565)	3,993,133
Corporate debt securities	6,194,920	367	(58,293)	6,136,994
Total fixed maturity investments	14,574,417	19,380	(83,170)	14,510,627
Equity securities	10,403,952	5,098,001	(8,749)	15,493,204
Hedge fund	7,795	3,698		11,493
Total equity securities	10,411,747	5,101,699	(8,749)	15,504,697
Total investments	\$24,986,164	\$5,121,079	\$(91,919)	\$30,015,324

The following tables summarize the Company's fixed maturity and equity securities in an unrealized loss position and the aggregate fair value and gross unrealized loss by length of time the security has continuously been in an unrealized loss position:

	12 months	or greater	Less than	12 months	2 months To		
	Estimated Fair Value	Unrealized Losses	Estimated Fair Value	Unrealized Estimated Losses Fair Value		Unrealized Losses	
December 31, 2018							
Fixed maturity investments: U.S. government agency							
securities	\$3,389,369	\$ (55,015)	\$ 2,788,235	\$ (11,380)	\$ 6,177,604	\$ (66,395)	
Obligations of states and							
political subdivisions	766,118	(13,166)	139,651	(348)	905,769	(13,514)	
Corporate debt securities	4,498,396	(125,689)	1,513,012	(20,771)	6,011,408	(146,460)	
Total fixed maturity							
investments	8,653,883	(193,870)	4,440,898	(32,499)	13,094,781	(226,369)	
Equity securities	97,708	(40,981)	5,683,065	(1,255,182)	5,780,773	(1,296,163)	
Total equity securities	97,708	(40,981)	5,683,065	(1,255,182)	5,780,773	(1,296,163)	
Total investments	\$8,751,591	\$(234,851)	\$10,123,963	\$(1,287,681)	\$18,875,554	\$(1,522,532)	

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

	12 months or greater		Less than 1	2 months	Total	
	Estimated Fair Value	Unrealized Losses	Estimated Fair Value	Unrealized Losses	Estimated Fair Value	Unrealized Losses
December 31, 2017						
Fixed maturity investments:						
U.S. government agency						
securities	\$ —	\$ —	\$3,424,024	\$(15,312)	\$3,424,024	\$(15,312)
Obligations of states and political						
subdivisions	—	—	1,286,103	(9,565)	1,286,103	(9,565)
Corporate debt securities	2,794,836	(51,149)	1,974,024	(7,144)	4,768,860	(58,293)
Total fixed maturity investments	2,794,836	(51,149)	6,684,151	(32,021)	9,478,987	(83,170)
Equity securities		_	207,701	(8,749)	207,701	(8,749)
Hedge fund						
Total equity securities			207,701	(8,749)	207,701	(8,749)
Total investments	\$2,794,836	\$(51,149)	\$6,891,852	\$(40,770)	\$9,686,688	<u>\$(91,919)</u>

As of December 31, 2018, there were 35 fixed income securities (2017: 23 securities) in an unrealized loss position with an estimated fair value of \$13,094,781 (2017: \$9,478,987). Of these fixed income securities, 21 (2017: 7) had been in an unrealized loss position for 12 months or greater. As of December 31, 2018, none of the fixed income securities were considered to be other than temporarily impaired. The Company has the intent to hold these fixed income securities and it is not more likely than not that the Company will be required to sell these fixed income securities before their fair values recover above the adjusted cost. The unrealized losses from these fixed income securities were not a result of credit, collateral or structural issues.

The cost or amortized cost and estimated fair value of fixed maturity investments at December 31, 2018 and 2017 by contractual maturity are shown below. Expected maturities may differ from contractual maturities as borrowers may have the right to call or prepay obligations without penalties.

	Amortized Cost	Estimated Fair Value
December 31, 2018		
Due in one year or less	\$ 4,434,013	\$ 4,429,510
Due after one year through five years	9,851,410	9,644,270
Due after five years through ten years	521,004	514,300
Total	\$14,806,427	\$14,588,080
	Amortized Cost	Estimated Fair Value
December 31, 2017		
December 31, 2017 Due in one year or less		
	Cost	Fair Value
Due in one year or less	Cost \$ 1,970,793	Fair Value \$ 1,971,237
Due in one year or less Due after one year through five years	Cost \$ 1,970,793 10,852,417	Fair Value           \$ 1,971,237           10,805,684

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

Information on sales and maturities of investments during the twelve months ended December 31, 2018 and 2017 are as follows:

	2018	2017
Total proceeds on sales of available-for-sale securities	\$ 4,045,798	\$6,462,738
Total proceeds from redemptions of hedge fund investments	6,491	127,329
Total proceeds from redemptions of fixed maturity investments		3,116,358
Total proceeds from maturities of fixed maturity investments	3,170,000	1,940,000
Gross gains on sales	1,566,109	1,919,350
Gross losses on sales	(22,437)	(58,589)
Impairment losses		(305,583)
Net unrealized losses on equity investments (1)	(3,792,844)	
Total	\$(2,249,172)	\$1,555,178

<sup>(1)</sup> Effective January 1, 2018, the Company adopted ASU No. 2016-01. The change in fair value of equity securities is now recognized in net realized and unrealized gain (loss) on investment.

#### **Fair Value of Investments**

The following tables show the fair value of the Company's investments in accordance with ASC 820, "Fair Value Measurements and Disclosures" as of December 31, 2018 and 2017.

			Fair val	lue measurement	t using:
	Carrying amount	Total fair value	Quoted prices in active markets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)
December 31, 2018					
U.S. government agency securities	\$ 6,673,732	\$ 6,673,732	\$	\$ 6,673,732	\$—
Obligations of U.S. state and political					
subdivisions	1,902,940	1,902,940		1,902,940	
Corporate debt securities	6,011,408	6,011,408		6,011,408	
Total fixed maturity investments	14,588,080	14,588,080			
Equity securities	13,445,226	13,445,226	13,445,226		
Total equity securities	13,445,226	13,445,226			
Total investments	\$28,033,306	\$28,033,306	\$13,445,226	\$14,588,080	\$

			Fair value measurement using:			
	Carrying amount	Total fair value	Quoted prices in active markets (Level 1)	Significant other observable inputs (Level 2)	Significant unobservable inputs (Level 3)	
December 31, 2017						
U.S. government agency securities	\$ 4,380,500	\$ 4,380,500	\$	\$ 4,380,500	\$—	
Obligations of U.S. state and political						
subdivisions	3,993,133	3,993,133		3,993,133		
Corporate debt securities	6,136,994	6,136,994		6,136,994		
Total fixed maturity investments	14,510,627	14,510,627				
Equity securities (excluding the hedge						
fund)	15,493,204	15,493,204	15,493,204			
Total equity securities (excluding the hedge						
fund)	15,493,204	15,493,204				
Hedge fund measured at net asset $\text{value}^{(a)}\ldots$	11,493	11,493				
Total investments	\$30,015,324	\$30,015,324	\$15,493,204	\$14,510,627	<u>\$</u>	

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

(a) In accordance with Subtopic 820-10, certain investments that are measured at fair value using the net asset value per share (or its equivalent) practical expedient have not been classified in the fair value hierarchy. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the statement of financial position.

There were no transfers between Levels 1 and 2 during the years ended December 31, 2018 and 2017.

In accordance with U.S. GAAP, we are required to recognize certain assets at their fair value in our consolidated balance sheets. This includes our fixed maturity investments and equity securities. In accordance with the Fair Value Measurements and Disclosures Topic of FASB's ASC 820 ("ASC 820"), fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. ASC 820 establishes a three-level valuation hierarchy for disclosure of fair value measurements. The valuation hierarchy is based upon whether the inputs to the valuation of an asset or liability are observable or unobservable in the market at the measurement date, with quoted market prices being the highest level (Level 1) and unobservable inputs being the lowest level (Level 3). A fair value measurement will fall within the level of the hierarchy based on the input that is significant to determining such measurement. The three levels are defined as follows:

- Level 1: Observable inputs to the valuation methodology that are quoted prices (unadjusted) for identical assets or liabilities in active markets.
- Level 2: Observable inputs to the valuation methodology other than quoted market prices (unadjusted) for identical assets or liabilities in active markets. Level 2 inputs include quoted prices for similar assets and liabilities in active markets, quoted prices for identical assets and liabilities in markets that are not active and inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the asset or liability.
- Level 3: Inputs to the valuation methodology that are unobservable for the asset or liability.

At each measurement date, we estimate the fair value of the security using various valuation techniques. We utilize, to the extent available, quoted market prices in active markets or observable market inputs in estimating

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

the fair value of our investments. When quoted market prices or observable market inputs are not available, we utilize valuation techniques that rely on unobservable inputs to estimate the fair value of investments. The following describes the valuation techniques we used to determine the fair value of investments held as of December 31, 2018 and what level within the fair value hierarchy each valuation technique resides:

- U.S. government agency securities: Comprised primarily of bonds issued by the Federal Home Loan Bank, the Federal Home Loan Mortgage Corporation, Federal Farm Credit Bank and the Federal National Mortgage Association. The fair values of U.S. government agency securities are priced using the spread above the risk-free U.S. Treasury yield curve. As the yields for the risk-free U.S. Treasury yield curve are observable market inputs, the fair values of U.S. government agency securities are classified as Level 2 in the fair value hierarchy. AmerInst considers that there is a liquid market for the types of securities held. Broker quotes are not used for fair value pricing.
- **Obligations of U.S. state and political subdivisions**: Comprised of fixed income obligations of U.S. state and local governmental municipalities. The fair values of these securities are based on quotes and current market spread relationships, and are classified as Level 2 in the fair value hierarchy. AmerInst considers that there is a liquid market for the types of securities held. Broker quotes are not used for fair value pricing.
- **Corporate debt securities**: Comprised of bonds issued by corporations. The fair values of these securities are based on quotes and current market spread relationships, and are classified as Level 2 in the fair value hierarchy. We consider that there is a liquid market for the types of securities held. Broker quotes are not used for fair value pricing.
- Equity securities, at fair value: Comprised primarily of investments in the common stock of publicly traded companies in the U.S. All of the Company's equities are classified as Level 1 in the fair value hierarchy. The Company receives prices based on closing exchange prices from independent pricing sources to measure fair values for the equities.
- **Hedge fund**: Comprised of a hedge fund whose objective was to seek attractive long-term returns with lower volatility by investing in a range of diversified investment strategies. The fair value of the hedge fund is based on the net asset value of the fund as reported by the external fund manager.

In May 2016, the manager of our hedge fund portfolio chose to liquidate the fund and return its capital to the investors.

While we obtain pricing from independent pricing services, management is ultimately responsible for determining the fair value measurements for all securities. To ensure fair value measurement is applied consistently and in accordance with U.S. GAAP, we periodically update our understanding of the pricing methodologies used by the independent pricing services. We also challenge any prices we believe may not be representative of fair value under current market conditions. Our review process includes, but is not limited to: (i) initial and ongoing evaluation of the pricing methodologies and valuation models used by outside parties to calculate fair value; (ii) quantitative analysis; (iii) a review of multiple quotes obtained in the pricing process and the range of resulting fair values for each security, if available, and (iv) randomly selecting purchased or sold securities and comparing the executed prices to the fair value estimates provided by the independent pricing sources.

There have been no material changes to any of our valuation techniques from what was used as of December 31, 2017. Since the fair value of a financial instrument is an estimate of what a willing buyer would pay for our asset if we sold it, we will not know the ultimate value of our financial instruments until they are sold. We believe the valuation techniques utilized provide us with the best estimate of the price that would be

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

received to sell our assets or transfer our liabilities in an orderly transaction between participants at the measurement date.

Though current market conditions appear to have improved, there is still the potential for further instability which could present additional risks and uncertainties for our business and make it more difficult to value certain of our securities if trading becomes less frequent. As such, valuations may include assumptions and estimates that may have significant period-to-period changes that could have a material adverse effect on our results of operations or financial condition.

Major categories of net interest and dividend income are summarized as follows:

	2018	2017
Interest earned:		
Fixed maturity investments	\$ 335,047	\$ 256,075
Short term investments and cash and cash equivalents	20,210	19,249
Dividends earned	175,688	272,478
Investment expenses	(146,536)	(148,326)
Net investment income	\$ 384,409	\$ 399,476

## 5. PROPERTY AND EQUIPMENT

Property and equipment, primarily associated with Protexure, at December 31, 2018 and 2017 at cost, less accumulated depreciation and amortization, totaled \$776,382 and \$316,066, respectively as follows:

	Cost	Accumulated Depreciation and Amortization	Total
December 31, 2018			
Furniture and fixtures	\$ 36,705	\$ 21,424	\$ 15,281
Office equipment	107,392	38,967	68,425
Computer equipment	20,111	9,868	10,243
Internal use software	873,457	191,024	682,433
Total	\$1,037,665	\$261,283	\$776,382

		Cost	Accumulated Depreciation and Amortization	Total
December 31, 2017				
Furniture and fixtures	\$	61,888	\$ 41,365	\$ 20,523
Office equipment		125,515	41,748	83,767
Computer equipment		22,175	8,928	13,247
Internal use software	_	582,907	384,378	198,529
Total	\$	792,485	\$476,419	\$316,066

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

### 6. LIABILITY FOR UNPAID LOSSES AND LOSS ADJUSTMENT EXPENSES

Details of the liability for unpaid losses and loss adjustment expenses at December 31, 2018 and 2017 are as follows:

	2018	2017
Case basis estimates	\$ 4,313,320	\$ 4,240,185
IBNR reserves	8,675,940	6,988,322
Totals	\$12,989,260	\$11,228,507

Liability for losses and loss adjustment expense activity is as follows:

	2018	2017
Liability—beginning of year	\$11,228,507	\$ 8,941,991
Incurred related to:		
Current year	5,450,400	5,622,113
Prior years	785,074	55,476
Total incurred	6,235,474	5,677,589
Paid related to:		
Current year	(559,594)	(437,957)
Prior years	(3,915,127)	(2,953,116)
Total paid	(4,474,721)	(3,391,073)
Liability—end of year	\$12,989,260	\$11,228,507

As a result of the change in estimates of insured events in prior years, the provision for losses and loss adjustment expenses increased by \$785,074 and \$55,476 in 2018 and 2017, respectively. The 2018 unfavorable development was primarily due to higher than expected large loss emergence in accident year 2017, partially offset by favorable settlements on claims in accident years 2015 and 2016. The 2017 unfavorable development was primarily due to higher than expected large loss emergence in accident year 2016, partially offset by favorable settlements on claims in accident years 2013 and 2015.

The following tables set forth information about incurred and paid loss development information related to our professional liability business under the Reinsurance Agreement within the Reinsurance segment as at December 31, 2018. The information related to incurred and paid loss development for the years ended December 31, 2011 through 2017 is presented as supplementary information and is unaudited. The information is presented from 2011, the year the Company began incurring claims on the C&F policies.

#### Methodology for Estimating Incurred But Not Reported (IBNR) Reserves

Claims and claim adjustment expense reserves represent management's estimate of the ultimate liability for unpaid losses and allocated loss adjustment expenses ("ALAE") for claims that have been reported as of the balance sheet date. Claims and claim adjustment expense reserves do not represent an exact calculation of the liability, but instead represent management estimates, primarily utilizing actuarial expertise and projection methods that develop estimates for the ultimate cost of claims and claim adjustment expenses. Because the establishment of claims and claims adjustment expense reserves is an inherently uncertain process involving estimates and judgment, currently estimated claims and claim adjustment expense reserves may change. The Company reflects changes to the reserves in the results of operations in the period the estimates are changed.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

Cumulative amounts paid and case reserves held as of the balance sheet date are subtracted from the estimate of the ultimate cost of claims and claim adjustment expenses to derive IBNR reserves. Accordingly, IBNR reserves includes development on known claims and re-opened claims but not unreported claims because the Company currently only writes coverages on a claims-made basis with limited potential for reporting claims after the expiration of the policy. This approach to estimating IBNR reserves has been in place for several years, with no significant changes in methodology in the past year.

Detailed claim data is typically insufficient to produce a fully reliable indication of the initial estimate for ultimate claims and claim adjustment expenses for a given policy year. As a result, the initial estimate of ultimate loss for a policy year is generally based on the selected ultimate loss in prior year's review and averages of previous policy year ultimate loss ratios trended forward to the current policy year level.

For prior policy years, the (i) the paid loss development method, (ii) the case incurred development method, (iii) the Bornhuetter-Ferguson ("B-F") method and (iv) the Cape Cod method are principally used by the Company's actuaries to estimate the ultimate cost of claims and claim adjustment expenses. are principally used by the Company's actuaries to estimate the ultimate cost of claims and claim adjustment expenses. These estimation and analysis methods are typically referred to as conventional actuarial methods.

For this table, the Company allocates ultimate loss and ALAE by policy year and development age to accident year primarily based on the proportion of accident year case incurred losses within a given policy year.

#### Methodology for Determining Cumulative Number of Reported Claims

A claim file is created when the Company is notified of an actual demand for payment, notified of an event that may lead to a demand for payment or when it is determined that a demand for payment could possibly lead to a future demand for payment on another policy. Claim files are created for a policy at the claimant by coverage level, depending on the particular facts and circumstances of the underlying event.

The Company has accumulated claims count information by accident year from the loss data for all claims reported as at December 31, 2018 it received from C&F. The Company's methodology for determining reported claims count information is on a per claims basis by accident year and is inclusive of claims that are open, re-opened, closed with payment and closed without payment.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

*Professional Liability* (dollars in thousands)

2014 . . . . . . . . .

2015 . . . . . . . . .

2016 . . . . . . . .

2017 . . . . . . . . .

2018 . . . . . . . . .

			For the Yea	ars Ended De	cember 31.				IBNR Reserves	
	2011	2012	2013	2014	2015	2016	2017	2018	Dec. 31, 2018	Reported Claims
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	Unaudited)			
	Inc	urred Claims	and Allocat	ed Claim Adj	ustment Exp	enses, Net of	Reinsurance			
Accident Year										
2011	\$262	\$348	\$ 257	\$ 293	\$ 321	\$ 344	\$ 266	\$ 263	\$ 1	24
2012		702	763	393	450	429	418	365	15	74
2013			1,218	1,585	1,340	1,166	1,160	926	97	91
2014				2,589	2,640	2,562	2,641	2,743	197	169
2015					3,703	4,485	4,290	3,859	501	240
2016						4,184	4,495	3,927	974	280
2017							5,622	7,647	2,867	358
2018								5,450	3,973	420
							Total	\$25,180		
				For the Year	s Ended Dec	ombor 31				y for Claims ocated Claim
	2011	2012	2013	2014	2015	2016	2017	2018		ent Expenses Reinsurance
				(Unaudited)						
	(	<u> </u>		located Clain		<u> </u>	<u>`</u>	<u>_</u>	2011 - 20	Before 2011
Accident Year						-r,				
2011	<u>\$</u> —	\$165	\$167	\$201	\$260	\$ 262	\$ 262	\$ 262	,	
2011		\$103 64	188	\$201 280	\$200 327	\$ 202 329	\$ 202 350	\$ 202 35(		
2012		04	58	488	327 707	529 715	808	812		
2010			50	100	101	115	000	012	-	

Net Under Reinsurance Agreement \$12,910	
Other 79	
Total net liability <u>\$12,989</u>	

680

121

1,018

1,356

737

1,978

2,896

2,508

2,904

 $\frac{560}{\$12,270}$ 

\$12,910

N/A

1,928

2,337

1,693

438

Total

The following is unaudited supplementary information for average annual historical duration of claims:

67

Years	Average Annual Percentage Payout of Incurred Claims by Age, Net of Reinsurance Unaudited							
		2	3	4	5	6	7	8
	7.9%	36.7%	17.8%	15.6%	8.9%	2.5%	0.6%	0.2%

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

## 7. SHAREHOLDERS' EQUITY

AmerInst currently does not have a public market for its common stock, but the Company has historically purchased shares from the Company's shareholders upon their death, disability or retirement from the practice of public accounting. The repurchase price has been equal to the year-end net book value per share for the most recently completed fiscal year reduced by the amount of any dividends already paid on the repurchased shares during the calendar year of the repurchase and any dividends the shareholder would be entitled to receive on the repurchased shares that have not been paid. In addition, the Bermuda Monetary Authority ("BMA") has authorized additional purchase on a negotiated case-by-case basis, and such purchases have typically been negotiated share repurchases when requested by Company shareholders.

On February 25, 2011, the Board of Directors amended and restated AmerInst's Statement of Share Ownership Policy to better manage the Company's cash flow from year to year. Under the new policy that was effective immediately, the Company limits the repurchases of Company stock to \$500,000 per calendar year. In addition, repurchases are only authorized without Board approval from shareholders upon their death, disability or retirement from the practice of public accounting. Except as approved by the Board, negotiated purchases that do not satisfy these criteria will be discontinued for the foreseeable future.

### 8. PREMIUMS WRITTEN

Premiums written were \$10,799,007 and \$9,443,106 during 2018 and 2017, respectively. The premiums written during the year ended December 31, 2018 and 2017 were attributable to premium cessions from C&F under the Reinsurance Agreement.

### 9. OPERATING AND MANAGEMENT EXPENSES

With the exception of Protexure, AmerInst and its other direct and indirect subsidiaries have no employees. Their operating activities, as well as certain management functions, are performed by contracted professional service providers. Citadel Management Bermuda Limited (formerly Cedar Management Limited) provides AmerInst and AMIC Ltd. certain management, administrative and operations services under the direction of AmerInst's Board of Directors pursuant to an agreement. The agreement may be terminated by either party upon not more than 90 days nor less than 60 days prior written notice. Mr. Stuart Grayston, our President, was formerly a director and officer of Cedar Management Limited, and Mr. Thomas R. McMahon, our Treasurer and Chief Financial Officer, is a shareholder, officer, director and employee of Citadel Management Bermuda Limited. The Company paid Citadel Management Bermuda Limited \$327,500 and \$329,500 in fees during 2018 and 2017, respectively.

Operating and management expenses include compensation paid to members of the Board of Directors and various committees of the Board totaling \$504,150 in 2018 and \$576,300 in 2017. Included as a part of this compensation are annual retainers paid to directors in the form of common shares of the Company in the amount of \$70,000 for the years ended December 31, 2018 and 2017, respectively. Such amounts are included as part of purchase of shares by subsidiary, net, in the consolidated statements of changes in shareholders' equity and cash flows.

### **10. TAXATION**

Under current Bermuda law, the Company and its subsidiaries are not required to pay taxes in Bermuda on either income or capital gains. The Company has received an undertaking from the Bermuda government that, in the event of income or capital gains taxes being imposed, the Company will be exempted from such taxes until the year 2035.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

However, Protexure which is a Delaware corporation domiciled in the state of Illinois is subject to taxation in the United States.

On December 22, 2017, the U.S. enacted Public Law 115-97, known informally as the Tax Cuts and Jobs Act (the Tax Act). The Tax Act reduced the statutory rate of U.S. federal corporate income tax to 21 percent and enacted numerous other changes impacting Protexure.

During December 2017, the SEC staff issued Staff Accounting Bulletin 118 (SAB 118), which provided guidance on accounting for the tax effects of the Tax Act. SAB 118 addressed situations where accounting for certain income tax effects of the Tax Act under ASC 740 may be incomplete upon issuance of an entity's financial statements and provides a one-year measurement period from the enactment date to complete the accounting under ASC 740. In accordance with SAB 118, a company was required to reflect the following:

- Income tax effects of those aspects of the Tax Act for which accounting under ASC 740 is complete
- Provisional estimate of income tax effects of the Tax Act to the extent accounting is incomplete but a reasonable estimate is determinable
- If a provisional estimate cannot be determined, ASC 740 should still be applied on the basis of tax law provisions that were in effect immediately before the enactment of the Tax Act.

At December 31, 2017, the Company originally recorded a provisional estimate of income tax effects of the Tax Act of \$1,040,000 attributable to the reduction in the U.S. corporate income tax rate. Our provisional estimate of \$1 million was based in part on a reasonable estimate of the effects of the statutory income tax rate reduction on existing deferred tax balances and of certain provisions of the Tax Act. We recently filed our 2017 U.S. income tax return and have substantially completed our review of the primary impact of the Tax Act provisions on our deferred taxes. As a result, we consider the accounting for the effects of the rate change on deferred tax balances to be complete and no material measurement period changes were recorded for this item. As further guidance is issued by the U.S. tax authority, any resulting changes in our estimates will be treated in accordance with the relevant accounting guidance.

As of December 31, 2017, Protexure had established a full valuation allowance against its deferred tax asset in the amount of \$2.8 million since the profitability of Protexure was not certain and, therefore, it was more likely than not that a tax benefit would not be realized. At December 31, 2018, Protexure reexamined the valuation allowance and has determined that a valuation allowance against the deferred tax asset is no longer necessary.

Protexure's cumulative tax losses have totaled approximately \$9.6 million through 2015. However, since 2016, Protexure generated net book income and net taxable income. The primary driver of this turnaround was the cumulative growth of policy renewals to the point that fixed expenses were covered by the net revenue from renewal policies. Since renewal rates have consistently exceeded 90% since inception, Protexure anticipates continued growth in future years. During 2017, Protexure elected to change its accounting methods used for income tax purposes for unearned commission income and unpaid interest expense owed to another subsidiary under common control. These changes will result in recognition in additional taxable income of \$2 million which will reduce the operating loss carryforwards by the same amount. Protexure anticipates that the entire operating loss carryforward of \$6.3 million will be used before the expiration of the operating loss carry forward from the combination of the accounting changes and pre-tax profits generated from operations.

In performing our assessment of the recoverability of the deferred tax asset under this framework, we consider tax laws governing the utilization of the net operating loss carryforwards in each applicable jurisdiction.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

As of December 31, 2018, based on all available evidence, it is more likely than not that the U.S. net operating loss carryforwards will be utilized prior to expiration and, thus, the existing valuation allowance has been reversed.

Estimates of future taxable income, including income generated from prudent and feasible actions and tax planning strategies could change in the near term, perhaps materially, which may require us to consider any potential impact to our assessment of the recoverability of the deferred tax asset. Such potential impact could be material to our consolidated financial condition or results of operations for an individual reporting period.

The actual income tax rate differed from the amount computed by applying the effective rate of 0% under Bermuda law to earnings before income taxes as shown in the following reconciliation:

	2018	2017
Earnings before income tax	\$	\$ 629,653
Expected tax		
Foreign taxes at local expected rates	29,000	108,200
Other	_	370,200
Deferred tax expense from enacted rate reductions	_	1,040,000
Change in valuation allowance	(2,730,000)	(1,518,400)
Net tax expense (benefit)	\$(2,701,000)	<u>\$                                    </u>

Deferred income taxes, arising from Protexure, reflect the net tax effects of temporary differences between the carrying amount of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. United States tax laws enacted in 2017 lowered tax rates beginning in 2018. The deferred tax assets and liabilities have been reduced to reflect the newly enacted rates. As of December 31, 2017, management set up full valuation allowances against the deferred tax assets as disclosed below since the success of Protexure was not certain and therefore, it was more likely than not that a tax benefit would not be realized. At December 31, 2018, management now believes there is sufficient evidence to support the reversal of the full valuation allowance. The release of this allowance has resulted in the recognition of Protexure's deferred tax assets and to the recording of an income tax benefit.

	2018	2017
Capitalized start-up expenses	\$ 87,000	\$ 104,000
Operating loss carryforwards	1,800,000	2,453,000
Unearned commission income	91,000	20,000
Accrued interest to parent	764,000	250,000
Depreciation and amortization	(12,000)	(27,000)
Deferred tax assets before valuation allowance	2,730,000	2,800,000
Valuation allowance		(2,800,000)
Deferred tax assets net of valuation allowance	\$2,730,000	\$

At December 31, 2018, the deferred tax assets are based on loss carryforwards of \$6.3 million, which expire in 12 to 18 years.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

#### **11. DIVIDEND RESTRICTIONS AND STATUTORY REQUIREMENTS**

AMIC Ltd.'s ability to pay dividends to AmerInst is subject to the provisions of the Bermuda insurance and companies laws and the requirement to provide the ceding companies with collateral. Under the Companies Act, AMIC Ltd. would be prohibited from declaring or paying a dividend if such payment would reduce the realizable value of its assets to an amount less than the aggregate value of its liabilities, issued share capital, and share premium accounts. In addition, AMIC Ltd. must be able to pay its liabilities as they fall due after the payment of a dividend. Our ability to pay dividends to common shareholders and to pay our operating expenses is dependent on cash dividends from our subsidiaries. The payment of such dividends by AMIC Ltd. to us is also limited under Bermuda law by the Insurance Act and Related Regulations which require that AMIC Ltd. maintain minimum levels of solvency and liquidity. In addition, under its reinsurance agreements the Company is required to provide the ceding companies with collateral. As of December 31, 2018, approximately \$18.4 million was available for the declaration of dividends to shareholders.

AmerInst's ability to pay common shareholders' dividends and its operating expenses is dependent on cash dividends from AMIC Ltd. and its other subsidiaries. The payment of such dividends by AMIC Ltd. to AmerInst is limited under Bermuda law by the Bermuda Insurance Act 1978 and Related Regulations, as amended, which require that AMIC Ltd. maintain minimum levels of solvency and liquidity. For the years ended December 31, 2018 and 2017 these requirements have been met as follows:

		utory & Surplus	Relevar	nt Assets
	Minimum	Actual	Minimum	Actual
December 31, 2018	\$1,948,389	\$38,660,378	\$29,027,748	\$29,027,748
December 31, 2017	\$1,716,466	\$37,271,440	\$28,045,967	\$28,045,967

AMIC Ltd. has received the BMA's approval for the utilization of its investment in Investco as a relevant asset up to an aggregate amount sufficient to meet and maintain the minimum liquidity ratio, but not exceeding \$11,000,000.

Statutory loss for the years ended December 31, 2018 and 2017 was \$680,725 and \$843,663, respectively.

#### **12. SEGMENT INFORMATION**

AmerInst has two reportable segments: (1) reinsurance activity, which also includes investments and other activities, and (2) insurance activity, which offers professional liability solutions to professional service firms under the Agency Agreement with C&F.

	As of and for the	e Year Ended De	cember 31, 2018
	Reinsurance Segment	Insurance Segment	Total
Revenues	\$ 8,258,126	\$5,507,405	\$13,765,531
Total losses and expenses	11,527,532	5,055,104	16,582,636
Tax benefit		2,701,396	2,701,396
Segment (loss) income	(3,269,406)	3,153,697	(115,709)
Identifiable assets		776,382	776,382

	As of and for th	e Year Ended De	cember 31, 2017
	Reinsurance Segment	Insurance Segment	Total
Revenues	\$10,752,287	\$4,782,921	\$15,535,208
Total losses and expenses	10,391,519	4,514,036	14,905,555
Segment income	360,768	268,885	629,653
Identifiable assets		316,066	316,066

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS-(Continued)

### **13. STOCK COMPENSATION**

#### **Phantom Shares:**

Protexure has employment agreements with four key members of senior management, including one of our named executive officers, Kyle Nieman, the President of Protexure, which grant them phantom shares of the Company. Under these agreements, these employees were initially granted an aggregate of 75,018 phantom shares of the Company on the date of their employment, subject to certain vesting requirements. The phantom shares are eligible for phantom dividends payable at the same rate as regular dividends on the Company's common shares. The phantom dividends may be used only to purchase additional phantom shares with the purchase price of such phantom shares being the net book value of the Company's actual common shares as of the end of the previous quarter. During the year ended December 31, 2018, 1,442 phantom shares were outstanding at December 31, 2018.

For three of these employees, including Mr. Nieman, the phantom shares initially granted, as well as any additional shares granted from dividends declared, vested on January 1, 2015. For the fourth employee, the phantom shares initially granted, as well as any additional shares granted from dividends declared, vested on January 1, 2018. The liability payable to each of these employees under the phantom share agreements is equal to the value of the phantom shares based on the net book value of the Company's actual common shares at the end of the previous quarter less the value of phantom shares initially granted and is payable in cash upon the earlier of the employee attaining 65 years of age or within 60 days of such employee's death or permanent disability.

The liability relating to these phantom shares is recalculated quarterly based on the net book value of the Company's common shares at the end of each quarter. As a result of the overall decrease in the net book value of the Company's common shares since the grant dates, no liability has been recorded by the Company relating to these phantom shares at December 31, 2018.

#### **Stock Option Plan:**

The Company has a nonqualified stock option plan to advance the development, growth and financial condition of the Company. This plan provides incentives through participation in the appreciation of its common stock in order to secure, retain and motivate directors and employees and align such person's interests with those of its shareholders. A total of 100,000 shares are authorized under the stock option plan.

During the quarter ended March 31, 2018, 7,000 stock options were granted to Protexure employees at a strike price of \$30.58, which represented the fair market value based on the net book value of the Company's common stock as of December 31, 2017. These options vest in five equal annual installments beginning on January 1, 2019. Each vested option shall be deemed exercised on the earlier to occur of (i) the 6th anniversary of the date of grant, or (ii) the date of a Change of Control. The Plan states that upon the date of death of a participant, all awards granted pursuant to the agreement for that participant shall become fully vested and remain exercisable for the option grant's remaining term.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

During the quarter ended December 31, 2018, 5,000 stock options were granted to Protexure employees at a strike price of \$30.14, which represented the fair market value based on the net book value of the Company's common stock as of September 30, 2018. These options vest in five equal annual installments beginning on October 1, 2019. Each vested option shall be deemed exercised on the earlier to occur of (i) the 6th anniversary of the date of grant, or (ii) the date of a Change of Control. The Plan states that upon the date of death of a participant, all awards granted pursuant to the agreement for that participant shall become fully vested and remain exercisable for the option grant's remaining term.

During the quarter ended March 31, 2017, 35,000 stock options were granted to the Company's directors at a strike price of \$27.99, which represented the fair market value based on the net book value of the Company's common stock as of December 31, 2016. These options vest in five equal annual installments beginning on March 3, 2018. Each vested option shall be deemed exercised on the earlier to occur of (i) the 6th anniversary of the date of grant, or (ii) the date of a Change of Control. The Plan states that upon the date of death of a participant, all awards granted pursuant to the agreement for that participant shall become fully vested and remain exercisable for the option grant's remaining term. As of December 31, 2018, there were 7,000 option grants fully vested and exercisable.

A summary of the status of the stock option plan as of December 31, 2018 is as follows:

	Vested Shares	Weighted Average Exercise Price Per Share	Non-vested Shares	Weighted Average Exercise Price Per Share	Total Shares	Weighted Average Exercise Price Per Share
Outstanding—January 1, 2018		_	35,000	\$27.99	35,000	\$27.99
Granted	_	_	12,000	30.40	12,000	30.40
Forfeited		_				
Exercised						
Vested	7,000	27.99	(7,000)	27.99		
Outstanding—December 31, 2018	7,000	\$27.99	40,000	\$28.71	47,000	\$28.60
Options exercisable at year end		_				
Weighted average fair value of options per share						
granted during the year	_	_	\$ —	_	\$ —	
Remaining contractual life (years)	4.0		4.4		4.4	

A summary of the status of the stock option plan as of December 31, 2017 is as follows:

	Vested Shares	Weighted Average Exercise Price Per Share	Non-vested Shares	Weighted Average Exercise Price Per Share	Total Shares	Weighted Average Exercise Price Per Share
Outstanding—January 1, 2017	_	\$—	_	\$ —		\$ —
Granted	_	_	35,000	27.99	35,000	27.99
Forfeited	_		—			
Exercised	—					
Outstanding—December 31, 2017	—		35,000	\$27.99	35,000	\$27.99
Options exercisable at year end	—					
Weighted average fair value of options per share						
granted during the year	_		\$ —		\$ —	
Remaining contractual life (years)	_		5.0		5.0	

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

The fair value of each option granted during 2018 and 2017 is estimated on the date of grant using the Black-Scholes option-pricing model with the following weighted average assumptions.

	2018 Option Grants	2017 Option Grants
Number of options	12,000	35,000
Weighted fair value per share	\$ 30.40	\$ 27.99
Expected life (years)	5	5
Expected volatility	16.4%	17.2%
Risk-free interest rate	2.61%	1.62%

Information pertaining to options outstanding at December 31, 2018 is as follows:

	Opti	ons Outstandin	g	Op	tions Exercis	able
Range of exercise price	Number Outstanding	Weighted Average Remaining Contractual Life	Weighted Average Exercise Price	Number Exercisable	Weighted Average Exercise Price	Weighted Average Remaining Contractual Life
\$27.99 \$30.58 \$30.14	28,000 7,000 5,000	4.0 years 5.0 years 5.8 years	\$27.99 \$30.58 \$30.14	7,000	\$27.99 \$ — \$ —	4.0 years — years — years

Information pertaining to options outstanding at December 31, 2017 is as follows:

	Opti	ons Outstandin	g	Ор	tions Exercis	able
Range of exercise price	Number Outstanding	Weighted Average Remaining Contractual Life	Weighted Average Exercise Price	Number Exercisable	Weighted Average Exercise Price	Weighted Average Remaining Contractual Life
\$27.99	35,000	5.0 years	\$27.99	_	\$—	— years

At December 31, 2018, there was intrinsic value associated with the 35,000 options granted March 3, 2017 where the market value of the stock as of the close of business at year end was \$28.50 per share as compared with the option exercise price of \$27.99. There was no intrinsic value associated with the 7,000 and 5,000 options granted January 1, 2018 and October 1, 2018, respectively, as their exercise price exceeded the market value of the stock as of the close of business at year end.

The Company accounts for these options in accordance with GAAP, which requires that the fair value of the equity awards be recognized as compensation expense over the period during which the employee is required to provide service in exchange for such an award. The Company is amortizing compensation expense over the vesting period, or five years. The Company recognized \$70,280 and \$36,230 of compensation expense for stock options in the years ended December 31, 2018 and 2017, respectively.

#### **14. COMMITMENTS AND CONTINGENCIES**

Protexure entered into a non-cancellable operating lease for office space in Lisle, Illinois. The lease is renewable at the option of the lessee under certain conditions. Future lease payments for the years ended December 31 are as follows:

2019	\$106,872
2020	109,828
	\$216,700

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

### **15. UNAUDITED CONDENSED QUARTERLY FINANCIAL DATA**

2018	FIRST QUARTER	SECOND QUARTER	THIRD QUARTER	FOURTH QUARTER
Net premiums earned	\$2,135,175	\$2,535,703	\$2,554,044	\$ 2,907,593
Commission income	1,428,980	1,328,229	1,334,352	1,406,218
Net investment income	88,469	87,224	92,215	116,501
Net realized (loss) gain	(161,060)	489,346	567,054	(3,087,054)
Total revenues	\$3,491,564 \$4,440,502		564         \$4,440,502         \$4,547,665         \$1,34	
Net (loss) income	\$ (315,167)	\$ 147,736	\$ 439,455	\$ (387,733)
Basic (loss) income per share	\$ (0.49)	\$ 0.23	\$ 0.68	\$ (0.60)
Diluted (loss) income per share	\$ (0.49)	\$ 0.23	\$ 0.68	\$ (0.60)
2017	FIRST QUARTER	SECOND QUARTER	THIRD QUARTER	FOURTH QUARTER
2017 Net premiums earned				
	QUARTER	QUARTER	QUARTER	QUARTER
Net premiums earned	QUARTER \$1,792,611	QUARTER \$2,208,528	QUARTER \$2,233,906	QUARTER \$ 2,565,713
Net premiums earned Commission income	QUARTER \$1,792,611 1,215,044	QUARTER \$2,208,528 1,172,819	QUARTER \$2,233,906 1,163,669	QUARTER \$ 2,565,713 1,228,264
Net premiums earned         Commission income         Net investment income	QUARTER \$1,792,611 1,215,044 150,667	QUARTER \$2,208,528 1,172,819 85,493	QUARTER \$2,233,906 1,163,669 69,842	QUARTER \$ 2,565,713 1,228,264 93,474
Net premiums earned         Commission income         Net investment income         Net realized gain         Total revenues	QUARTER \$1,792,611 1,215,044 150,667 478,256	QUARTER \$2,208,528 1,172,819 85,493 373,316	QUARTER \$2,233,906 1,163,669 69,842 276,772	QUARTER \$ 2,565,713 1,228,264 93,474 426,834
Net premiums earned         Commission income         Net investment income         Net realized gain	QUARTER \$1,792,611 1,215,044 150,667 478,256 \$3,636,578	QUARTER           \$2,208,528           1,172,819           85,493           373,316           \$3,840,156	QUARTER \$2,233,906 1,163,669 69,842 276,772 \$3,744,189	QUARTER           \$ 2,565,713           1,228,264           93,474           426,834           \$ 4,314,285

#### Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

There have been no changes in, or disagreements with accountants on accounting and financial disclosure. Our retention of Deloitte Ltd. has been ratified by our Audit Committee and our shareholders. There have been no disagreements with Deloitte Ltd. with respect to any matter of accounting principles or practices, financial statement disclosure or auditing scope or procedure.

#### **Item 9A. Controls and Procedures**

#### **Evaluation of Disclosure Controls and Procedures.**

As of December 31, 2018, the end of the period covered by this Annual Report on Form 10-K, our management, including our President and Chief Financial Officer, evaluated the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934). Based upon that evaluation, our President and Chief Financial Officer each concluded that as of December 31, 2018, the end of the period covered by this Annual Report on Form 10-K, we maintained effective disclosure controls and procedures.

#### Management's Report on Internal Control Over Financial Reporting.

The Company's management is responsible for establishing and maintaining effective internal control over financial reporting. Internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with U.S. generally accepted accounting principles.

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS—(Continued)

Under the supervision and with the participation of management, including the President and Chief Financial Officer, we conducted an evaluation of the effectiveness of internal control over financial reporting based on the framework in Internal Control—Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on this evaluation under the framework in Internal Control—Integrated Framework, our management has concluded we maintained effective internal control over financial reporting, as such term is defined in Securities Exchange Act of 1934 Rule 13a-15(f), as of December 31, 2018.

Internal control over financial reporting cannot provide absolute assurance of achieving financial reporting objectives because of its inherent limitations. Internal control over financial reporting is a process that involves human diligence and compliance and is subject to lapses in judgment and breakdowns resulting from human failures. Internal control over financial reporting can also be circumvented by collusion or improper management override. Because of such limitations, there is a risk that material misstatements may not be prevented or detected on a timely basis by internal control over financial reporting. However, these inherent limitations are known features of the financial reporting process. Therefore, it is possible to design into the process safeguards to reduce, though not eliminate, this risk.

Management is also responsible for the preparation and fair presentation of the consolidated financial statements and other financial information contained in this report. The accompanying consolidated financial statements were prepared in conformity with U.S. generally accepted accounting principles and include, as necessary, best estimates and judgments by management.

Management's report was not subject to attestation by the Company's registered public accounting firm pursuant to the exemption from this requirement for smaller reporting companies under SEC rules. Consequently, this annual report does not include an attestation report of the Company's registered public accounting firm regarding internal control over financial reporting.

#### **Change in Internal Control.**

Our management, including the President and Chief Financial Officer, has reviewed our internal control. There have been no changes in our internal control during our most recently completed fiscal quarter that materially affected, or is likely to materially affect our internal control over financial reporting.

#### Item 9B. Other Information

None

#### PART III

### Item 10. Directors, Executive Officers and Corporate Governance

The information required by Item 10 of Form 10-K with respect to identification of directors and officers is incorporated by reference from the information contained in the section captioned "Election of Directors" in the Company's definitive Proxy Statement for the Annual General Meeting of Shareholders to be held on June 6, 2019 (the "Proxy Statement"), a copy of which we intend to file with the SEC within 120 days after the end of the year covered by this Annual Report on Form 10-K. The Company has two executive officers, one of whom is a director of the Company.

#### Code of Ethics

We have a Code of Business Conduct and Ethics that applies to all directors, officers and employees, including our principal executive officer and our principal financial officer. You can find our Code of Business Conduct and Ethics on our internet site, *www.amerinst.bm*. We will post any amendments to the Code of Business Conduct and Ethics and any waivers that are required to be disclosed by the rules of the SEC on our internet site.

#### Section 16 Compliance

Information appearing under the caption "Other Matters—Section 16(a) Beneficial Ownership Reporting Compliance" in the Proxy Statement is incorporated herein by reference.

#### Audit Committee

Information appearing under the captions "Election of Directors—Meetings and Committees of the Board" and "—Report of the Audit Committee" in the Proxy Statement is incorporated herein by reference.

#### Item 11. Executive Compensation

The information required by Item 11 of Form 10-K is incorporated by reference from the information contained in the section captioned "Election of Directors—Executive and Director Compensation" in the Proxy Statement.

### Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Shareholder Matters

The following table provides certain information regarding our 2016 Stock Option Plan as of December 31, 2018.

Plan Category	Number of securities to be issued upon exercise of outstanding options, warrants and rights	Weighted-average exercise price of outstanding options, warrants and rights	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a)	
	(a)	(b)	(c)	
Equity Compensation Plans Approved by Securities Holders				
Equity Compensation Plans Not Approved by Securities Holders	47,000	\$28.60	53,000	
	47,000	\$28.00	55,000	
Total	47,000	\$28.60	53,000	

The information required by Item 12 of Form 10-K is incorporated by reference from the information contained in the section captioned "Other Matters—Security Ownership of Certain Beneficial Owners and Management" in the Company's Proxy Statement relating to its Annual General Meeting to be held on June 6, 2019.

#### Item 13. Certain Relationships and Related Transactions, and Director Independence

The information required by Item 13 of Form 10-K is incorporated by reference from the information contained in the sections captioned "Other Matters—Certain Relationships and Related Transactions" and "Election of Directors" in the Company's Proxy Statement relating to its Annual General Meeting to be held on June 6, 2019.

#### Item 14. Principal Accountant Fees and Services

The information required by Item 14 of Form 10-K is incorporated by reference from the information in the section captioned "Appointment of Auditors" in the Company's Proxy Statement relating to its Annual General Meeting to be held on June 6, 2019.

### PART IV

#### Item 15. Exhibits and Financial Statement Schedules

- (a)(1) See Index to Financial Statements and Schedules on page 27.
- (a)(2) See Index to Financial Statements and Schedules on page 27.
- (a)(3) See Index to Exhibits set forth on pages 63 64 which is incorporated by reference herein.
- (b) See Index to Exhibits which is incorporated by reference herein.
- (c) See Index to Financial Statements and Schedules on page 27.

The Index to Exhibits beginning on page 63 of this Annual Report on Form 10-K is incorporated by reference to this Item 15.

# Item 16. Form 10-K Summary

Not Applicable.

# **INDEX TO EXHIBITS**

# Year ended December 31, 2018

Exhibit Number	Description
3.1	Memorandum of Association of AmerInst Insurance Group Ltd.—incorporated by reference herein to Exhibit 3.1 of the Registrant's Registration Statement on Form S-4 (filed 3/2/99) (No. 333-64929)
3.2	Bye-laws of the Company—incorporated by reference herein to Exhibit 3.2 of the Registrant's Registration Statement on Form S-4A (filed 6/29/99) (No. 333-64929)
4.1	Section 47 of the Company's Bye-laws-included in Exhibit 3.2 hereto
4.2	Statement of Share Ownership Policy—incorporated by reference herein to Exhibit 4.1 of the Registrant's Current Report on Form 8-K (filed 12/18/08) (No. 000-28249)
10.1	Agreement between Country Club Bank and AIIC—incorporated by reference herein to Exhibit 10.2 of AMIG's Annual Report on Form 10-K (filed 3/30/92) (No. 000-17676)(P)
10.2	Investment Advisory Agreement For Discretionary Accounts between AmerInst Insurance Company and Harris Associates L.P. dated as of January 22, 1996, as amended by the Amendment to Investment Advisory Agreement for Discretionary Accounts dated as of April 2, 1996— incorporated by reference herein to the Registrant's Quarterly Report on Form 10-Q (filed 11/13/98) (No. 000-28249)(P)
10.3	Management Agreement between USA Risk Group (Bermuda), Ltd., Cedar Management Limited and AMIC Ltd. dated July 1, 2008—incorporated herein by reference to the Registrant's Annual Report on Form 10-K (filed 3/31/09) (No. 000-28249)
10.4	Employment Agreement effective November 24, 2009 between AmerInst Professional Services, Limited and F. Kyle Nieman III effective November 24, 2009—incorporated herein by reference to Exhibit 10.16 of the Registrant's Annual Report on Form 10-K (filed 3/29/10) (No. 000-28249)
10.5	Agency Agreement effective September 25, 2009 among AmerInst Professional Services, Limited, The North River Insurance Company, United States Fire Insurance Company, Crum & Forster Indemnity Company, Crum and Forster Insurance Company, and Crum & Forster Specialty Insurance Company—incorporated by reference herein to Exhibit 10.1 of the Registrant's Quarterly Report on Form 10-Q (filed 11/13/09) (No. 000-28249)
10.6	Professional Liability Quota Share Agreement dated September 25, 2009 among AmerInst Insurance Company, Ltd., The North River Insurance Company, United States Fire Insurance Company, Crum & Forster Indemnity Company, Crum and Forster Insurance Company, and Crum & Forster Specialty Insurance Company—incorporated by reference herein to Exhibit 10.2 of the Registrant's Quarterly Report on Form 10-Q (filed 11/13/09) (No. 000-28249)
10.7	Addendum to Management Agreement between USA Risk Group (Bermuda), Ltd., Cedar Management Limited and AMIC Ltd. effective January 1, 2012 (filed 3/29/12) (No. 000-28249)
10.8	AmerInst Insurance Group, Ltd. 2016 Stock Option Plan—incorporated herein by reference to Exhibit 10.1 of the Registrant's Current Report on Form 8-K (filed 6/9/16)(No. 000-28249).
10.9	Addendum to Management Agreement between Citadel Management Bermuda Limited and AMIC Ltd. effective January 1, 2019*
10.10	Form of Non-Qualified Stock Option Agreement. (filed 3/31/17) (No. 000-28249)
11.1	Statement re Computation of Per Share Earnings.**

Exhibit Number	Description
21.1	Subsidiaries of the Registrant—incorporated by reference herein to Exhibit 21.1 of the Registrant's Annual Report on Form 10-K (filed 3/29/12) (No. 000-28249)
31.1	Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002*
31.2	Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002*
32.1	Certification of Stuart H. Grayston pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002*
32.2	Certification of Thomas R. McMahon pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002*
101.INS	XBRL Instance Document*
101.SCH	XBRL Instance Document*
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document*
101.LAB	XBRL Taxonomy Extension Label Linkbase Document*
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document*
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document*

\* Filed electronically herewith

\*\* The information required to be presented in Exhibit 11.1 is provided in Note 2 to the consolidated financial statements under Part II, Item 8 of this Form 10-K in accordance with the provisions of U.S. GAAP.

### SIGNATURES

Pursuant to the requirements of Section 13 or 15 (d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Dated: March 29, 2019

# AMERINST INSURANCE GROUP, LTD.

By: /s/ STUART H. GRAYSTON Stuart H. Grayston, President (Principal Executive Officer)

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

Name	Title	Date
/s/ STUART H. GRAYSTON Stuart H. Grayston	President and Director (Principal Executive Officer)	March 29, 2019
/s/ THOMAS R. MCMAHON Thomas R. McMahon	Chief Financial Officer and Treasurer (Principal Financial and Accounting Officer)	March 29, 2019
/s/ IRVIN F. DIAMOND Irvin F. Diamond	Director and Chairman of the Board	March 29, 2019
/s/ JEROME A. HARRIS Jerome A. Harris	Director and Vice-Chairman of the Board	March 29, 2019
/S/ JEFFRY I. GILLMAN Jeffry I. Gillman	Director	March 29, 2019
/s/ DAVID R. KLUNK David R. Klunk	Director	March 29, 2019
/S/ THOMAS B. LILLIE Thomas B. Lillie	Director	March 29, 2019
/s/ DAVID N. THOMPSON David N. Thompson	Director	March 29, 2019

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# AmerInst Insurance Group, Ltd.

c/o Citadel Management Bermuda Limited P.O. Box HM 1601 Hamilton, HM GX, Bermuda

# Annual Report Form 10-K

Copies of the AmerInst Insurance Group, Ltd. 2018 Annual Report on Form 10-K filed with the Securities and Exchange Commission are available without charge to shareholders upon written request to:

# AmerInst Insurance Group, Ltd.

c/o Citadel Management Bermuda Limited P.O. Box HM 1601 Hamilton, HM GX, Bermuda

The Form 10-K is included within this 2018 Annual Report and is also available on the Securities and Exchange Commission's Internet site at **http://www.sec.gov** and on the AmerInst Internet site at **http://www.amerinst.bm**.

# **Investor Information**

Shareholder inquiries, requests for transfer, name changes and redemption of shares due to death, retirement or disability should be referred to our Shareholder Services Division:

# AmerInst Insurance Group, Ltd.

c/o Citadel Management Bermuda Limited P.O. Box HM 1601 Hamilton, HM GX, Bermuda

Shareholder Communications: (441) 295-7127 Fax: (441) 295-1702 E-mail: **amerinst@citadelrisk.com** Web: **http://www.amerinst.bm** 

# **Corporate Information**

# Legal Counsel

Appleby Canon's Court 22 Victoria Street P.O. Box HM 1179 Hamilton HM EX, Bermuda

# **Independent Auditors**

Deloitte Ltd. Corner House Church & Parliament Streets P.O. Box HM 1556 Hamilton HM FX, Bermuda Gunster, Yoakley & Stewart, P.A. 777 S. Flagler Drive, Suite 500E West Palm Beach, FL 33401 BatesCarey LLP 191 North Wacker Drive, Suite 2400 Chicago, IL 60606

# **Annual Meeting**

The 2019 Annual Meeting of Shareholders will be held at 10:00 a.m. on Thursday, June 6, 2019 at: The Westin Grand Cayman-Seven Mile Beach Resort & Spa Seven Mile Beach Grand Cayman, Cayman Islands Shareholders are encouraged to attend.

